

# QUARTERLY DEALS & MARKET ROUNDUP

# Capital Markets April 2021

Asset Management Alternative Trading Systems & Market Makers Diversified FIS Exchanges Financial Content Providers Â Investment Banks Online Brokers **Outsourced Financial Solutions** Software & Data Solutions no Specialized Brokerage

Specialized investment bankers at the intersection of finance and technology



#### ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 35 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

#### **HIGH-TOUCH INVESTMENT BANKING**

Few investment banks have transaction experience across both corporate and asset finance.



- Corporations
- VC & PE Backed Companies
- Management
   Teams
- Independent Directors / Boards
- Investment Banking Advisory
- M&A
- Capital Raises and Asset Finance
- Strategic
   Financial Restructuring
   Alliances



Finance and Technology Firms

Capital Markets	Specialty Finance	Payments	BPO
Financial Services	Enterprise Software	Lending	Healthcare Tech
Financial Management	Analytics	Insurance	Bank Technology

We Focus Exclusively on Finance and Technology-Related Firms



### Market Summary and Key Multiples

#### Industry Stock Market Performance of Evolve Sector Coverage

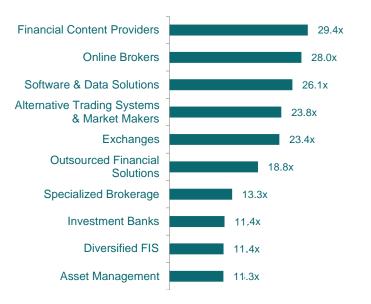
Sector	3 Months	1 Year	3 Years
Bank Technology	(0.0%)	105.7%	67.8%
BPO	9.4%	101.2%	65.0%
Enterprise Software / SaaS	0.1%	141.6%	127.6%
Financial Management Solutions	1.1%	136.5%	102.8%
Healthcare Tech	7.5%	93.9%	68.4%
Insurance	8.0%	62.0%	24.4%
Payments	10.8%	182.0%	106.3%
Capital Markets	15.8%	90.2%	22.0%
Specialty Finance / Alternative Lending	22.7%	183.3%	106.3%

\* Equal weighting method.

#### Industry-wide Multiples and Subsector Multiples



#### Capital Markets 2022E Price / Earnings Multiples



Data as of April 1, 2021 Source: Pitchbook

Evolve Capital Partners; Deals & Market Update - Capital Markets 4

(All figures in millions of USD, except per share data. Data as of April 1, 2021)

#### Alternative Trading Systems & Market Makers

							Gro	wth Ra	tes:								
	Stock	% of 52-	Market	Enterprise	LT	М	Reven	ue:	Earnings	LTM Ma	rgins:	E	V / Reven	ue		EV / EBITD	Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2021 C	Y 2022	LT	Gross	EBITDA	LTM	CY 2021	CY 2022	LTM	CY 2021	CY 2022
Interactive Brokers	\$73.67	91.4%	\$30,705	NA	\$1,925	\$473	19%	5%	31%	NA	25%	NA	NA	NA	NA	NA	NA
MarketAxess Holdings	\$520.28	85.8%	\$19,768	\$19,401	\$689	\$420	14%	11%	26%	77%	61%	28.2x	24.7x	22.2x	46.2x	42.0x	38.0x
Tradeweb Markets	\$76.00	99.6%	\$17,603	\$16,846	\$893	\$494	10%	8%	34%	61%	55%	18.9x	17.1x	15.8x	34.1x	35.0x	31.6x
Virtu Financial	\$31.50	99.7%	\$6,061	\$8,987	\$3,239	\$1,649	(55%)	(5%)	456%	54%	51%	2.8x	6.2x	6.5x	5.5x	9.1x	10.2x
IG Group	\$12.58	99.3%	\$4,658	\$4,051	\$1,056	\$591	(0%)	6%	21%	98%	56%	3.8x	3.8x	3.6x	6.9x	7.1x	6.5x
Flow Traders	\$43.36	98.2%	\$1,921	\$3,388	\$1,243	NA	(66%)	6%	126%	NA	NA	2.7x	8.1x	7.6x	NA	NA	NA
BGC Partners	\$5.04	98.1%	\$1,863	NA	\$1,921	NA	17%	5%	NA	NA	NA	NA	NA	NA	NA	NA	NA
Viel & Cie	\$7.02	93.2%	\$463	\$691	\$1,037	\$147	NA	NA	23%	30%	14%	0.7x	NA	NA	4.7x	NA	NA
MEAN							(9%)	5%	102%	64%	44%	9.5x	12.0x	11.1x	19.5x	23.3x	21.6x
MEDIAN							10%	6%	31%	61%	53%	3.3x	8.1x	7.6x	6.9x	22.0x	20.9x

#### Software & Data Solutions

							Gro	wth Rat	tes:								
	Stock	% of 52-	Market	Enterprise	LT	м	Reven	le:	Earnings	LTM M	argins:	E	V / Reven	ue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2021 C	Y 2022	LT	Gross	EBITDA	LTM	CY 2021	CY 2022	LTM	CY 2021	CY 2022
SS&C Technologies	\$71.01	96.0%	\$18,299	\$24,856	\$4,668	\$1,888	3%	4%	15%	45%	40%	5.3x	5.2x	5.0x	13.2x	12.7x	12.1x
Temenos	\$148.89	85.0%	\$10,780	\$11,647	\$887	\$407	11%	10%	8%	66%	46%	13.1x	11.8x	10.8x	28.6x	25.9x	23.6x
SimCorp	\$123.81	80.6%	\$4,916	\$4,905	\$520	\$174	13%	9%	10%	63%	34%	9.4x	8.4x	7.7x	28.1x	28.6x	25.6x
Envestnet	\$74.32	80.3%	\$4,022	\$4,519	\$998	\$277	14%	11%	NA	69%	28%	4.5x	4.0x	3.6x	16.3x	18.7x	16.8x
IntegraFin	\$7.05	89.0%	\$2,336	(\$19,371)	\$137	\$72	19%	10%	15%	65%	53%	NMF	NMF	NMF	NMF	NMF	NMF
IRESS	\$7.13	85.4%	\$1,360	\$1,522	\$373	\$105	26%	6%	(3%)	NA	28%	4.1x	3.2x	3.1x	14.5x	13.9x	13.1x
First Derivatives	\$36.86	79.1%	\$1,060	\$1,138	\$305	\$56	NA	NA	17%	42%	18%	3.7x	NA	NA	20.2x	NA	NA
Alfa Financial Software	\$1.92	96.2%	\$575	\$549	\$90	\$27	(1%)	4%	10%	75%	30%	6.1x	5.5x	5.3x	20.3x	25.7x	24.2x
Linedata	\$40.68	89.9%	\$263	\$348	\$181	\$51	8%	3%	4%	79%	28%	1.9x	1.8x	1.7x	6.9x	NA	NA
SOGECLAIR	\$23.45	87.7%	\$69	\$91	\$181	\$11	(2%)	8%	NA	55%	6%	0.5x	0.6x	0.6x	8.3x	NA	NA
MEAN							10%	7%	9%	62%	31%	5.4x	5.1x	4.7x	17.4x	20.9x	19.2x
MEDIAN							11%	8%	10%	65%	29%	4.5x	4.6x	4.3x	16.3x	22.2x	20.2x

#### **Outsourced Financial Solutions**

							Gro	wth Ra	tes:								
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM Ma	argins:	E	V / Reven	ue		EV / EBITD	Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2021 C	Y 2022	LT	Gross	EBITDA	LTM	CY 2021	CY 2022	LTM	CY 2021	CY 2022
State Street	\$84.95	96.7%	\$29,884	NA	\$10,623	\$1,154	9%	3%	7%	NA	11%	NA	NA	NA	NA	NA	NA
Broadridge Financial Solutions	\$154.92	97.8%	\$17,940	\$19,643	\$4,684	\$1,043	3%	6%	13%	28%	22%	4.2x	4.1x	3.8x	18.8x	17.6x	16.3x
LPL Financial	\$143.43	97.1%	\$11,460	NA	\$1,998	\$669	247%	14%	31%	NA	33%	NA	NA	NA	NA	NA	NA
SEI Investments	\$61.91	99.1%	\$8,885	\$8,109	\$1,684	\$647	10%	4%	6%	56%	38%	4.8x	4.4x	4.2x	12.5x	10.7x	10.7x
Computershare	\$11.19	94.7%	\$6,068	\$7,810	\$2,245	\$625	3%	2%	(14%)	14%	28%	3.5x	3.4x	3.3x	12.5x	12.2x	11.6x
Envestnet	\$74.32	80.3%	\$4,022	\$4,519	\$998	\$277	13%	10%	NA	69%	28%	4.5x	4.0x	3.6x	16.3x	18.4x	16.5x
AssetMark	\$23.67	80.4%	\$1,715	\$1,741	\$432	\$118	(19%)	11%	NA	28%	27%	4.0x	5.0x	4.5x	14.7x	12.4x	11.1x
Sanne Group	\$9.13	95.7%	\$1,356	\$1,514	\$211	\$91	12%	10%	(12%)	58%	43%	7.2x	5.6x	5.1x	16.6x	16.7x	14.9x
Bravura Solutions	\$1.96	57.3%	\$486	\$472	\$173	\$53	16%	9%	(1%)	NA	31%	2.7x	2.3x	2.1x	8.8x	10.6x	9.5x
MEAN							33%	8%	4%	42%	29%	4.4x	4.1x	3.8x	14.3x	14.1x	13.0x
MEDIAN							10%	9%	6%	42%	28%	4.2x	4.1x	3.8x	14.7x	12.4x	11.6x

#### Exchanges

							Gro	owth Rat	es:								
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM M	argins:	E	EV / Reven	ue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2021 C	Y 2022	LT	Gross	EBITDA	LTM	CY 2021	CY 2022	LTM	CY 2021	CY 2022
HKEx	\$60.19	81.1%	\$76,416	\$34,428	\$2,170	\$1,887	42%	13%	15%	79%	87%	15.9x	11.1x	9.9x	18.2x	13.1x	11.0x
CME Group	\$206.09	95.1%	\$73,998	\$75,739	\$4,884	\$3,476	1%	6%	(21%)	82%	71%	15.5x	15.4x	14.6x	21.8x	23.3x	21.3x
Intercontinental Exchange	\$114.20	96.0%	\$64,262	\$80,665	\$8,244	\$3,980	(16%)	4%	(4%)	59%	48%	9.8x	11.7x	11.2x	20.3x	17.8x	17.0x
Deutsche Börse Group	\$167.93	84.5%	\$30,819	(\$74,654)	\$4,237	\$2,316	(0%)	8%	8%	57%	55%	NMF	NMF	NMF	NMF	NMF	NMF
NASDAQ	\$150.85	99.6%	\$24,859	\$27,852	\$5,627	\$1,580	(44%)	5%	9%	38%	28%	4.9x	8.8x	8.4x	17.6x	15.9x	15.4x
Japan Exchange Group	\$23.70	82.9%	\$12,693	\$11,345	\$1,254	\$862	6%	(3%)	3%	54%	69%	9.0x	8.5x	8.8x	13.2x	NA	NA
Cboe Global Markets	\$100.86	94.2%	\$10,805	\$11,803	\$3,427	\$872	(61%)	3%	5%	30%	25%	3.4x	8.8x	8.6x	13.5x	14.4x	13.3x
ASX	\$54.07	80.8%	\$10,468	(\$32)	\$662	\$489	11%	4%	3%	NA	74%	NMF	NMF	NMF	NMF	NMF	NMF
Singapore Exchange	\$7.39	95.2%	\$7,914	\$7,565	\$794	\$500	2%	3%	16%	73%	63%	9.5x	9.3x	9.1x	15.1x	15.3x	14.7x
TMX Group	\$106.02	98.3%	\$5,969	\$6,540	\$645	\$385	16%	6%	13%	67%	60%	10.1x	8.8x	8.2x	17.0x	14.8x	13.8x
Moscow Exchange	\$2.24	93.2%	\$5,052	(\$1,287)	\$700	NA	(9%)	7%	7%	NA	NA	NMF	NMF	NMF	NA	NA	NA
Dubai Financial Market	\$0.28	80.6%	\$2,263	\$1,395	\$94	\$61	2%	11%	(16%)	71%	65%	14.8x	14.5x	13.0x	22.7x	NA	NA
enX Group	\$0.38	91.0%	\$68	\$383	\$448	\$112	NA	NA	NA	53%	25%	0.9x	NA	NA	3.4x	NA	NA
MEAN							(4%)	6%	3%	60%	56%	9.4x	10.8x	10.2x	16.3x	16.4x	15.2x
MEDIAN							1%	5%	6%	59%	61%	9.7x	9.3x	9.1x	17.3x	15.3x	14.7x

(All figures in millions of USD, except per share data. Data as of April 1, 2021)

#### Financial Content Providers

							Gro	wth Rat	tes:								
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM Ma	argins:	E	V / Reven	ue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2021 C	Y 2022	LT	Gross	EBITDA	LTM	CY 2021	CY 2022	LTM	CY 2021	CY 2022
S&P Global	\$362.65	95.5%	\$87,357	\$90,837	\$7,442	\$4,083	4%	6%	19%	72%	55%	12.2x	11.7x	11.0x	22.2x	21.4x	19.9x
Moody's	\$306.31	99.5%	\$57,326	\$61,767	\$5,371	\$2,713	4%	7%	22%	73%	51%	11.5x	11.0x	10.3x	22.8x	21.8x	20.2x
RELX (London)	\$25.60	98.2%	\$48,885	\$58,475	\$9,114	\$3,152	12%	8%	(8%)	65%	35%	6.4x	5.7x	5.3x	18.6x	15.8x	14.1x
Thomson Reuters	\$89.60	99.7%	\$44,339	\$45,822	\$5,984	\$2,519	4%	4%	33%	62%	42%	7.7x	7.4x	7.1x	18.2x	24.4x	20.9x
MSCI (US)	\$428.55	94.0%	\$35,463	\$37,682	\$1,695	\$993	14%	10%	29%	83%	59%	22.2x	19.5x	17.8x	37.9x	33.0x	29.8x
Gartner	\$187.27	97.7%	\$16,615	\$18,745	\$4,099	\$765	7%	14%	320%	67%	19%	4.6x	4.3x	3.7x	24.5x	24.3x	21.2x
FactSet Research Systems	\$317.01	87.2%	\$12,040	\$12,347	\$1,516	\$589	5%	5%	14%	53%	39%	8.1x	7.7x	7.4x	21.0x	21.9x	20.8x
Morningstar	\$233.02	91.1%	\$10,007	\$10,170	\$1,390	\$394	NA	NA	18%	60%	28%	7.3x	NA	NA	25.8x	NA	NA
CRISIL	\$24.41	85.4%	\$1,776	\$1,727	\$267	\$78	NA	NA	5%	50%	29%	6.5x	NA	NA	22.3x	NA	NA
Forrester	\$43.30	91.3%	\$828	\$928	\$449	\$59	5%	8%	(14%)	60%	13%	2.1x	2.0x	1.8x	15.7x	13.4x	9.5x
Value Line Asset Management	\$28.06	78.1%	\$269	\$240	\$40	\$26	NA	NA	10%	41%	63%	5.9x	NA	NA	9.4x	NA	NA
MEAN							7%	8%	41%	62%	39%	8.6x	8.7x	8.1x	21.7x	22.0x	19.6x
MEDIAN							5%	7%	18%	62%	39%	7.3x	7.6x	7.2x	22.2x	21.8x	20.5x

#### Asset Management

						G	rowth Ra	tes:							
	Stock	% of 52-	Market	Ľ	тм	Reve	enue	Earnings	LTM Net	Market Va	alue / Rev.	Price / I	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2021	CY 2022	LT	Income %	CY 2021	CY 2022	CY 2021	CY 2022	Book	ROE %
J.P. Morgan	\$153.71	95.1%	\$469,047	\$119,543	\$54,762	(1%)	2%	8%	46%	4.0x	3.9x	13.6x	13.0x	1.9x	12%
Wells Fargo	\$39.63	95.4%	\$163,836	\$72,340	\$5,149	(4%)	1%	(37%)	7%	2.4x	2.3x	13.4x	11.8x	1.0x	4%
Morgan Stanley	\$78.22	90.3%	\$146,314	\$45,269	\$21,179	16%	2%	17%	47%	2.8x	2.7x	12.9x	11.7x	1.5x	13%
Charles Schwab & Co.	\$66.44	97.4%	\$125,063	\$11,691	\$6,561	51%	2%	16%	56%	7.1x	6.9x	21.8x	20.9x	2.6x	12%
BlackRock	\$766.83	97.3%	\$117,044	\$16,205	\$10,243	13%	8%	10%	63%	6.4x	5.9x	21.0x	18.4x	3.3x	16%
The Goldman Sachs Group	\$327.64	91.8%	\$111,468	\$44,560	\$23,050	(4%)	(2%)	15%	52%	2.6x	2.6x	9.8x	9.6x	1.4x	14%
Allianz Group	\$254.62	97.5%	\$104,916	\$127,942	\$16,148	31%	4%	2%	13%	0.6x	0.6x	10.7x	10.1x	1.1x	10%
BNP Paribas	\$61.14	95.3%	\$76,280	\$62,443	\$14,690	(15%)	3%	1%	24%	1.4x	1.4x	9.7x	8.3x	0.5x	6%
AXA	\$26.97	98.1%	\$64,354	\$112,508	\$7,823	0%	3%	(10%)	7%	0.5x	0.5x	8.3x	7.8x	0.8x	7%
UBS	\$15.85	97.2%	\$53,511	\$32,290	\$12,652	0%	2%	1%	39%	1.7x	1.6x	10.4x	9.5x	0.9x	11%
BNY Mellon	\$47.47	98.6%	\$41,629	\$15,506	\$7,005	(0%)	3%	7%	45%	2.7x	2.6x	11.9x	10.3x	1.0x	9%
T. Rowe Price	\$173.96	96.8%	\$39,568	\$6,207	\$4,519	20%	5%	17%	73%	5.3x	5.1x	14.2x	13.5x	5.1x	32%
Prudential Financial	\$92.71	97.1%	\$36,659	\$57,033	\$3,739	1%	3%	NA	7%	0.6x	0.6x	8.0x	7.3x	0.5x	(0%)
State Street	\$84.95	96.7%	\$29,884	\$10,623	\$4,650	10%	3%	7%	44%	2.6x	2.5x	12.1x	10.5x	1.3x	11%
Legal & General Group	\$3.90	94.9%	\$23,254	\$63,331	\$4,160	(73%)	5%	3%	7%	1.3x	1.3x	9.3x	8.6x	1.8x	14%
Northern Trust	\$105.63	97.8%	\$21,962	\$5,338	\$2,387	17%	4%	6%	45%	3.5x	3.4x	16.3x	14.6x	2.0x	12%
Amundi	\$83.00	95.4%	\$16,713	NA	NA	4%	7%	NA	NA	5.4x	5.0x	15.1x	13.4x	NA	NA
Natixis	\$4.78	95.6%	\$15,096	\$8,566	\$592	10%	3%	NA	7%	1.6x	1.5x	14.8x	10.8x	0.6x	2%
Invesco	\$25.75	98.8%	\$11,878	\$6,146	\$1,418	(18%)	3%	(13%)	23%	2.4x	2.3x	9.8x	9.3x	1.1x	9%
Aegon	\$4.79	93.2%	\$10,109	\$58,235	\$1,688	(59%)	2%	NA	3%	0.4x	0.4x	7.6x	7.2x	0.3x	6%
MEAN						(0%)	3%	3%	32%	2.8x	2.7x	12.5x	11.3x	1.5x	11%
MEDIAN						1%	3%	7%	39%	2.5x	2.4x	12.0x	10.4x	1.1x	11%

#### Specialized Brokerage

						Gro	wth Rat	es:							
	Stock	% of 52-	Market	L	TM	Reven	ue	Earnings	LTM Net	Market Va	alue / Rev.	Price / I	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2021 C	Y 2022	LT	Income %	CY 2021	CY 2022	CY 2021	CY 2022	Book	ROE %
TP ICAP	\$3.42	81.6%	\$2,696	\$2,394	\$301	7%	5%	(27%)	13%	1.0x	0.9x	8.1x	7.5x	0.9x	11%
Marcus & Millichap	\$34.21	83.7%	\$1,349	\$717	\$43	9%	9%	(9%)	6%	1.7x	1.6x	24.6x	21.0x	2.5x	10%
Compagnie Financière Tradition	\$126.30	97.1%	\$918	\$985	\$107	(2%)	5%	17%	11%	0.8x	0.8x	13.1x	11.4x	2.3x	21%
Casa de Bolsa Finamex	\$1.71	91.1%	\$112	NA	NA	(14%)	NA	NA	NA	3.6x	NA	NA	NA	1.4x	NA
MEAN						0%	6%	(6%)	10%	1.8x	1.1x	15.3x	13.3x	1.8x	14%
MEDIAN						2%	5%	(9%)	11%	1.3x	0.9x	13.1x	11.4x	1.9x	11%

#### **Online Brokers**

						Gro	wth Ra	es:							
	Stock	% of 52-	Market	Ľ	тм	Rever	nue	Earnings	LTM Net	Market V	alue / Rev.	Price /	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2021 0	CY 2022	LT	Income %	CY 2021	CY 2022	CY 2021	CY 2022	Book	ROE %
Charles Schwab & Co.	\$66.44	97.4%	\$125,063	\$11,691	\$3,518	45%	1%	16%	30%	7.4x	7.3x	23.3x	22.3x	2.6x	12%
Interactive Brokers	\$73.67	91.4%	\$30,705	\$1,925	\$198	19%	5%	25%	10%	13.4x	12.7x	28.7x	27.9x	15.7x	13%
XP Investimentos	\$39.69	75.0%	\$22,189	\$1,078	\$359	38%	30%	NA	33%	10.6x	8.2x	43.8x	32.9x	10.6x	(1%)
Futu Securities	\$153.60	75.2%	\$20,833	\$244	\$105	61%	39%	NA	43%	32.6x	23.4x	77.1x	53.1x	19.4x	26%
MarketAxess Holdings	\$520.28	85.8%	\$19,768	\$689	\$287	14%	11%	25%	42%	25.2x	22.6x	62.0x	55.4x	20.7x	37%
Virtu Financial	\$31.50	99.7%	\$6,061	\$3,239	\$664	(55%)	(5%)	54%	21%	4.2x	4.4x	10.6x	11.9x	4.1x	92%
UP Fintech Holding	\$17.58	45.7%	\$2,479	\$111	\$7	57%	42%	NA	7%	11.9x	8.3x	52.2x	26.3x	11.1x	5%
AJ Bell	\$5.96	89.6%	\$2,447	\$161	\$53	13%	9%	NA	33%	13.0x	11.9x	44.3x	41.7x	17.4x	44%
Monex Group	\$8.74	78.8%	\$2,238	\$582	\$68	20%	(6%)	10%	12%	3.2x	3.4x	NA	19.5x	2.9x	9%
Matsui Securities	\$8.00	86.2%	\$2,055	\$270	\$78	0%	(0%)	(11%)	29%	7.6x	7.6x	23.7x	23.6x	2.8x	12%
CMC Markets UK	\$7.07	36.8%	\$2,055	\$547	\$215	(17%)	(9%)	NA	39%	5.0x	5.4x	15.9x	21.0x	4.4x	59%
Swissquote Bank	\$138.40	98.3%	\$2,050	\$364	\$97	(2%)	5%	113%	27%	5.7x	5.5x	20.5x	18.9x	4.1x	22%
Plus500	\$19.52	90.0%	\$1,990	\$873	\$445	(47%)	(8%)	41%	51%	4.3x	4.7x	8.9x	10.2x	3.6x	111%
MEAN						11%	9%	34%	29%	11.1x	9.7x	34.3x	28.0x	9.2x	34%
MEDIAN						14%	5%	25%	30%	7.6x	7.6x	26.2x	23.6x	4.4x	22%

Source: Pitchbook

## Stock Comparables – Capital Markets Sub-Sectors (3/3)

(All figures in millions of USD, except per share data. Data as of April 1, 2021)

#### Investment Banks

						G	rowth Ra	tes:							
	Stock	% of 52-	Market	Ľ	тм	Reve	enue	Earnings	LTM Net	Market Va	alue / Rev.	Price / I	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2021	CY 2022	LT	Income %	CY 2021	CY 2022	CY 2021	CY 2022	Book	ROE %
J.P. Morgan	\$153.71	95.1%	\$469,047	\$119,543	\$54,762	(1%)	2%	8%	46%	4.0x	3.9x	13.6x	13.0x	1.9x	12%
Morgan Stanley	\$78.22	90.3%	\$146,314	\$45,269	\$21,179	16%	2%	17%	47%	2.8x	2.7x	12.9x	11.7x	1.5x	13%
The Goldman Sachs Group	\$327.64	91.8%	\$111,468	\$44,560	\$23,050	(4%)	(2%)	15%	52%	2.6x	2.6x	9.8x	9.6x	1.4x	14%
UBS	\$15.80	96.2%	\$53,628	\$32,290	\$12,652	0%	2%	1%	39%	1.7x	1.6x	10.3x	9.4x	0.9x	11%
Macquarie	\$115.73	97.1%	\$41,887	\$3,773	\$2,650	19%	6%	1%	70%	4.3x	4.0x	18.7x	16.9x	2.7x	(5%)
Credit Suisse	\$10.79	72.4%	\$25,952	\$22,723	\$6,619	0%	8%	NA	29%	1.1x	1.1x	5.5x	6.0x	0.5x	6%
Deutsche Bank	\$12.04	89.7%	\$24,850	\$27,231	\$1,127	0%	1%	NA	4%	0.9x	0.9x	19.6x	9.4x	0.3x	3%
Raymond James Financial	\$126.51	99.9%	\$17,422	\$8,100	\$1,766	14%	4%	13%	22%	1.9x	1.8x	15.5x	14.5x	2.4x	14%
Nomura Securities	\$5.28	80.0%	\$16,160	\$12,683	\$5,102	4%	(5%)	7%	40%	1.2x	1.3x	33.1x	7.0x	0.6x	8%
Jefferies Group	\$30.39	87.2%	\$7,597	\$6,956	\$1,527	(10%)	(18%)	29%	22%	1.2x	1.5x	7.0x	10.4x	0.8x	9%
Stifel Financial	\$65.78	95.4%	\$6,905	\$3,696	\$999	10%	3%	40%	27%	1.7x	1.6x	13.0x	12.4x	1.8x	15%
Evercore Group	\$135.81	94.2%	\$5,707	\$2,250	\$810	10%	6%	53%	36%	2.3x	2.2x	13.0x	12.1x	4.5x	72%
Lazard	\$44.81	95.5%	\$4,810	\$2,647	\$813	6%	6%	(14%)	31%	1.7x	1.6x	11.4x	10.3x	5.2x	61%
Houlihan Lokey	\$68.63	93.7%	\$4,732	\$1,327	\$549	5%	2%	28%	41%	3.4x	3.3x	17.1x	17.6x	3.5x	28%
Moelis & Company	\$56.15	94.2%	\$3,258	\$943	\$320	10%	5%	14%	34%	3.2x	3.0x	17.9x	17.8x	6.8x	74%
Piper Sandler	\$112.49	90.7%	\$2,054	\$1,238	\$218	2%	4%	(4%)	18%	1.6x	1.6x	11.7x	11.6x	1.9x	23%
Cowen and Company	\$36.11	83.6%	\$963	\$1,623	\$417	(4%)	(5%)	39%	26%	0.6x	0.7x	4.8x	5.7x	1.0x	15%
Numis Securities	\$5.18	95.5%	\$558	\$197	\$92	NA	NA	8%	46%	NA	NA	NA	NA	2.7x	29%
Greenhill & Co.	\$16.84	89.8%	\$329	\$312	\$64	5%	3%	11%	21%	1.0x	1.0x	10.2x	9.4x	11.2x	NA
JMP Group	\$6.08	67.6%	\$121	\$112	(\$7)	18%	9%	NA	(6%)	0.9x	0.8x	13.8x	12.2x	1.9x	22%
MEAN						5%	2%	16%	32%	2.0x	2.0x	13.6x	11.4x	2.7x	22%
MEDIAN						5%	3%	13%	32%	1.7x	1.6x	13.0x	11.6x	1.9x	14%

#### **Diversified FIS**

						Gro	wth Ra	tes:							
	Stock	% of 52-	Market	Ľ	тм	Reven	ue	Earnings	LTM Net	Market Va	alue / Rev.	Price /	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2021 C	Y 2022	LT	Income %	CY 2021	CY 2022	CY 2021	CY 2022	Book	ROE %
J.P. Morgan	\$153.71	95.1%	\$469,047	\$119,543	\$54,762	(1%)	2%	8%	46%	4.0x	3.9x	13.6x	13.0x	1.9x	12%
Bank of America	\$39.49	98.8%	\$340,690	\$86,266	\$33,051	(1%)	4%	7%	38%	4.0x	3.8x	15.0x	13.2x	1.4x	8%
Industrial and Commercial Bank of China	\$0.84	96.5%	\$287,180	\$127,574	\$45,726	6%	8%	2%	36%	2.1x	2.0x	6.0x	5.6x	0.7x	11%
Wells Fargo	\$39.63	95.4%	\$163,836	\$72,340	\$5,149	(4%)	1%	(37%)	7%	2.4x	2.3x	13.4x	11.8x	1.0x	4%
Citigroup	\$73.14	96.1%	\$152,620	\$75,494	\$22,128	(7%)	3%	(3%)	29%	2.2x	2.1x	9.5x	8.8x	0.8x	6%
Royal Bank of Canada	\$91.90	96.9%	\$130,939	\$35,254	\$17,633	3%	NA	4%	50%	3.6x	NA	11.8x	10.9x	2.0x	15%
HSBC Holdings	\$29.26	92.6%	\$119,143	\$50,429	(\$11,478)	1%	3%	(22%)	(23%)	2.3x	2.3x	12.8x	10.0x	0.6x	4%
TD Bank Group	\$65.33	96.8%	\$118,793	\$32,465	\$16,376	(1%)	NA	9%	50%	3.7x	NA	12.3x	11.3x	1.7x	14%
Commonwealth Bank of Australia	\$65.59	95.8%	\$116,247	\$15,539	\$10,566	17%	2%	(7%)	68%	6.4x	6.3x	18.9x	17.8x	2.0x	10%
American Express	\$144.57	95.5%	\$116,151	\$34,857	\$6,072	14%	12%	(6%)	17%	2.9x	2.6x	21.8x	16.1x	5.1x	15%
U.S. Bancorp	\$55.83	97.9%	\$83,889	\$23,226	\$9,242	(3%)	3%	(1%)	40%	3.7x	3.6x	13.9x	13.0x	1.8x	11%
Truist	\$59.05	96.4%	\$79,390	\$22,705	\$9,401	(4%)	1%	4%	41%	3.6x	3.6x	15.3x	13.0x	1.3x	9%
BNP Paribas	\$61.14	95.3%	\$76,280	\$62,443	\$14,690	(15%)	3%	1%	24%	1.4x	1.4x	9.7x	8.3x	0.5x	6%
Scotiabank	\$62.58	96.7%	\$75,881	\$23,194	\$9,908	10%	NA	(2%)	43%	3.0x	NA	11.0x	10.4x	1.5x	10%
PNC	\$177.41	96.2%	\$75,225	\$16,901	\$10,116	6%	9%	(3%)	60%	4.2x	3.9x	18.5x	14.8x	1.4x	(4%)
National Australia Bank	\$19.86	95.7%	\$65,501	\$11,186	\$4,529	14%	2%	(15%)	40%	4.9x	4.8x	15.0x	14.3x	1.5x	14%
Australia and New Zealand Banking Group	\$21.49	95.0%	\$60,920	\$11,383	\$5,418	17%	1%	(14%)	48%	4.3x	4.3x	13.8x	13.7x	1.4x	6%
BMO Financial Group	\$89.52	98.4%	\$57,915	\$18,836	\$7,974	5%	NA	4%	42%	2.9x	NA	11.0x	10.5x	1.4x	11%
ICICI Bank	\$8.09	86.5%	\$55,972	\$15,348	\$3,969	NA	NA	NA	26%	NA	NA	NA	NA	2.7x	12%
DBS Group Holdings	\$21.53	99.7%	\$54,814	\$10,570	\$6,945	0%	6%	0%	66%	5.2x	4.9x	12.6x	11.4x	1.3x	9%
Canadian Imperial Bank of Commerce	\$98.09	95.7%	\$43,930	\$14,018	\$6,246	11%	4%	0%	45%	2.8x	2.7x	10.3x	9.5x	1.5x	12%
Barclays	\$2.53	86.3%	\$43,559	\$27,708	\$4,177	4%	3%	NA	15%	1.5x	1.5x	10.4x	8.1x	0.5x	2%
Lloyds Banking Group	\$0.59	74.8%	\$41,708	\$19,584	\$2,640	6%	1%	8%	13%	2.0x	2.0x	10.3x	8.9x	0.6x	4%
BNY Mellon	\$47.47	98.6%	\$41,629	\$15,506	\$7,005	(0%)	3%	7%	45%	2.7x	2.6x	11.9x	10.3x	1.0x	9%
OCBC Bank	\$8.74	98.6%	\$39,080	\$7,309	\$5,217	5%	6%	(3%)	71%	5.1x	4.8x	11.7x	10.5x	1.0x	8%
Hang Seng Bank	\$19.44	96.6%	\$37,058	\$7,005	\$4,185	(35%)	8%	(10%)	60%	8.1x	7.5x	17.0x	15.1x	1.6x	9%
NatWest Group	\$2.70	98.3%	\$30,756	\$13,901	(\$1,412)	7%	3%	NA	(10%)	2.1x	2.0x	20.5x	11.8x	0.5x	(1%)
Fifth Third Bank	\$37.98	93.9%	\$26,991	\$7,233	\$2,881	6%	2%	(2%)	40%	3.5x	3.5x	12.4x	11.9x	1.3x	8%
National Bank of Canada	\$67.61	94.0%	\$22,769	\$5,868	\$2,948	14%	NA	5%	50%	3.3x	NA	11.3x	10.3x	2.3x	17%
Guotai Junan Securities	\$2.49	78.8%	\$20,741	\$5,069	\$1,610	16%	16%	(12%)	32%	3.5x	3.0x	11.6x	10.4x	1.1x	8%
ORIX Corporation	\$16.73	91.8%	\$20,401	\$12,558	\$3,612	65%	6%	(5%)	29%	1.0x	0.9x	9.2x	7.7x	0.7x	5%
M&T Bank	\$153.17	93.0%	\$19,703	\$5,955	\$2,577	5%	23%	7%	43%	3.1x	2.6x	12.5x	12.8x	1.3x	9%
Mediobanca	\$11.09	93.5%	\$9,567	\$2,736	\$1,215	11%	3%	(3%)	44%	3.1x	3.0x	11.1x	10.3x	0.7x	5%
Close Brothers Group	\$21.46	90.5%	\$3,235	\$1,274	\$286	1%	4%	(9%)	22%	2.5x	2.4x	12.5x	11.2x	1.6x	7%
Federated Hermes	\$31.11	97.7%	\$3,082	\$1,448	\$653	(4%)	3%	15%	45%	2.2x	2.1x	9.9x	9.7x	2.7x	30%
IIFL Finance	\$4.00	83.8%	\$1,510	\$401	\$154	NA	NA	(1%)	39%	NA	NA	NA	NA	2.2x	NA
MEAN						5%	5%	(2%)	37%	3.3x	3.2x	12.9x	11.4x	1.5x	9%
MEDIAN						5%	3%	(1%)	41%	3.1x	2.7x	12.3x	11.0x	1.4x	9%

# Key M&A Transaction Activity Summary

Date	Target	Acquirer(s)	Sector	Value (\$mm)	Transaction Comments
3/16/2021	<b>'етого</b> '	FINTECH ACQUISITION CORF. V (SPAC)	Online Brokers	\$10,400	<ul> <li>eToro is a multi-asset investing and trading platform.</li> <li>The company has solidified its position as the leading online social trading platform outside the U.S. and is at a growth inflection point, with plans outlined for the U.S. market.</li> </ul>
3/3/2021	WEALTHTECH	<b>o</b> MoneyLion <sup>°</sup>	Software & Data Solutions	NA	<ul> <li>WealthTech delivers personalized algorithmic financial advice through partnerships with global financial institutions.</li> <li>The acquisition will enhance MoneyLion's suite of financial tools with precision-guided financial advice to improve decision-making for consumers across their entire financial portfolio.</li> </ul>
3/2/2021	BEACON STREET	ASCENDANC (SPAC)	Financial Content Providers	\$3,000	<ul> <li>Beacon Street offers more than 160 products used for financial research, education and investment.</li> <li>The firm's pro-forma enterprise value is \$3 billion. Forward EV/Revenue is 6.25x, and EV/EBITDA is 15.10x.</li> </ul>
2/22/2021	<b>APEX</b>  Clearing	Northern Star Investment Corp II (SPAC)	Outsourced Financial Solutions	\$4,700	<ul> <li>Apex provides digital custody, clearing, crypto-solutions, fractional share-trading and other services to online brokerage firms, wealth managers and other financial service providers.</li> <li>APEX's EV/22E Adjusted EBITDA and 22E Growth adjusted EBITDA<sup>(1)</sup> are 35.00x and 1.70x respectively.</li> <li>The SPAC deal will help APEX to accelerate its digital infrastructure platform.</li> </ul>
1/21/2021	tastytrade	IG	Financial Content Providers	\$1,000	<ul> <li>Tastytrade is a platform that empowers the individual investor, providing differentiated financial content, retail trader education and brokerage services.</li> <li>The deal, which implies 18.5x EBITDA and 8.6x revenue multiples, will increase IG's footprint in the U.S market and diversify its product offering.</li> </ul>
1/11/2021	bakkt	VPC Impact Acquisitic Holdings (SPAC)	<sup>on</sup> Exchange	\$2,100	<ul> <li>Bakkt is a digital asset marketplace that allows customers to buy, sell, store and spend digital currencies.</li> <li>Bakkt announced that it will become a publicly traded company through a SPAC merger.</li> </ul>

Notes: <sup>(1)</sup> Growth Adj. EBITDA defined as EV / 22E Adj. EBITDA / <u>20A – 22E Revenue CAGR.</u>

Source: Pitchbook and Media Reports

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# Key Financing Transaction Activity Summary

Date	Target	Sector	Amount (\$mm)	Туре	Key Investor(s)
3/29/2021	👻 ajaib	Online Broker	\$90	Series A	ALPHA JWC VENTURES Horizons 作性法投资 Ribbit Capital
3/18/2021	Fireblocks	Outsourced Financial Solutions	\$133	Series C	<b>stripes</b> <b>Ribbit</b> Capital <b>COATUE</b>
2/17/2021	<b>Public</b>	Online Brokers	\$220	Series D	TIGERGLOBAL DREAMERS VC
2/1/2021	Robinhood 🖉	Online Brokers	\$3,400	Later Stage VC	ICONIQ Ribbit Capital ANDREESSEN FINDER HOROWITZ Index Ventures
1/13/2021		Asset Management	\$122	PE Round	
1/11/2021	enfusion	Software & Data Solutions	\$150	PE Growth / Expansion	ICONİQ

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Source: Pitchbook and Media Reports

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# **IPO Activity Summary**

Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
	1/27/2021	\$250	\$18.00	\$12.85	(28%)	
陆金所LU.com	10/29/2020	\$2,360	\$13.50	\$14.57	8%	
investimentos	12/11/2019	\$2,000	\$27.00	\$39.69	47%	
ASSETMARK.	6/24/2019	\$275	\$22.00	\$23.67	8%	
ぞ Tiger BROKERS	3/19/2019	\$104	\$8.00	\$17.58	120%	
Tradeweb	4/4/2019	\$1,080	\$27.00	\$76.00	181%	
	7/26/2018	\$535	\$33.00	\$43.25	31%	
aGM Group Holdings	4/13/2018	\$7	\$5.00	\$11.88	138%	
III IntegraFin	2/27/2018	\$247	\$2.72	\$7.10	161%	
netwealth	11/20/2017	\$200	\$4.02	\$10.32	157%	
Alfa	5/26/2017	\$324	\$5.49	\$1.93	(65%)	
<b>CNIC</b> cmc markets	1/13/2016	\$315	\$3.47	\$7.07	104%	
VIRTU FINANCIAL	4/16/2015	\$314	\$19.00	\$31.50	66%	
🕌 EURONEXT	6/6/2014	\$1,151	\$27.24	\$102.11	275%	
<b>I</b> LPL Financial	11/18/2010	\$470	\$30.00	\$143.43	378%	
ENVESTNET	7/29/2010	\$100	\$9.00	\$74.32	726%	
CHILAG BEAMD BYTTINE EXCHANGE	6/15/2010	\$339	\$29.00	\$100.86	248%	
SSC	3/31/2010	\$161	\$7.50	\$71.01	847%	
				Market da	ata as of April 1, 2021	1

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Market data as of April 1, 2021 Source: Pitchbook

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#### Update from Raymond James, April 2021

We maintain our Market Perform rating on Charles Schwab (SCHW). The long-term EPS accretion potential from SCHW's acquisition of TD Ameritrade is significant and interest rate expectations have increased this year, leading to a run in the stock's price ahead of the expected uplift from these trends. With SCHW's shares now trading at 22x our 2022 non-GAAP EPS estimate (vs. 3-year average forward P/E of 18x), we see further share price upside as relatively limited barring another significant move higher in interest rates.

#### Update from BMO Capital Markets, February 2021

**Gartner** 

We rate Gartner (IT) as Market Perform. We think the company is an essential resource for businesses to manage technology changes – there is a large and increasing addressable market, which will produce solid growth and strong cash flow. However, valuation issues are keeping us on the sidelines. COVID-19 has disrupted its conferences and consulting business and could have some impact on research growth.

#### Update from Credit Suisse, February 2021



We rate Temenos (TEMN.S) as Neutral. With a SaaS transition underway, pointing to margins increasing from 36% in FY20 to 41% in FY25, the big strategic question remains whether increasing margins will have a negative impact on future top line growth. However, this question is unlikely to be answered until the shape of FY22 becomes more apparent against tougher comps. All the while, growth in FY21 will be supported by easy comps. Given the lack of near-term catalysts to re-examine a growth versus margin trade-off, we upgrade our rating to Neutral.

#### Update from Piper Sandler, March 2021



We rate Ameriprise Financial, Inc. (AMP) as Overweight. AMP's flow performance during February was much like it has put up over the last 11 consecutive months – one of positive retail inflows and another record high AUM helped by the S&P 500 +4.1% during the month. AMP's performance during February is indicative of why we believe the company is the best positioned of the financial market sensitive names in our life insurance coverage universe. The price will likely benefit from higher peer group multiples and continued strong execution in its Asset Management segment, as seen in the February 2021 retail fund flow results.

#### Update from Piper Sandler, April 2021



Our rating for TradeWeb Markets (TW) is Neutral. TW reported a monthly average daily volume (ADV) of \$1,074 billion in March, below our estimate of \$1,096 billion. TW's valuation is likely pricing in substantial growth of electronic volume & market share that may or may not occur, although its fully electronic credit market share improved in March. Risks that may impact TW's volume, revenue and earnings include low market volatility and competition. Low short term interest rates could negatively impact certain rates volumes of TW.

# Appendix – Coverage Universe Components

The coverage universe for various sectors is as follows:

1	Payments:	NAS:BIGC, AMS:PRX, NAS:MELI, NAS:RPAY, NZE:PPH, NYS:FOUR, NYS:EVTC, HKG:09923, LON:NETW, MIL:NEXI, PAR:ING, ASX:TYR, NYS:AXP, NYS:ADS, PINX:EDNMY, NYS:FLT, NYS:WEX, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:EB, NYS:PAGS, NYS:SHOP, NAS:STNE, NYS:AXP, NAS:PYPL, NYS:MA, NYS:V, NAS:CATM, PINX:PMTS, NYS:DBD, NYS:EVRI, NYS:SQ, BSP:CIEL3, NYS:DLX, NYS:EVTC, NAS:EVOP, NYS:GPN, TKS:3769, NAS:PYPL, NYS:MA, NYS:V, NAS:CATM, PINX:PMTS, NYS:DBD, NYS:EVRI, NYS:SQ, BSP:CIEL3, NYS:DLX, NYS:EVTC, NAS:EVOP, NYS:GPN, TKS:3769, NAS:IIIV, NAS:UEPS, NAS:NEWT, LON:PAY, NAS:QIWI, NYS:TSS, ETR:WDI, PAR:WLN, NAS:EPAY, NYS:FIS, NAS:FISV, NAS:JKHY, NAS:ACIW, SHE:002152, GREY:INGIF, TSE:LSPD, NYS:NCR, NYS:PAR, HKG:00327, IDX:MCAS, NAS:EEFT, NYS:GDOT, NAS:MGI, ASX:OFX, NYS:WU
2	Bank Technology	MIL:CERV, BOM:500092, LON:RMV, NAS:FTHM, NYS:RKT, TKS:8056, KRX:012510, NAS:NCNO, ASX:TYR, NYS:OCFT, NAS:JFU, NAS:PT, NYS:QD, NYS:FIS, NAS:FISV, NAS:JKHY, SWX:TEMN, PINX:CSVI, SWX:CLXN, TKS:6457, BOM:538835, BOM:532466, NYS:QTWO, SES:5CP, NYS:FICO, NYS:EFX, LON:EXPN, NYS:TRU, STO:INTRUM, NYS:CLGX, NYS:FNF, NYS:STC, NAS:ASPS, NYS:BKI, NAS:CSGP, TSE:REAL, NAS:RP, NAS:RDFN, NAS:ZG, NAS:PEGA, PINX:ASOZY, NYS:GDOT, NAS:MITK, NAS:NTWK, PAR:SOP, AMS:WKL
3	Specialty Finance / Alternative Lending:	NYS:FSK, NYS:CNF, NYS:OMF, ASX:APT, ASX:SZL, NAS:OPRT, NAS:LX, NYS:FINV, NYS:AER, HKG:01905, SHG:600901, NYS:R, SHG:600705, NYS:TRTN, NAS:COOP, NYS:WD, LON:PAG, TKS:7164, NYS:PMT, NYS:VEL, NYS:WEI, NAS:PRGX, NAS:ECPG, NAS:NAVI, NYS:NNI, NAS:PFMT, NAS:PRAA, TSE:CHW, NYS:CIT, NAS:CPSS, NAS:CACC, ASX:FXL, LON:FCH, NAS:MRLN, ASX:Z1P, NYS:AAN, NAS:ATLC, NYS:COF, NYS:CURO, NYS:DFS, TSE:ECN, NAS:EZPW, NAS:FCFS, ASX:FXL, NAS:GSKY, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NAS:SLM, NYS:SC, NYS:SYF, LON:TCS, NAS:TBBK, NAS:WRLD, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NAS:RCII, NYS:TGH, NYS:URI, NAS:CASH, NYS:OCN, NYS:PFSI, NYS:YRD, NYS:ELVT, NYS:ENVA, ETR:FRU, NYS:LC, NAS:TREE, STU:MBC, NYS:ONDK
4	Capital Markets:	NYS:BSIG,NYS:FHI, NYS:EV, NYS:KKR, LON:MNG, LON:QLT, LON:STJ, NAS:CG, TSE:IGM, NYS:MMI, NYS:TFC, TKS:8591, NAS:FITB, SHG:601211, SHE:002670, ASX:ANZ, BOM:532215, NYS:BK, SHG:601398, SES:039, TSE:BNS, TSE:NA, TKS:8697, ETR:DB1, MISX:MOEX, DFM:DFM, NYS:JEF, NYS:HLI, NYS:EVR, NYS:MC, NAS:VCTR, NYS:AMG, NAS:HLNE, NYS:JLL, NAS:FOCS, NYS:BSTZ, NYS:NFJ, LON:ATST, PAR:RF, LON:AJB, NAS:XP, LON:IHP, NYS:ENV, NAS:PT, ASX:NWL, NAS:VIRT, NAS:BGCP, AMS:FLOW, LON:IGG, NAS:IBKR, NAS:TW, PAR:VIL, NYS:AB, NYS:BLK, NYS:BEN, NYS:IVZ, NAS:WETF, MEX:FINAMEXO, SWX:CFT, TAE:INTL, NYS:AP, NYS:BAC, LON:ISBA, NYS:HSBC, NYS:JPM, NYS:MTB, LON:BARC, TSE:BMO, PAR:BNP, TSE:CM, NYS:USB, NYS:WCC, ASX:ASX, BSP:B3SA3, NYS:BME, BATS:CBOE, NAS:CME, ETR:DB1, PAR:ENX, PINX:HKXCY, NYS:ICE, LON:LSE, NAS:NDAQ, SES:S68, TSE:X, NYS:RELX, NAS:FORR, NYS:IT, NSE:CRISIL, NYS:FDS, NYS:MCO, NAS:MORN, NYS:MSCI, NYS:SPGI, TSE:TRI, NAS:VALU, NYS:JPM, NAS:COWN, SWX:CSGN, ETR:DBR, NYS:HZ, NAS:FORR, NYS:IT, NSE:CRISIL, NYS:FDS, NYS:MCO, NAS:MORN, NYS:MSCI, NYS:SPGI, TSE:TRI, NAS:VALU, NYS:JPM, NAS:COWN, SWX:CSGN, ETR:DBR, NYS:HZ, NYS:MT, NSE:CRISIL, NYS:FDS, NYS:MCO, NAS:MORN, NYS:MSCI, NYS:SPGI, TSE:TRI, NAS:VALU, NYS:JPM, NAS:COWN, SWX:CSGN, ETR:DBR, NYS:IT, NSE:CRISIL, NYS:FDS, NYS:MCO, NAS:MORN, NYS:MSCI, NYS:SPGI, TSE:TRI, NAS:VALU, NYS:JPM, NAS:COWN, SWX:CSGN, ETR:DBR, NYS:IT, NSE:CRISIL, NYS:HD, NAS:WETF, TSE:AM, NYS:AMP, NYS:APAM, NYS:BK, NYS:CS, NYS:GS, SWX:UBSG, NYS:AB, NYS:BLK, NYS:ITZ, NYS:NTB, NAS:SEIC, NAS:WETF, TSE:AMIN, NYS:APAM, NYS:BR, NYS:CNS, LON:LN, NYS:BL, NYS:BL, NYS:VRTS, NAS:WETF, NSS:CH, LON:CMCX, MEX:ETFC, NYS:GCAP, NAS:WETF, NSS:BCI, NAS:WETF, TSE:AMB, NYS:APAM, NYS:BK, NYS:CNS, LON:HL, NYS:BL, NAS:VIBF, NAS:VRTS, NAS:WETF, NSS:CH, LON:CMCX, MEX:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, TKS:8698, LON:PLUS, SWX:SON, NAS:UBFF, NAS:VRTS, NAS:WETF, NSS:BL, LON:CMCX, MEX:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, TKS:8698, LON:PLUS, SWX:SON, NAS:UBFF, NAS:YRTS, NAS:YRTB, NAS:YRTB, NAS:VBV, NSS:BL, ASX:CPU, NYS:ENV, GREY:KA, NAS:LPLA, LON:SNN, NYS:STT, LON:T
5	Insurance:	NYS:NSP, NAS:PAYX, NAS:WDAY, NAS:BNFT, NAS:HQY, NYS:TNET, NYS:CLGX, NYS:FICO, LON:REL, NAS:VRSK, NYS:AON, NYS:AJG, NYS:BRO, NAS:GSHD, NYS:MMC, NAS:WLTW, NYS:FNF, NYS:STC, NYS:FAF, NYS:ORI, MEX:AZSEY, NYS:ALL, NYS:AFG, NYS:AIG, PINX:AXAHY, SWX:ZURN, NAS:EHTH, NAS:EVER, LON:GOCO, ASX:ISU, LON:MONY, NAS:QNST, NYS:CB, NAS:CINF, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NAS:SIGI, NAS:STFC, NYS:THG, NYS:HIG, NYS:TRV, HKG:06060, NAS:AMSF, NYS:ARGO, NYS:AIZ, NAS:GBLI, NYS:MKL, NYS:PRA, NYS:RLI, NYS:WRB, NYS:CRD.B, NAS:EBIX, NYS:GWRE, NAS:SPNS, PINX:AEGOF, NYS:AFL, NAS:ANAT, LON:AV., NYS:CI, NYS:GL, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NAS:PFG, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN
6	BPO:	NAS:PINC, NYS:AMN, TSE:MSI, NYS:KFY, NYS:RHI, NYS:ASGN, NYS:MAN, NAS:HHR, NAS:CRVL, NYS:DELL, KRX:018260, NAS:PRFT, NAS:CNXN, NYS:HPE, NYS:EPAM, BOM:532541, NYS:BAH, BOM:526299, NYS:SAIC, TKS:8056, SWX:ALSN, NYS:PRSP, PAR:ATO, NAS:AZPN, BOM:540005, BOM:540900, NAS:CNDT, NYS:NOW, KRX:018260, NAS:PRFT, NYS:GDDY, BOM:532541, TKS:9613, HEL:TIETO, NAS:MDRX, NAS:CPSI, NAS:HQY, NAS:HMSY, NAS:NXGN, NAS:RCM, NYS:CSLT, BSP:QUAL3, NYS:NSP, NAS:PAYX, NAS:ADP, NAS:BNFT, NAS:CSOD, NYS:TNET, LON:APTD, NYS:IT, TSE:OTEX, NYS:ACN, NAS:DOX, NAS:AMSWA, NYS:CACI, PINX:CGEWY, LON:CPI, TSE:GIB.A, NAS:CTSH, NYS:DXC, NAS:EXLS, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:UIS, NAS:VRTU, BOM:507685, NYS:WNS, NAS:PRGX, LON:CPI, TSE:GIB.A, NAS:EXLS, BOM:532809, NYS:G, NYS:GLOB, LON:IBPO, BOM:526299, PINX:STWRY, NAS:SYKE, PINX:TLPFY, NAS:TTEC
7	Financial Management Solutions:	NAS:BLKB, NYS:BILL, NAS:VERX, NYS:WK, TKS:4478, NAS:COUP, NYS:PRO, NYS:DNB, NAS:MANH, TSE:KXS, NYS:BCO, NAS:UPWK, LON:APTD, NYS:AVLR, NAS:BL, NAS:COUP, NAS:DOCU, NAS:INTU, ASX:RKN, LON:SGE, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:EPAY, NAS:PEGA, LON:APTD, NYS:PLAN, PINX:BPRMF, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NYS:NSP, NAS:PAYX, NAS:WDAY, NAS:ADP, NAS:CSOD, NYS:CDAY, NYS:HRB, NYS:PAYC, NAS:PCTY
8	Enterprise Software / SaaS:	NAS:BLKB, NAS:RPD, TAE:NICE, NAS:MSTR, NAS:DOMO, NYS:PLTR, NAS:SUMO, NAS:CRWD, NAS:PRGS, NAS:NTCT, NAS:CTXS, NAS:CVLT, NAS:BLKB, NAS:UPLD, NYS:DNB, NYS:DELL, NAS:CSCO, NAS:FTNT, NAS:NTAP, NYS:NOW, NAS:NTNX, NYS:HUBS, NYS:ZEN, NYS:FSLY, NAS:RXT, NYS:ESTC, NYS:BILL, NYS:GDDY, NYS:HPE, NYS:YEXT, NYS:SNOW, NAS:APPF, NAS:LPSN, NAS:AKAM, NAS:TTGT, NAS:PS, NAS:SPT, NAS:DOG, KRX:012510, NYS:DT, TKS:4478, BSP:LWSA3, LON:MCRO, NYS:PD, NYS:PANW, NAS:PFPT, NYS:SALL, NAS:WIX, NAS:COUP, NYS:ASAN, NAS:OH, NAS:FROG, NAS:JAMF, NAS:API, NAS:KC, NAS:ZI, NYS:NET, NYS:UFN, BOM:540900, NAS:EVBG, NAS:THON, NAS:ADSK, NYS:WORK, NYS:SMAR, NYS:CLGX, NYS:FICO, NYS:BM, LON:REL, NAS:WDAY, NYS:EFX, LON:EXPN, NAS:FORP, NYS:IT, NYS:RAMP, NAS:MSTR, TSE:OTEX, NYS:ORCL, NYS:CRM, ETR:SAP, NAS:SPLK, NYS:TDC, NYS:TRU, NAS:VRSK, NYS:VMW, NYS:AYX, NAS:CMBA, NAS:CLDZ, NYS:CLDR, NYS:MLA, NYS:NEWR, NYS:NLSN, NAS:VRNT, NAS:VERI, NYS:IBM, NAS:PEGA, NAS:NSFT, TSE:OTEX, NYS:ORCL, NYS:CRM, ETR:SAP, NYS:VMW, NAS:ADBE, NAS:GOOGL, NAS:AMZN, NAS:AMSWA, NAS:APPN, MEX:LOGM, NAS:OSPN, NYS:ZUO
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