

QUARTERLY DEALS & MARKET UPDATE

Financial Management Solutions (FMS)

November 2020



Human Capital Management



Business Analytics



Enterprise Management



Accounting / Expenses



Overview of Evolve Capital Partners

ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

HIGH-TOUCH INVESTMENT BANKING

Few investment banks have transaction experience across both corporate and asset finance.



Our Clients

- Corporations
- Management Teams
- VC & PE Backed Companies
- IndependentDirectors / Boards



Investment Banking Advisory

- M&A
- StrategicAlliances
- Capital Raises and Asset Finance
- Financial Restructuring



Industry Focus

Finance and Technology Firms

Securities Specialty Finance Payments BPO

Financial Services Enterprise Software Lending Healthcare Tech
Financial Management Analytics Insurance Bank Technology



We Focus Exclusively on Finance and Technology-Related Firms







Specialty Finance / Alternative Lending

ⅢLendingClub **afterpay**◆

synchrony E/evate *velocity



Enterprise Software /

SaaS

dun & bradstreet

RELX

cloudera

ZOOM









Private Placements

Debt Capital

Restructuring

Financing





Market Summary and Key Multiples

Industry Stock Market Performance of Evolve Sector Coverage

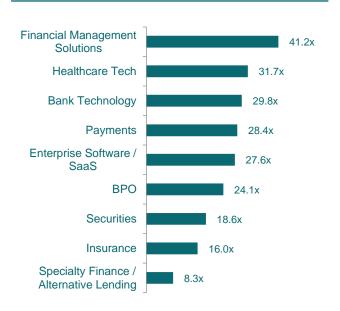
Indexed Price Performance *

Sector	3 Months	1 Year	3 Years
Bank Technology	(0.5%)	14.4%	46.0%
BPO	5.1%	3.4%	47.3%
Enterprise Software / SaaS	1.4%	49.7%	87.0%
Financial Management Solutions	8.5%	32.6%	104.3%
Healthcare Tech	0.7%	28.9%	52.8%
Insurance	(0.8%)	(11.7%)	(0.6%)
Payments	(2.3%)	15.3%	63.8%
Securities	(0.1%)	(3.2%)	(1.0%)
Specialty Finance / Alternative Lending	8.2%	(13.0%)	37.1%

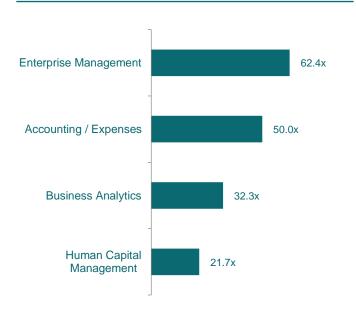
^{*} Equal weighting method.

Industry-wide Multiples and Subsector Multiples

Sector 2021E Price / Earnings Multiples



Financial Management Solutions 2021E Price / Earnings Multiples



Data as of November 1, 2020 Source: Pitchbook



Stock Comparables – Financial Management Solutions Sub-Sectors

(All figures in millions of USD, except per share data. Data as of November 1, 2020)

							Gro	wth Rat	es:								
		% of 52-	Market	Enterprise Value	LTM		Reven	Revenue: Earning		LTM Margins:		E	V / Revenu	ie		EV / EBITDA	
		Wk. High	Value		Revenue	EBITDA	CY 2020 C	Y 2021	LT	Gross	EBITDA	LTM	CY 2020	CY 2021	LTM	CY 2020	CY 2021
Intuit	\$314.68	87.4%	\$82,385	\$78,971	\$7,679	\$2,391	10%	10%	22%	82%	31%	10.3x	10.1x	9.2x	33.0x	27.4x	24.5x
DocuSign	\$202.25	69.7%	\$37,450	\$37,463	\$1,164	(\$129)	42%	31%	NA	75%	(11%)	32.2x	27.0x	20.6x	NMF	NMF	NMF
Coupa	\$267.70	75.7%	\$18,431	\$18,579	\$458	(\$47)	28%	26%	NA	63%	(10%)	40.5x	37.3x	29.7x	NMF	NMF	NMF
Avalara	\$149.05	92.9%	\$12,535	\$12,128	\$434	(\$50)	28%	26%	NA	70%	(11%)	27.9x	24.8x	19.7x	NMF	NMF	NMF
Xero	\$77.51	90.3%	\$11,117	\$11,093	\$477	\$92	NA	16%	NA	85%	19%	23.2x	20.3x	17.5x	NMF	NMF	NMF
The Sage Group (Financial Software)	\$8.22	79.6%	\$8,983	\$9,277	\$2,483	\$737	NA	3%	14%	93%	30%	3.7x	3.8x	3.7x	12.6x	15.3x	14.6x
Bill.com	\$100.00	82.8%	\$8,101	\$7,407	\$136	(\$52)	NA	NA	NA	71%	(38%)	54.3x	NA	NA	NMF	NA	NA
BlackLine	\$97.68	93.0%	\$5,558	\$5,454	\$321	(\$4)	20%	18%	NA	80%	(1%)	17.0x	15.7x	13.2x	NMF	NMF	NMF
Freee	\$78.81	78.4%	\$3,824	\$3,679	\$64	NA	NA	NA	NA	77%	NA	57.7x	NA	NA	NA	NA	NA
Vertex	\$24.24	81.6%	\$3,558	\$3,685	\$349	(\$38)	NA	NA	NA	60%	(11%)	10.6x	NA	NA	NMF	NA	NA
Workiva	\$55.31	89.9%	\$2,641	\$2,458	\$324	(\$51)	17%	15%	NA	72%	(16%)	7.6x	7.1x	6.1x	NMF	NMF	NMF
Blackbaud	\$49.34	57.0%	\$2,446	\$2,949	\$915	\$129	0%	(1%)	(26%)	53%	14%	3.2x	3.3x	3.3x	22.8x	12.9x	13.6x
Aptitude Software	\$6.21	70.8%	\$350	\$314	\$75	\$14	(1%)	(4%)	(5%)	NA	19%	4.2x	4.1x	4.3x	22.2x	20.1x	21.3x
Reckon	\$0.54	82.5%	\$61	\$84	\$54	\$20	7%	3%	(5%)	89%	37%	1.5x	1.5x	1.5x	4.2x	4.0x	4.0x
MEAN							17%	13%	(0%)	75%	4%	21.0x	14.1x	11.7x	19.0x	15.9x	15.6x
MEDIAN							17%	15%	(5%)	75%	(1%)	13.8x	10.1x	9.2x	22.2x	15.3x	14.6x

							Gro	wth Rat	es:								
	Stock	Stock % of 52- Market Enter		Enterprise	LT	Reven	ue:	Earnings	LTM Margins:		EV / Revenue				EV / EBITDA		
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2020 C	Y 2021	LT	Gross	EBITDA	LTM	CY 2020	CY 2021	LTM	CY 2020	CY 2021
VMware	\$128.73	74.3%	\$54,083	\$56,645	\$11,715	\$2,911	7%	10%	NA	82%	25%	4.8x	4.9x	4.4x	19.5x	12.8x	12.1x
RELX (London)	\$19.75	0.1%	\$38,159	\$47,576	\$9,428	\$3,171	(7%)	5%	2%	65%	34%	5.0x	5.1x	4.8x	15.0x	15.0x	13.3x
Splunk	\$198.04	87.7%	\$31,764	\$32,306	\$2,343	(\$496)	(2%)	24%	NA	79%	(21%)	13.8x	13.9x	11.2x	NMF	NMF	NMF
Datadog	\$90.75	76.8%	\$27,528	\$26,689	\$481	\$12	57%	36%	NA	78%	2%	55.5x	46.8x	34.5x	NMF	NMF	NMF
CrowdStrike	\$123.84	80.5%	\$27,177	\$26,158	\$654	(\$79)	71%	34%	NA	72%	(12%)	40.0x	31.8x	23.8x	NMF	NMF	NMF
Fair Isaac	\$391.45	86.5%	\$11,352	\$12,227	\$1,226	\$315	4%	6%	27%	71%	26%	10.0x	9.8x	9.2x	38.8x	28.2x	26.7x
Dun & Bradstreet	\$25.84	90.2%	\$10,925	\$14,915	\$1,657	\$315	NA	NA	NA	NA	19%	9.0x	NA	NA	47.4x	NA	NA
OpenText	\$36.76	76.5%	\$9,994	\$12,778	\$3,110	\$1,034	11%	0%	NA	68%	33%	4.1x	3.9x	3.9x	12.4x	10.2x	10.4x
Alteryx	\$125.35	67.5%	\$8,295	\$8,306	\$465	\$11	16%	20%	NA	90%	2%	17.9x	17.2x	14.3x	NMF	NMF	NMF
Medallia	\$28.45	70.8%	\$4,185	\$3,889	\$441	(\$121)	16%	17%	NA	64%	(27%)	8.8x	8.3x	7.1x	NMF	NMF	NMF
New Relic	\$60.66	81.8%	\$3,654	\$3,327	\$621	(\$15)	14%	10%	NA	82%	(2%)	5.4x	5.1x	4.7x	NMF	NMF	NMF
Verint Systems	\$48.52	81.1%	\$3,173	\$3,644	\$1,260	\$187	(3%)	9%	NA	66%	15%	2.9x	2.9x	2.6x	19.5x	11.2x	10.0x
Rapid7	\$61.93	91.4%	\$3,159	\$3,301	\$368	(\$40)	25%	19%	NA	71%	(11%)	9.0x	8.1x	6.8x	NMF	NMF	NMF
Teradata	\$18.37	58.5%	\$2,002	\$2,170	\$1,844	\$153	(4%)	2%	11%	53%	8%	1.2x	1.2x	1.2x	14.2x	6.4x	5.7x
Sumo Logic	\$17.28	60.7%	\$1,705	\$1,972	\$181	(\$92)	NA	NA	NA	70%	(50%)	10.9x	NA	NA	NMF	NA	NA
MicroStrategy	\$167.07	89.3%	\$1,548	\$1,591	\$483	\$9	(3%)	1%	NA	80%	2%	3.3x	3.4x	3.3x	NMF	26.9x	NA
PROS Holdings	\$28.17	40.9%	\$1,224	\$1,156	\$258	(\$52)	0%	1%	NA	58%	(20%)	4.5x	4.6x	4.6x	NMF	NMF	NMF
Domo	\$31.77	67.2%	\$930	\$961	\$191	(\$95)	18%	11%	NA	70%	(50%)	5.0x	4.7x	4.2x	NMF	NMF	NMF
MEAN							14%	13%	13%	72%	(2%)	11.7x	10.7x	8.8x	23.8x	15.8x	13.0x
MEDIAN							9%	10%	11%	71%	2%	7.1x	5.1x	4.7x	19.5x	12.8x	11.2x

							Gro	wth Rat	es:								
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM Ma	rgins:	E	V / Revenu	ie		EV / EBITDA	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2020 C	Y 2021	LT	Gross	EBITDA	LTM	CY 2020	CY 2021	LTM	CY 2020	CY 2021
Tyler Technologies	\$384.38	94.9%	\$15,468	\$15,084	\$1,112	\$245	4%	8%	10%	48%	22%	13.6x	13.3x	12.3x	61.5x	46.7x	41.7x
Pegasystems	\$115.88	85.6%	\$9,351	\$9,460	\$995	(\$94)	14%	21%	NA	69%	(9%)	9.5x	9.1x	7.5x	NMF	NMF	NMF
Anaplan	\$55.35	83.7%	\$7,736	\$7,477	\$398	(\$120)	26%	25%	NA	76%	(30%)	18.8x	17.1x	13.7x	NMF	NMF	NMF
Manhattan Associates	\$85.50	80.5%	\$5,431	\$5,292	\$605	\$122	(7%)	5%	(9%)	53%	20%	8.8x	9.2x	8.7x	43.5x	36.3x	39.6x
Kinaxis	\$152.73	90.1%	\$4,099	\$3,853	\$218	\$53	15%	16%	26%	72%	25%	17.7x	17.4x	15.1x	NMF	NMF	NMF
Totvs	\$4.67	71.9%	\$2,652	\$2,482	\$533	\$120	(22%)	13%	16%	69%	22%	4.7x	5.5x	4.8x	20.7x	24.8x	22.5x
Technology One	\$6.31	94.3%	\$2,012	\$1,978	\$201	\$62	NA	10%	13%	87%	31%	9.9x	9.1x	8.3x	32.0x	25.9x	22.0x
Blue Prism	\$19.80	82.2%	\$1,879	\$1,710	\$163	(\$109)	NA	NA	NA	90%	(67%)	10.5x	NA	NA	NMF	NA	NA
Bottomline Technologies	\$39.72	69.4%	\$1,787	\$1,789	\$442	\$43	3%	11%	NA	57%	10%	4.0x	4.0x	3.6x	41.2x	19.1x	16.2x
Qad	\$41.84	76.7%	\$828	\$721	\$305	\$15	(4%)	6%	NA	57%	5%	2.4x	2.4x	2.3x	48.6x	35.2x	27.2x
Aptitude Software	\$6.21	70.8%	\$350	\$314	\$75	\$14	(3%)	(4%)	(5%)	NA	19%	4.2x	4.2x	4.4x	22.2x	20.4x	21.7x
Ramco Systems	\$6.35	86.3%	\$194	\$215	\$80	\$15	NA	NA	(2%)	55%	18%	2.7x	NA	NA	14.8x	NA	NA
MEAN							3%	11%	7%	67%	5%	8.9x	9.1x	8.1x	35.6x	29.8x	27.3x
MEDIAN							3%	10%	10%	69%	18%	9.1x	9.1x	7.9x	36.6x	25.9x	22.5x

Human Capital Managem	nent																
							Grow	th Rat	es:								
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	e:	Earnings	LTM Ma	rgins:	EV / Revenue			EV / EBITDA		
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2020 CY	2021	LT	Gross	EBITDA	LTM	CY 2020	CY 2021	LTM	CY 2020	CY 2021
Automatic Data Processing	\$157.96	86.6%	\$67,735	\$68,447	\$14,565	\$3,803	0%	4%	13%	42%	26%	4.7x	4.7x	4.6x	18.0x	18.2x	18.4x
Workday	\$210.12	84.5%	\$49,798	\$49,182	\$3,995	(\$98)	18%	17%	NA	71%	(2%)	12.3x	11.5x	9.8x	NMF	46.0x	42.4x
Paychex	\$82.25	90.8%	\$29,569	\$29,601	\$3,981	\$1,604	(2%)	3%	9%	68%	40%	7.4x	7.5x	7.3x	18.4x	18.2x	17.9x
Paycom Software	\$364.09	91.6%	\$21,311	\$21,229	\$792	\$275	13%	20%	23%	86%	35%	26.8x	25.5x	21.2x	NMF	NMF	NMF
Ceridian HCM	\$86.22	92.9%	\$12,676	\$13,161	\$839	\$103	2%	17%	NA	44%	12%	15.7x	15.7x	13.4x	NMF	NMF	NMF
Insperity	\$76.58	71.1%	\$2,971	\$2,910	\$4,341	\$251	(1%)	2%	33%	18%	6%	0.7x	0.7x	0.7x	11.6x	10.8x	12.1x
Cornerstone OnDemand	\$37.99	58.9%	\$2,452	\$3,635	\$629	\$50	24%	15%	NA	72%	8%	5.8x	5.1x	4.4x	NMF	17.8x	14.1x
Upwork	\$18.45	86.6%	\$2,219	\$2,112	\$329	(\$27)	21%	19%	NA	71%	(8%)	6.4x	5.8x	4.8x	NMF	NMF	NMF
MEAN							9%	12%	20%	59%	15%	10.0x	9.6x	8.3x	16.0x	22.2x	21.0x
MEDIAN							7%	16%	18%	70%	10%	6.9x	6.6x	6.1x	18.0x	18.2x	17.9x

Source: Pitchbook

Key M	&A Transacti	ion Activity S	ummary		
Date	Target	Acquirer(s)	Sector	Value (\$mm)	Transaction Comments
10/16/2020	⊗ XCM [°]	Wolters Kluwer	Enterprise Management	\$160	 ■ XMS Solutions is a provider of web-based workflow management platform created for accounting profession personals. ■ This acquisition offers integration opportunities with CCH® Axcess™, Wolters Kluwer's cloud-based software suite for professional firms in North America.
10/7/2020	Bisnode	dun & bradstreet	Business Analytics	\$818	 Bisnode is a provider of digital business intelligence and data services. The acquisition enables Dun & Bradstreet to rapidly expand across the Scandinavian, DACH (Germany, Austria and Switzerland) and central European countries.
10/6/2020	⊲Boomr	JUSTWORKS. O ♥ 4	Human Capital Management	NA	 Boomr is a developer of an all-in-one employee time tracking application designed to manage employee time. The acquisition will enable Justworks to expand its all-in-one offering to serve more types of small businesses and deepen its portfolio of timecard and payroll features.
10/5/2020	TITB	Avalara Tax Compliance Done Right	Accounting / Expenses	\$337	 Transaction Tax Resources offers research, consulting, and sales tax automation tools. The combination of Avalara's powerful technology platform will reach new customer segments but also flow richer information and value into content and data that reach all Avalara customers.
10/2/2020	Rimilia Software finance people love	& BLACKLINE	Accounting / Expenses	\$150	 Rimilia provides intelligent, finance automation solutions that enable organizations to control cash flow and cash collection in real-time. The deal expands BlackLine's position as an automation platform for the office of the controller and increases its addressable market.
8/31/2020	Foundation SOFTWARE GROUP	THOMABRAVO	Accounting / Expenses	NA	 Foundation Software provides construction accounting software and payroll services. With Thoma Bravo's capital and expertise in enterprise software solutions, Foundation Software is expected to continue growth and pursue further innovation.

	The second control of				
	ncing Transactio		ary Amount		
Date	Target	Sector	(\$mm)	Туре	Key Investor(s)
10/19/2020	ASINKING领星	Enterprise Management	\$10	Series A	HILLHOUSE CAPITAL BLUE LAKE C A P I T A L
10/13/2020	spendesk	Accounting / Expenses	\$56	Series B	Index Ventures
10/6/2020	tipalti	Enterprise Management	\$150	Series E	GREENOAKS CAPITAL PARTNERS D Durable CAPITAL PARTNERS
9/29/2020	≯ PayCargo.	Business Analytics	\$35	Series A	INSIGHT — PARTNERS —
9/21/2020	marco FINANCIAL	Enterprise Management	\$26	Series A	/STRUCK / CAPITAL
9/16/2020	papayaglobal	Human Capital Management	\$40	Series B	SCALE workday. VENTURES



IPO Activity Summary

	Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
	₩ VERTEX	7/28/2020	\$401	\$19.00	\$24.24	28%	
	Bill .com ⁻	12/12/2019	\$216	\$22.00	\$100.00	355%	
	/\anaplan	10/12/2018	\$264	\$17.00	\$55.35	226%	
	Avalara	6/15/2018	\$180	\$24.00	\$149.05	521%	
	CERIDIAN	4/26/2018	\$462	\$22.00	\$86.22	292%	
	Docu Sign.	4/26/2018	\$630	\$29.00	\$202.25	597%	
	√ smartsheet	4/26/2018	\$175	\$15.00	\$49.85	232%	
	zuora	4/11/2018	\$154	\$14.00	\$9.62	(31%)	
	<i>A</i> ppian	5/24/2017	\$75	\$12.00	\$63.30	428%	
	ELACKLINE	10/27/2016	\$146	\$17.00	\$97.68	475%	
	蕊coupa	10/6/2016	\$133	\$18.00	\$267.70	1,387%	
	⊚ ppfolio [™]	6/25/2015	\$74	\$12.00	\$142.87	1,091%	
	Workíva	12/11/2014	\$101	\$14.00	\$55.31	295%	
	upland	11/5/2014	\$46	\$12.00	\$41.72	248%	
	paycom [,]	4/14/2014	\$100	\$15.00	\$364.09	2,327%	
	TriNet Ambitions Realized	3/26/2014	\$240	\$16.00	\$68.92	331%	
	paylocity (1)	3/18/2014	\$120	\$17.00	\$185.52	991%	
	workday.	10/12/2012	\$637	\$28.00	\$210.12	650%	
SI	ERVICE SOURCE T	3/24/2011	\$120	\$10.00	\$1.39	(86%)	
(SPS COMMERCE	3/22/2010	\$50	\$12.00	\$85.59	613%	
					Market data a	s of November 1. 2	020

Market data as of November 1, 2020 Source: Pitchbook



Select Wall Street Research Updates and Commentary

Update from Morgan Stanley, October 2020

Docu Sign.

Strong fundamentals coupled with durable COVID-19 tailwinds make the DocuSign story more compelling than ever. With DOCU trading inline with SaaS peers on CY21 EV/S/Growth, DocuSign's opportunity appears underappreciated at current levels. We upgrade to OW with a \$260PT, setting up a 3:1 bull/bear skew. We view the DocuSign a compelling story based on 1) durable COVID-19 tailwinds driving strong new customer acquisition, healthy renewal rates; 2) size of the overall addressable market opportunity in both the near and long term; and 3) the company's growth and profitability profile that is ahead of its peers.



Update from Barclays, October 2020

We see ADP as a high-quality compounding earner and expect shares to continue to appreciate as the mix shift to PEO services and the move down market drives revenue growth. We also believe the recent activist campaign sharpened the focus of management on execution and profitability enhancement.



Update from Morgan Stanley, October 2020

The strategic growth equation at Intuit has fundamentally changed from the historical focus on customer base growth to a formula more heavily weighted towards growth in revenue per customer. A new strategy focused on higher value solutions provides the next leg of durable growth and, more importantly, acts as the catalyst to accelerate margin expansion, a previously lagging part of the story. Faster EPS growth and improving secular story set up a positive risk/reward.

CERIDIAN

Update from Piper Sandler, November 2020

Ceridian's 3Q revenue growth was driven by Dayforce +17.9% y/y, which surpassed guidance expectations for +14%-16% growth (recurring, ex float), as the company's Digital/Cloud offerings have remained resilient despite the tough macro. From a product expansion lens, Ceridian Digital Wallet continues to gain traction (80% attachment rate to new sales), and could become an important differentiator in the long term. However, 4Q revenue/EBITDA came in below expectations, and could reflect a degree of conservatism.

teradata.

Update from Oppenheimer, November 2020

Teradata posted better-than-feared 3Q results as recurring revenue, ARR, and cash flow exceeded expectations as the company experienced a pick-up in net new cloud adoption as well as on-prem migrations. Management spent a significant portion of the call outlining its ongoing aggressive pivot towards a cloud first development focus in order to enhance its competitiveness in the market. Additionally, as part of this pivot the company is adjusting its go-to-market motion towards a cloud first selling philosophy in order to help close the perception gap that has been created between TDC and its cloud-only peers.



Appendix – Coverage Universe Components

The coverage universe for various sectors is as follows:

1 Payments:

NAS:BIGC, AMS:PRX, NAS:MELI, NAS:RPAY, NZE:PPH, NYS:FOUR, NYS:EVTC, HKG:09923, LON:NETW, MIL:NEXI, PAR:ING, ASX:TYR, NYS:AXP, NYS:ADS, PINX:EDNMY, NYS:FLT, NYS:WEX, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:EB, NYS:GHOP, NAS:STNE, NYS:AXP, NAS:PYPL, NYS:MA, NYS:V, NAS:CATM, PINX:PMTS, NYS:DBD, NYS:EVRI, NYS:US, BSP:CIEL3, NYS:DLX, NYS:EVTC, NAS:EVOP, NYS:GPN, TKS:3769, NAS:IIIV, NAS:UEPS, NAS:NEWT, LON:PAY, NAS:QIWI, NYS:TSS, ETR:WDI, PAR:WLN, NAS:EPAY, NYS:FIS, NAS:FISV, NAS:JKHY, NAS:ACIW, SHE:002152, GREY:INGIF, TSE:LSPD, NYS:NCR, NYS:PAR, HKG:00327, IDX:MCAS, NAS:EEFT, NYS:GDOT, NAS:MGI, ASX:OFX, NYS:WU

Bank Technology

MIL:CERV, BOM:500092, LON:RMV, NAS:FTHM, NYS:RKT, TKS:8056, KRX:012510, NAS:NCNO, ASX:TYR, NYS:OCFT, NAS:JFU, NAS:PT, NYS:QD, NYS:FIS, NAS:FISV, NAS:JKHY, SWX:TEMN, PINX:CSVI, SWX:CLXN, TKS:6457, BOM:538835, BOM:532466, NYS:QTWO, SES:5CP, NYS:FICO, NYS:FFX, LON:EXPN, NYS:TRU, STO:INTRUM, NYS:CLGX, NYS:FNF, NYS:STC, NAS:ASPS, NYS:BKI, NAS:CSGP, TSE:REAL, NAS:RP, NAS:RDFN, NAS:ZG, NAS:PEGA, PINX:ASOZY, NYS:GDOT, NAS:MITK, NAS:NTWK, PAR:SOP, AMS:WKL

3 Specialty Finance / Alternative Lending:

NYS:FSK, NYS:CNF, NYS:OMF, ASX:APT, ASX:SZL, NAS:OPRT, NAS:LX, NYS:FINV, NYS:AER, HKG:01905, SHG:600901, NYS:R, SHG:600705, NYS:TRTN, NAS:COOP, NYS:WD, LON:PAG, TKS:7164, NYS:PMT, NYS:VEL, NYS:WEI, NAS:PRGX, NAS:ECPG, NAS:NAVI, NYS:NNI, NAS:PFMT, NAS:PRAA, TSE:CHW, NYS:CIT, NAS:CPSS, NAS:CACC, ASX:FXL, LON:FCH, NAS:MRLN, ASX:Z1P, NYS:ANN, NAS:ATLC, NYS:COF, NYS:CURO, NYS:DFS, TSE:ECN, NAS:EZPW, NAS:FCFS, ASX:FXL, NAS:GSKY, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NAS:SLM, NYS:SC, NYS:SYF, LON:TCS, NAS:TBBK, NAS:WRLD, NYS:AI, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NAS:RCII, NYS:TGH, NYS:URI, NAS:CASH, NYS:OCN, NYS:PFSI, NYS:YRD, NYS:ELVT, NYS:ENVA, ETR:FRU, NYS:LC, NAS:TREE, STU:MBC, NYS:ONDK

4 Securities:

NYS:BSIG,NYS:FHI, NYS:EV, NYS:KKR, LON:MNG, LON:QLT, LON:STJ, NAS:CG, TSE:IGM, NYS:MMI, NYS:TFC, TKS:8591, NAS:FITB, SHG:601211, SHE:002670, ASX:ANZ, BOM:532215, NYS:BK, SHG:601398, SES:039, TSE:BNS, TSE:NA, TKS:8697, ETR:DB1, MISX:MOEX, DFM:DFM, NYS:JEF, NYS:HLI, NYS:EVR, NYS:MC, NAS:VCTR, NYS:AMG, NAS:HLNE, NYS:JLL, NAS:FOCS, NYS:BSTZ, NYS:NFJ, LON:ATST, PAR:RF, LON:AJB, NAS:XP, LON:HP, NYS:ENV, NAS:PT, ASX:NWC, NAS:VTR, NAS:BCCP, AMS:HLOW, LON:IGG, NAS:IBKR, NAS:TW, PAR:VIL, NYS:AB, NYS:BLK, NYS:BEN, NYS:IVZ, NAS:WETF, MEX:FINAMEXO, SWX:CFT, TAE:INTL, NYS:AXP, NYS:BAC, LON:HSBA, NYS:HSBC, NYS:JPM, NYS:MTB, LON:BARC, TSE:BMO, PAR:BNP, TSE:CM, NYS:C, LON:CBG, ETR:COM, ASX:CBA, SES:D05, PINX:HSNGY, NSE:ICICIBANK, NSE:IIFL, LON:LLOY, MIL:MB, ASX:NAB, NYS:PNC, PAR:BNP, TSE:TD, NYS:USB, NYS:WFC, ASX:ASX, BSP:B3SA3, NYS:BME, BATS:CBOE, NAS:CME, ETR:DB1, PAR:ENX, PINX:HKXCY, NYS:ICE, LON:LSE, NAS:NDAQ, SES:S68, TSE:X, NYS:RELX, NAS:FORR, NYS:IT, NSE:CRISIL, NYS:FDS, NYS:MCO, NAS:MORN, NYS:MSCI, NYS:SPGI, TSE:TRI, NAS:VALU, NYS:JPM, NAS:COWN, SWX:CSGN, ETR:DBK, NYS:GHL, NYS:JMP, NYS:LAZ, ASX:MQG, NYS:MS, TKS:8604, LON:NUM, NYS:PIPR, NYS:RF, NYS:SF, NYS:GS, SWX:UBSG, NYS:BA, NYS:BLK, NYS:BEN, NYS:IVZ, NYS:WDR, NAS:WETF, TSE:AIM, NYS:AMP, NYS:BN, NYS:CNS, LON:HL., NYS:JHG, NAS:NTRS, NAS:TROW, NAS:WIBF, NAS:VRTS, NAS:WOR, NAS:WIRT, NYS:SCHW, LON:CMCX, MEX:ETFC, NYS:GAP, NAS:WIRT, NS:SCHW, LON:CMCX, MEX:ETFC, NYS:GAP, NAS:WIRT, NAS:SIR, NYS:ENV, GREY:KA, NAS:LPLA, LON:SNN, NYS:STT, LON:TCAP, SWX:TEMN, LON:ALFA, PINX:FDVF, ASX:IRE, PAR:LIN, CSE:SIM, PAR:SOG, NAS:SSNC

5 Insurance:

NYS:NSP, NAS:PAYX, NAS:WDAY, NAS:BNFT, NAS:HQY, NYS:TNET, NYS:CLGX, NYS:FICO, LON:REL, NAS:VRSK, NYS:AON, NYS:AJG, NYS:BRO, NAS:GSHD, NYS:MMC, NAS:WLTW, NYS:FNF, NYS:STC, NYS:FAF, NYS:ORI, MEX:AZSEY, NYS:ALL, NYS:AFG, NYS:AIG, PINX:AXAHY, SWX:ZURN, NAS:EHTH, NAS:EVER, LON:GOCO, ASX:ISU, LON:MONY, NAS:QNST, NYS:CB, NAS:CINF, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NAS:SIGI, NAS:STFC, NYS:THG, NYS:HIG, NYS:TRV, HKG:06060, NAS:AMSF, NYS:ARGO, NYS:AIZ, NAS:GBLI, NYS:MKL, NYS:PRA, NYS:RI, NYS:WRB, NYS:CDLB, NAS:EBIX, NYS:GWRE, NAS:SPNS, PINX:AEGOF, NYS:AFL, NAS:ANAT, LON:AV., NYS:CI, NYS:GL, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NAS:PFG, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN

6 BPO:

NAS:PINC, NYS:AMN, TSE:MSI, NYS:KFY, NYS:RHI, NYS:ASGN, NYS:MAN, NAS:HHR, NAS:CRVL, NYS:DELL, KRX:018260, NAS:PRFT, NAS:CNXN, NYS:HPE, NYS:EPAM, BOM:532541, NYS:BAH, BOM:526299, NYS:SAIC, TKS:8056, SWX:ALSN, NYS:PRSP, PAR:ATO, NAS:AZPN, BOM:540005, BOM:540900, NAS:CNDT, NYS:NOW, KRX:018260, NAS:PRFT, NYS:GDDY, BOM:532541, TKS:9613, HEL:TIETO, NAS:MDRX, NAS:CPSI, NAS:HQY, NAS:HMSY, NAS:NXGN, NAS:RCM, NYS:CSLT, BSP:QUAL3, NYS:NSP, NAS:PAYX, NAS:ADP, NAS:BNFT, NAS:CSOD, NYS:TNET, LON:APTD, NYS:IT, TSE:OTEX, NYS:ACN, NAS:DOX, NAS:AMSWA, NYS:CACI, PINX:CGEMY, LON:CPI, TSE:GIB.A, NAS:CTSH, NYS:DXC, NAS:EXLS, NSE:HCLTECH, NSE:HEXAWARE, NSE:INIPY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:UIS, NAS:VRTU, BOM:507685, NYS:WNS, NAS:PRGX, LON:CPI, TSE:GIB.A, NAS:EXLS, BOM:532809, NYS:G, NYS:GLOB, LON:IBPO, BOM:526299, PINX:STWRY, NAS:SYKE, PINX:TLPFY, NAS:TTEC

7 Financial Management Solutions:

NAS:BLKB, NYS:BILL, NAS:VERX, NYS:WK, TKS:4478, NAS:COUP, NYS:PRO, NYS:DNB, NAS:MANH, TSE:KXS, NYS:BCO, NAS:UPWK, LON:APTD, NYS:AVLR, NAS:BL, NAS:COUP, NAS:DOCU, NAS:INTU, ASX:RKN, LON:SGE, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:EPAY, NAS:PEGA, LON:APTD, NYS:PLAN, PINX:BPRMF, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NYS:NSP, NAS:PAYX, NAS:WDAY, NAS:ADP, NAS:CODAY, NYS:HRB, NYS:PAYC, NAS:PCTY

8 Enterprise Software / SaaS

NAS:BLKB, NAS:PD, TAE:NICE, NAS:MSTR, NAS:DOMO, NYS:PLTR, NAS:SUMO, NAS:CRWD, NAS:PRGS, NAS:NTCT, NAS:CTXS, NAS:CVLT, NAS:BLKB, NAS:UPLD, NYS:DNB, NYS:DELL, NAS:CSCO, NAS:FTNT, NAS:NTAP, NYS:NOW, NAS:NTNX, NYS:HUBS, NYS:ZEN, NYS:FSLY, NAS:RXT, NYS:ESTC, NYS:BILL, NYS:GDDY, NYS:HPE, NYS:YEXT, NYS:SNOW, NAS:HPF, NAS:LPSN, NAS:AKAM, NAS:TTGT, NAS:PST, NAS:SPT, NAS:DDOG, KRX:012510, NYS:DT, TKS:4478, BSP:LWSA3, LON:MCRO, NYS:PD, NYS:PANW, NAS:PFPT, NYS:SAIL, NAS:WIX, NAS:COUP, NYS:ASAN, NAS:QH, NAS:FROG, NAS:JAMF, NAS:API, NAS:KC, NAS:ZI, NYS:NET, NYS:TUFN, BOM:540900, NAS:EVBG, NAS:TLND, NAS:ADSK, NYS:WORK, NYS:SMAR, NYS:CLGX, NYS:FICO, NYS:IBM, LON:REL, NAS:WDAY, NYS:EFX, LON:EXPN, NAS:FORR, NYS:IT, NYS:RAMP, NAS:MSTR, TSE:OTEX, NYS:ORCL, NYS:CRM, ETR:SAP, NAS:SPLK, NYS:TDC, NYS:TBM, NAS:MSFN, NS:VRW, NYS:AYX, NAS:AMSA, NAS:CDLX, NYS:CUBM, NAS:PEGA, NAS:MSFT, TSE:OTEX, NYS:ORCL, NYS:CRM, ETR:SAP, NYS:WW, NAS:ADBE, NAS:GOOGL, NAS:AMZN, NAS:AMSWA, NAS:APPN, MEX:LOGM, NAS:OSPN, NYS:ZUO

9 Healthcare Tech:

NYS:CVS, NYS:TDOC, NAS:LVGO, NAS:IRTC. NAS:MDRX, NAS:CPSI, NAS:NXGN, NAS:CERN, ETR:COP, LON:EMIS, NYS:EVH, NAS:HSTM, NAS:NH, NYS:ANTM, NYS:CNC, NYS:HUM, NAS:MGLN, NYS:MOS, NYS:MOH, NAS:NUAN, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:HCAT, NAS:INOV, NAS:OMCL, NAS:TRHC, NYS:VCRA, NAS:HMSY, NAS:RCM, NAS:STRM, NAS:CHNG, LON:CRW, NYS:PHR, NAS:SREV





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Mr. Koles has over 15 years of financial advisory experience including advising middle-market and multinational firms on merger and acquisition strategies and execution, restructurings and capital raises. Prior to founding Evolve Capital Partners, he worked at a number of leading investment banks in leadership roles focused on restructuring transactions. He started his career at Merrill Lynch as an investment banker in the corporate finance group.

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