

QUARTERLY DEALS & MARKET UPDATE

Payments

September 2019



Closed Payment Network



eCommerce / Internet Payments



Networks



Payment Infrastructure



Payment Processing



Payments Core Banking



POS Products



Prepaid / Money Transfer



Overview of Evolve Capital Partners

ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

HIGH-TOUCH INVESTMENT BANKING

Few investment banks have transaction experience across both corporate and asset finance.



Our Clients

- Corporations
- Management Teams
- VC & PE Backed Companies
- IndependentDirectors / Boards



Investment Banking Advisory

- M&A
- StrategicAlliances
- Capital Raises and Asset Finance
- Financial Restructuring



Industry Focus

Finance and Technology Firms

Securities Specialty Finance Payments BPO
Financial Services Enterprise Software Lending IoT
Financial Management Analytics Insurance B2B



We Focus Exclusively on Finance and Technology-Related Firms







Specialty Finance / Alternative Lending

Example 2 Lending Club ondeck

synchrony E/evate Goldman Sachs







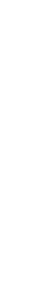


Financing

Private Placements

Debt Capital

Restructuring









Market Summary and Key Multiples

Industry Stock Market Performance of Evolve Sector Coverage

Indexed Price Performance *

| 3 Months | 1 Year | 3 Years |
|----------|---|--|
| 6.8% | 5.8% | 61.0% |
| (0.5%) | 3.6% | 57.4% |
| 2.0% | 2.5% | 45.7% |
| 4.9% | 12.4% | 87.0% |
| (6.5%) | (13.9%) | 47.6% |
| 2.0% | 3.8% | 48.0% |
| 11.0% | 10.0% | 102.9% |
| (1.3%) | (10.5%) | 24.0% |
| 0.8% | (8.6%) | 38.5% |
| | 6.8% (0.5%) 2.0% 4.9% (6.5%) 2.0% 11.0% (1.3%) | 6.8% 5.8% (0.5%) 3.6% 2.0% 2.5% 4.9% 12.4% (6.5%) (13.9%) 2.0% 3.8% 11.0% 10.0% (1.3%) (10.5%) |

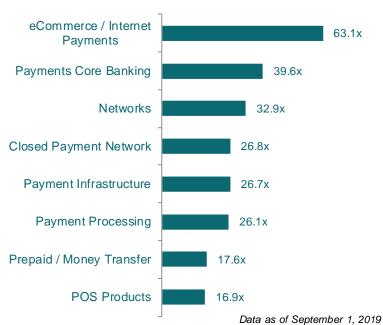
^{*} Equal weighting method.

Industry-wide Multiples and Subsector Multiples

Sector 2020E Price / Earnings Multiples

Financial Management Solutions Enterprise Software / Data & 26.9x **Analytics** Payments Bank Tech / Solutions Healthcare Tech 21.1x Insurance 18.3x BPO 17.5x Securities 16.2x Specialty Finance / Alternative Lending

Payments 2020E Price / Earnings Multiples



Data as of September 1, 2019 Source: Pitchbook

Source. I Iteribook



Stock Comparables – Payments Sub-Sectors (1/2)

(All figures in millions of USD, except per share data. Data as of September 1, 2019)

| Closed Payment Netwo | ork | | | | | | | | | | | | | | | | |
|-----------------------|----------|----------|----------|------------|---------|---------|-----------|----------|----------|--------|---------|-------|---------|---------|-------|---------|---------|
| | | | | | | | Gr | owth Rat | tes: | | | | | | | | |
| | Stock | % of 52- | Market | Enterprise | LT | М | Rever | nue: | Earnings | LTM Ma | argins: | | EV / Re | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 (| CY 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| FleetCor Technologies | \$298.40 | 98.4% | \$25,832 | \$29,270 | \$2,532 | \$1,542 | 7% | 10% | 33% | 80% | 61% | 11.6x | 12.1x | 11.0x | 19.0x | 20.0x | 18.3x |
| Edenred | \$24.44 | 93.8% | \$11,857 | \$13,717 | \$1,700 | \$668 | 9% | 8% | 18% | 90% | 39% | 8.1x | 8.4x | 7.8x | 20.5x | 20.9x | 19.1x |
| WEX | \$204.55 | 92.3% | \$8,852 | \$11,235 | \$1,591 | \$515 | 19% | 17% | 3% | 63% | 32% | 7.1x | 7.6x | 6.5x | 21.8x | 17.4x | 15.2x |
| Alliance Data Systems | \$122.95 | 49.1% | \$6,282 | \$15,127 | \$6,686 | \$2,196 | 2% | (26%) | 28% | 48% | 33% | 2.3x | 1.9x | 2.6x | 6.9x | 7.3x | 10.2x |
| MEAN | | | | | | | 9% | 2% | 20% | 70% | 41% | 7.2x | 7.5x | 7.0x | 17.1x | 16.4x | 15.7x |
| MEDIAN | | | | | | | 8% | 9% | 23% | 71% | 36% | 7.6x | 8.0x | 7.1x | 19.8x | 18.7x | 16.8x |

| | | | | | | | Gr | owth Ra | tes: | | | | | | | | |
|------------------|----------|---|----------|---|---|---------|-----------|---------|----------|-------|---------|-------|---------|---------|--------|---------|---------|
| | Stock | % of 52- | Market | Enterprise | LT | M | Rever | nue: | Earnings | LTM M | argins: | | EV / R | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 (| CY 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Shopify | \$385.39 | 94.1% | \$43,416 | \$41,517 | \$1,296 | (\$105) | 57% | 45% | NA | 56% | (8%) | 32.0x | 39.4x | 27.1x | NMF | 1067.5x | 720.8x |
| Square | \$61.84 | 61.1% | \$26,414 | \$25,791 | \$3,948 | \$75 | NA | NA | NA | 40% | 2% | 6.5x | 16.4x | 11.3x | 342.9x | 100.5x | 62.3x |
| Adyen | \$732.51 | 86.3% | \$21,564 | \$20,095 | \$2,395 | \$270 | NA | NA | NA | 20% | 11% | 8.4x | 52.7x | 36.6x | 74.4x | 97.9x | 64.8x |
| PagSeguro | \$49.96 | 109.5% | \$16,351 | \$15,829 | \$1,262 | \$460 | 918% | (42%) | NA | 48% | 36% | 12.5x | 19.9x | 25.1x | 34.4x | 275.4x | NMF |
| Stone Pagamentos | \$30.08 | 74.7% | \$8,343 | \$7,921 | \$241 | \$43 | 97% | (21%) | NA | 60% | 18% | 32.9x | 3.6x | 19.6x | 183.0x | 164.6x | 112.7x |
| Eventbrite | \$17.48 | 717.0% | \$1,448 | \$1,037 | \$312 | (\$35) | NA | NA | NA | 60% | (11%) | 3.3x | 8.2x | 0.2x | NMF | 0.9x | 0.6x |
| Boku | \$1.25 | 2.3% | \$313 | \$284 | \$35 | \$0 | NA | NA | NA | 93% | 1% | 8.0x | 15.1x | 26.0x | 750.8x | 70.5x | 44.8x |
| MEAN | | *************************************** | | *************************************** | *************************************** | | 357% | (6%) | NA | 54% | 7% | 14.8x | 22.2x | 20.9x | 277.1x | 253.9x | 167.7x |
| MEDIAN | | | | | | | 97% | (21%) | NA | 56% | 2% | 8.4x | 16.4x | 25.1x | 183.0x | 100.5x | 63.6x |

Networks

| | | | | | | | Grov | vth Rat | es: | | | | | | | | |
|------------------|----------|----------|-----------|------------|----------|----------|------------|---------|----------|--------|---------|-------|---------|---------|-------|---------|---------|
| | Stock | % of 52- | Market | Enterprise | L1 | ГМ | Revenu | e: | Earnings | LTM Ma | argins: | | EV / R | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 CY | 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Visa | \$180.82 | 98.2% | \$405,110 | \$416,089 | \$22,274 | \$15,921 | 11% | 13% | 31% | 82% | 71% | 18.7x | 20.0x | 17.7x | 26.1x | 28.5x | 24.7x |
| MasterCard | \$281.37 | 99.3% | \$285,467 | \$286,874 | \$15,707 | \$8,856 | 20% | 13% | 24% | NA | 56% | 18.3x | 19.2x | 17.1x | 32.4x | 32.3x | 28.4x |
| PayPal Holdings | \$109.05 | 89.8% | \$128,316 | \$122,400 | \$16,342 | \$3,629 | 18% | 15% | 24% | 45% | 22% | 7.5x | 7.9x | 6.9x | 33.7x | 30.9x | 26.0x |
| American Express | \$120.37 | 93.1% | \$99,868 | NA | \$29,736 | NA | 51% | 8% | 12% | NA | NA | NA | NA | NA | NA | NA | NA |
| MEAN | | | | | | | 25% | 12% | 23% | 63% | 50% | 14.8x | 15.7x | 13.9x | 30.8x | 30.6x | 26.4x |
| MEDIAN | | | | | | | 19% | 13% | 24% | 63% | 56% | 18.3x | 19.2x | 17.1x | 32.4x | 30.9x | 26.0x |

Payment Infrastructure

| % of 52 | | Enterprise | Growth Rates: Stock % of 52- Market Enterprise LTM Revenue: Earnings LTM Margins: EV / Revenue | | | | | | | | | | | | |
|---------|-------------------------------|---|---|---|--|--------|----------|--------|---|------|---------|---------|--------|---------|---------|
| Wk Hic | | | | | Reven | ue: | Earnings | LTM Ma | argins: | | EV / Re | evenue | | EV / E | BITDA |
| ****** | n Value | Value | Revenue | EBITDA | CY 2019 C | Y 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| 79.29 | \$1,342 | \$2,179 | \$1,327 | \$243 | (12%) | 1% | (38%) | 33% | 18% | 1.6x | 1.6x | 1.6x | 9.0x | 7.4x | 7.1x |
| 76.59 | \$860 | \$3,016 | \$4,587 | \$18 | (3%) | 0% | NA | 21% | 0% | 0.7x | 0.7x | 0.7x | 171.4x | 9.1x | 7.3x |
| 71.29 | \$646 | \$1,675 | \$493 | \$229 | NA | 11% | NA | 80% | 46% | 3.4x | 3.6x | 3.3x | 7.3x | 7.3x | 6.6x |
| 68.99 | \$32 | \$325 | \$273 | \$34 | 14% | 10% | NA | 32% | 12% | 1.2x | 1.3x | 1.2x | 9.7x | 12.0x | 8.2x |
| | | | | | (0%) | 5% | (38%) | 42% | 19% | 1.7x | 1.8x | 1.7x | 49.3x | 9.0x | 7.3x |
| | | | | | (3%) | 5% | (38%) | 33% | 15% | 1.4x | 1.5x | 1.4x | 9.3x | 8.3x | 7.2x |
| 1 | 2 79.2% 1 76.5% 4 71.2% | 2 79.2% \$1,342 1 76.5% \$860 4 71.2% \$646 | 2 79.2% \$1,342 \$2,179 1 76.5% \$860 \$3,016 4 71.2% \$646 \$1,675 | 2 79.2% \$1,342 \$2,179 \$1,327 1 76.5% \$860 \$3,016 \$4,587 4 71.2% \$646 \$1,675 \$493 | 2 79.2% \$1,342 \$2,179 \$1,327 \$243 1 76.5% \$860 \$3,016 \$4,587 \$18 4 71.2% \$646 \$1,675 \$493 \$229 | 2 | 2 | 2 | 2 79.2% \$1,342 \$2,179 \$1,327 \$243 (12%) 1% (38%) 33% 1 76.5% \$860 \$3,016 \$4,587 \$18 (3%) 0% NA 21% 4 71.2% \$646 \$1,675 \$493 \$229 NA 11% NA 80% 8 68.9% \$32 \$325 \$273 \$34 14% 10% NA 32% (0%) 5% (38%) 42% | 2 | 2 | 2 | 2 | 2 | 2 |

Payment Processing

| | | | | | | | Gr | owth Ra | tes: | | | | | | | | |
|----------------------------|----------|----------|----------|------------|---------|---------|---------|---------|----------|--------|---------|-------|---------|---------|-------|---------|---------|
| | Stock | % of 52- | Market | Enterprise | LT | М | Rever | nue: | Earnings | LTM Ma | argins: | | EV / Re | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 | CY 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Global Payments | \$165.98 | 96.4% | \$26,005 | \$31,030 | \$3,556 | \$1,383 | (0%) | 13% | 11% | 67% | 39% | 8.7x | 7.8x | 6.9x | 22.4x | 22.1x | 19.1x |
| Total System Services | \$134.22 | 96.8% | \$23,754 | \$27,584 | \$4,103 | \$1,304 | NA | NA | 20% | 38% | 32% | 6.7x | 7.2x | 6.9x | 21.1x | 20.1x | 18.9x |
| Wirecard | \$160.48 | 69.4% | \$19,829 | \$17,810 | \$2,656 | \$744 | 37% | 28% | 21% | 48% | 28% | 6.7x | 7.8x | 6.1x | 24.0x | 28.7x | 20.5x |
| Worldline | \$69.45 | 93.5% | \$12,621 | \$12,913 | \$2,343 | \$460 | 16% | 28% | (0%) | 64% | 20% | 5.5x | 6.4x | 5.0x | 28.1x | 27.6x | 20.0x |
| GMO Payment Gateway | \$77.30 | 95.0% | \$5,693 | \$5,578 | \$282 | \$82 | 26% | 23% | 37% | 64% | 29% | 19.7x | 21.9x | 17.8x | 68.0x | NA | NA |
| Cielo (Brazil) | \$1.86 | 49.6% | \$5,042 | \$8,049 | \$2,987 | \$1,295 | (20%) | 2% | (14%) | 43% | 43% | 2.7x | 2.8x | 2.7x | 6.2x | 5.2x | 8.0x |
| Evertec | \$34.86 | 93.3% | \$2,507 | \$3,013 | \$472 | \$203 | 10% | 7% | 4% | 57% | 43% | 6.4x | 6.7x | 6.3x | 14.9x | 14.2x | 13.4x |
| EVO Payments International | \$29.68 | 93.0% | \$2,435 | \$3,467 | \$530 | \$107 | 12% | 7% | NA | 73% | 20% | 6.5x | 6.1x | 5.8x | 32.3x | 23.4x | 21.6x |
| Deluxe | \$46.08 | 77.0% | \$1,978 | \$2,896 | \$2,011 | \$326 | 2% | 1% | NA | 59% | 16% | 1.4x | 1.5x | 1.4x | 8.9x | 5.7x | 6.1x |
| QIWI | \$24.30 | 97.6% | \$1,524 | \$910 | \$544 | \$108 | (14%) | 14% | (1%) | 50% | 20% | 1.7x | 3.0x | 2.6x | 8.4x | 9.7x | 6.4x |
| PayPoint | \$10.81 | 73.9% | \$739 | \$734 | \$278 | \$85 | NA | 22% | NA | 46% | 31% | 2.6x | 5.0x | 4.1x | 8.7x | 9.5x | 9.1x |
| i3 Verticals | \$22.62 | 71.9% | \$619 | \$816 | \$352 | \$23 | NA | NA | NA | 23% | 6% | 2.3x | NA | 3.2x | 35.7x | 26.0x | 26.6x |
| Newtek Business Services | \$22.81 | 95.7% | \$437 | \$814 | \$55 | \$56 | 23% | 19% | (9%) | 67% | 103% | 14.8x | 17.0x | 14.2x | 14.4x | NA | NA |
| Net 1 UEPS Technologies | \$3.13 | 38.8% | \$178 | \$228 | \$459 | (\$67) | (11%) | NA | NA | 45% | (15%) | 0.5x | 0.4x | 0.8x | NMF | NA | NMF |
| MEAN | | | | | | | 7% | 15% | 8% | 53% | 30% | 6.2x | 7.2x | 6.0x | 22.5x | 17.5x | 15.4x |
| MEDIAN | | | | | | | 10% | 14% | 4% | 54% | 29% | 6.0x | 6.4x | 5.4x | 21.1x | 20.1x | 18.9x |

Source: Pitchbook



Stock Comparables – Payments Sub-Sectors (2/2)

(All figures in millions of USD, except per share data. Data as of September 1, 2019)

| Payments Core Banking | | | | | | | | | | | | | | | | | |
|--|----------|----------|----------|------------|---------|---------|-----------|---------|----------|--------|---------|-------|---------|---------|-------|---------|---------|
| | | | | | | | Gro | wth Rat | es: | | | | | | | | |
| | Stock | % of 52- | Market | Enterprise | LT | M | Reven | ue: | Earnings | LTM Ma | argins: | | EV / R | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 C | Y 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Fidelity National Information Services | \$136.22 | 96.8% | \$83,563 | \$92,056 | \$8,420 | \$2,740 | (2%) | 22% | 15% | 34% | 33% | 10.9x | 10.9x | 8.9x | 33.6x | 29.4x | 21.8x |
| Fiserv | \$106.94 | 98.5% | \$72,686 | \$78,075 | \$5,977 | \$2,034 | 2% | 85% | 7% | 47% | 34% | 13.1x | 13.4x | 7.2x | 38.4x | 35.6x | 19.4x |
| Jack Henry and Associates | \$144.96 | 88.6% | \$11,162 | \$11,068 | \$1,553 | \$508 | 9% | 4% | 4% | 41% | 33% | 7.1x | 7.2x | 6.9x | 21.8x | 20.8x | 21.3x |
| ACI Worldwide | \$29.78 | 83.0% | \$3,476 | \$4,788 | \$1,069 | \$218 | 3% | 25% | (14%) | 55% | 20% | 4.5x | 4.5x | 3.6x | 22.0x | 19.1x | 13.0x |
| Bottomline Technologies | \$41.24 | 55.7% | \$1,809 | \$1,819 | \$422 | \$54 | 10% | 7% | NA | 57% | 13% | 4.3x | 4.5x | 4.2x | 33.5x | 20.0x | 24.6x |
| MEAN | | | | | | | 4% | 29% | 3% | 47% | 27% | 8.0x | 8.1x | 6.2x | 29.9x | 25.0x | 20.0x |
| MEDIAN | | | | | | | 3% | 22% | 5% | 47% | 33% | 7.1x | 7.2x | 6.9x | 33.5x | 20.8x | 21.3x |

| | | | | | | | Gre | owth Ra | tes: | | | | | | | | |
|-----------------------|---------|----------|---------|------------|---------|---------|-----------|---------|----------|-------|---------|-------|---------|---------|-------|---------|---------|
| | Stock | % of 52- | Market | Enterprise | LT | M | Rever | ue: | Earnings | LTM M | argins: | | EV / Re | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 (| Y 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Ingenico Group | \$97.03 | 100.0% | \$6,220 | \$8,374 | \$3,450 | \$559 | 5% | 24% | (2%) | 35% | 16% | 2.4x | 2.8x | 2.3x | 15.0x | 15.3x | 12.8x |
| NCR | \$31.51 | 89.8% | \$3,794 | \$7,867 | \$6,405 | \$532 | (2%) | 4% | NA | 26% | 8% | 1.2x | 1.2x | 1.2x | 14.8x | 8.2x | 7.7x |
| Lightspeed POS | \$32.00 | 85.1% | \$2,697 | \$2,519 | \$84 | (\$212) | NA | NA | NA | 68% | (252%) | 30.0x | NA | NA | NMF | NA | NA |
| GRG Banking | \$0.95 | 79.9% | \$2,296 | \$1,937 | \$876 | \$155 | 24% | 39% | (13%) | 41% | 18% | 2.2x | 2.4x | 1.7x | 12.5x | NA | NA |
| PAX Global Technology | \$0.45 | 83.6% | \$491 | \$162 | \$626 | \$87 | 21% | 3% | (1%) | 37% | 14% | 0.3x | 0.3x | 0.3x | 1.9x | 2.0x | 1.8x |
| Par Technology | \$23.13 | 77.7% | \$378 | \$382 | \$182 | (\$9) | (14%) | (8%) | NA | 18% | (5%) | 2.1x | 1.9x | 2.1x | NMF | NA | NA |
| PT M Cash Integrasi | \$0.25 | 87.1% | \$213 | \$220 | \$581 | \$26 | NA | NA | NA | 3% | 4% | 0.4x | NA | NA | 8.6x | NA | NA |
| MEAN | | | | | | | 7% | 13% | (6%) | 33% | (28%) | 5.5x | 1.7x | 1.5x | 10.5x | 8.5x | 7.4x |
| MEDIAN | | | | | | | 5% | 4% | (2%) | 35% | 8% | 2.1x | 1.9x | 1.7x | 12.5x | 8.2x | 7.7x |

| | | | | | | | Gr | owth Rat | tes: | | | | | | | | |
|-------------------------|----------|----------|---------|------------|---------|---------|-----------|----------|----------|-------|---------|------|---------|---------|-------|---------|---------|
| | Stock | % of 52- | Market | Enterprise | LT | M | Rever | ue: | Earnings | LTM M | argins: | | EV / Re | evenue | | EV / E | BITDA |
| | Price | Wk. High | Value | Value | Revenue | EBITDA | CY 2019 (| CY 2020 | LT | Gross | EBITDA | LTM | CY 2019 | CY 2020 | LTM | CY 2019 | CY 2020 |
| Western Union | \$22.12 | 99.1% | \$9,376 | \$8,909 | \$5,467 | \$1,874 | 2% | (6%) | 18% | 41% | 34% | 1.6x | 1.6x | 1.7x | 4.8x | 6.4x | 6.7x |
| Euronet Worldwide | \$153.14 | 89.4% | \$8,344 | \$8,278 | \$2,633 | \$490 | 13% | 11% | 21% | 28% | 19% | 3.1x | 3.2x | 2.9x | 16.9x | 16.7x | 13.5x |
| Green Dot | \$30.58 | 32.9% | \$1,585 | \$506 | \$1,087 | \$204 | 17% | 3% | 47% | 83% | 19% | 0.5x | 0.5x | 0.5x | 2.5x | 2.0x | 2.1x |
| Moneygram International | \$4.28 | 62.6% | \$266 | \$1,158 | \$1,332 | \$61 | (9%) | (10%) | NA | 21% | 5% | 0.9x | 0.8x | 0.9x | 18.9x | 4.7x | 5.4x |
| OFX | \$0.92 | 52.0% | \$224 | \$72 | \$94 | \$19 | NA | 7% | (8%) | NA | 21% | 0.8x | 0.9x | 0.8x | 3.7x | 3.4x | 3.0x |
| MEAN | | | | | | | 6% | 1% | 20% | 43% | 19% | 1.4x | 1.4x | 1.4x | 9.4x | 6.6x | 6.1x |
| MEDIAN | | | | | | | 8% | 3% | 20% | 34% | 19% | 0.9x | 0.9x | 0.9x | 4.8x | 4.7x | 5.4x |

Source: Pitchbook

| | Key M& | A Transact | ion Activity Su | ımmary | | |
|---|--------------------|----------------------------------|-----------------------------------|------------------------------------|-----------------|--|
| | Date | Target | Acquirer(s) | Sector | Value (\$mm) | Transaction Comments |
| 8 | 8/27/2019 | Bank TEL | ∑avid xchange [™] | Payment Core Banking | NA | BTS Alliance is a Mississippi-based developer of accounting applications for financial institutions After the acquisition, AvidXchange becomes the dominant provider of invoice-to-payment solutions for the banking and financial services sector |
| 8 | 3/15/2019 | (Institutional custody business) | coinbase | Payment Processing | NA | Xapo is a California-based provider of safe payment services The acquisition continues the growth and innovation dynamics of Cointbase Custody |
| | 8/6/2019 | nets : | mastercard | Payment Processing | \$3,190 | Nets is a Denmark-based provider of digital payment service The acquisition sees Mastercard's expansion in the three areas: infrastructure, speed and scale of bill payment processing, value added services (data analytics, fraud prevention, .etc) |
| 7 | 7/17/2019 | S payworks | VISA | POS Products | NA | Payworks is a Germany-based developer of payment gateway technology solutions for PoS With the addition of Payworks' technology, Visa aims to create a fully integrated solution for merchants and acquirers |
| 7 | 7/4/2019 | red det payment | Pay u * | eCommerce/ Internet Payments | NA | Red Dot Payment is a Singapore-based provider of online payment service The acquisition serves as PayU's expansion of business into South-East Asia |
| 6 | 5/24/2019 | ∬ UnitedHealthcare | € €QUIAN | Payment Processing | \$3,200 | Equian is an Indiana-based provider of payment processing service in the healthcare space United Health plans to integrate Equian into its Optum service |



7/16/2019



Payment Infrastructure

\$18

Series A





VISA



7/10/2019



Blockchain

\$40

Series B





7/9/2019



eCommerce / Internet Payment

\$32

Series B







6/17/19



Payment Processing

\$12

Series A



6/11/2019



Commercial Lending

\$100

Series C2









6/3/2019



Payment Processing

\$175

Series D

Accel

TCV



| IPO Activity Summa | ıry | | | | | |
|----------------------------|------------|----------------------|--------------|-------------------------|----------------------|----|
| Company | IPO Date | Amount Raised (\$mm) | IPO Price | Current Market Price | Total Return | |
| stone | 10/25/2018 | \$1,400 | \$24.00 | \$30.08 | 25% | |
| Verticals | 6/21/2018 | \$86 | \$13.00 | \$22.62 | 74% | |
| *PAYMENTS INTERNATIONAL | 5/22/2018 | \$224 | \$16.00 | \$29.68 | 86% | |
| pagseguro | 1/23/2018 | \$2,265 | \$21.50 | \$49.96 | 132% | |
| • boku | 11/14/2017 | \$59 | \$0.70 | \$1.25 | 79% | |
| MCASH | 10/31/2017 | \$22 | \$0.10 | \$0.25 | 150% | |
| shopify | 5/18/2017 | \$501 | \$91.00 | \$385.39 | 324% | |
| Square | 11/18/2015 | \$243 | \$9.00 | \$61.84 | 587% | |
| epi card group | 10/8/2015 | \$150 | \$10.00 | \$2.88 | (71%) | |
| PayPal [*] | 7/6/2015 | \$3,971 | \$34.50 | \$109.05 | 216% | |
| QIWI | 3/6/2014 | \$168 | \$16.00 | \$24.30 | 52% | |
| Quotient | 11/10/2013 | \$416 | \$1.89 | \$7.34 | 288% | |
| ₽ OFX | 5/2/2013 | \$213 | \$17.00 | \$0.92 | (95%) | |
| evertec* | 4/12/2013 | \$230 | \$20.00 | \$34.86 | 74% | |
| ╚ FLEETCOR® | 12/15/2010 | \$292 | \$23.00 | \$298.40 | 1,197% | |
| | | | | Price as | s of September 1, 20 | 19 |

Price as of September 1, 2019 Source: Pitchbook



Select Wall Street Research Updates and Commentary



Update from Morgan Stanley, July 2019

We were pleased to see Visa deliver solid double-digit net revenue growth this quarter, driven by strong spend trends in the US and abroad, which more than offset FX, currency volatility and fuel price headwinds. This quarter's performance and F4Q guidance shows V's ability to over-deliver on its targets, even in more challenging conditions. Visa's strong pipeline of wins and renewals, particularly in Europe, increases confidence that V can continue to deliver compounding earnings growth, as these deals start flowing through its financials over the next few years.

Update from BMO Capital Markets, August 2019



Following SQ's 2Q19 S&S- and opex-driven beat, we raise estimates by 2-3% and our target to \$92 (was \$91). SQ's growth remains S&S-driven (Cash Card, Instant Deposit, Square Capital), which we view as less resilient; in this context, we view the sale of Caviar (to invest in the core business) as positive. Our new target implies 14% upside, but we see even greater investment opportunities elsewhere among our coverage of financial technology stocks; buy V and PYPL instead.

Update from Oppenheimer, August 2018



Shopify continues to take share and disrupt the digital commerce opportunity. Also, its new product strategy should result in deeper entrenchment into the installed base, which should result in higher customer monetization—positives. However, SHOP's valuation keeps us on the sidelines for now. Maintain Perform.

Update from Oppenheimer, August 2019

globalpayments

Following solid 2Q19 results for GPN (and soft results for TSS, in our view), we update our merger pro forma. We now estimate pro forma CY20E/CY21E EPS of \$7.54/\$9.20 (from \$7.55/\$9.27); still consistent with expectations for MSD CY20 accretion and LDD accretion thereafter. We continue to believe the merger will prove strategically/ financially compelling considering significant incremental scale, x-selling potential, and strong earnings accretion. GPN has depreciated ~9% since late July peak, and underperformed peers month-to-date (we suspect reflects TSS soft 2Q results). With a potential >20% three-year EPS CAGR and trading at <17x our CY21E EPS pro forma (>1x turn discount to both FIS and FISV) we believe GPN remains quite attractive. We reiterate our Outperform rating and \$178 PT, which could prove conservative.

Update from Oppenheimer, July 2019



Helped by a favorable tax rate, NCR reported adjusted 2Q19 EPS of \$0.76, vs. our/Street's \$0.65/\$0.67 estimates. Revenues of \$1.71B also beat our/Street's \$1.57B/\$1.58B, driven by ATM sales. The company raised FY2019 revenue growth guidance to 3%-4% from 1%-2%, but management highlighted growth will decelerate to ~1% in 2H19, vs. 6.3% in 1H19 (owing to tough ATM comps in 4Q18). Management did not raise EPS or EBITDA guidance (\$2.75-\$2.85/\$1,040M-\$1,080M), owing to a return to a more normalized tax rate and the revenue ramp will be driven by the low-margin ATM business. Maintain Perform.



Appendix – Coverage Universe Components

The coverage universe for various sectors is as follows:

1 Payments:

PINX:EDNMY, NYS:ADS, NYS:FLT, NYS:WEX, NYS:SHOP, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:PAGS, NAS:STNE, NYS:EB, NAS:PYPL, NYS:AXP, NYS:MA, NYS:V, NAS:PMTS, NAS:CATM, NYS:DBD, NYS:EVRI, BSP:CIEL3, PAR:WLN, NAS:NEWT, NAS:QIWI, NAS:UEPS, ETR:WDI, NYS:DLX, NYS:EVTC, NYS:GPN, TKS:3769, LON:PAY, NYS:SQ, NYS:TSS, NAS:IIIV, NAS:EVOP, NAS:ACIW, NAS:EPAY, NAS:FISV, NAS:JKHY, NYS:FIS, GREY:INGIF, HKG:327, SHE:2152, NYS:NCR, NYS:PAR, TSE:LSPD, IDX:MCAS, NAS:EEFT, NAS:MGI, NYS:GDOT, ASX:OFX, NYS:WU

2 Bank Technology Solutions:

NAS:INTC, NAS:PYPL, NYS:AXP, NYS:IBM, BOM:532466, BOM:538835, NAS:EPAY, NAS:FISV, NAS:JKHY, PINX:CSVI, SWX:CLXN, NYS:FIS, TKS:6457, NYS:QTWO, SES:5CP, SWX:TEMN, STO:INTRUM, NYS:EFX, LON:EXPN, NYS:FICO, NYS:TRU, NAS:ASPS, NAS:CSGP, NAS:RDFN, NAS:RP, NAS:ZG, NYS:BKI, NYS:CLGX, NYS:FNF, TSE:REAL, NYS:STC, AMS:WKL, PAR:SOP, NAS:MITK, NAS:NTWK, NAS:PEGA, PINX:ASOZY

3 Specialty Finance / Alternative Lending:

NAS:ASFI, NAS:ECPG, NAS:NAVI, NAS:PFMT, NAS:PRAA, NAS:PRGX, NYS:NNI, NAS:CPSS, NAS:CACC, LON:FCH, NAS:MRLN, TSE:CHW, NYS:CIT, ASX:Z1P, NAS:ATLC, NAS:EZPW, NYS:AAN, NAS:FCFS, NAS:SLM, NAS:TBBK, NAS:WRLD, TSE:ECN, NYS:CURO, NAS:GSKY, NYS:AAN, NYS:COF, NYS:DFS, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NYS:SC, NYS:SYF, LON:TCS, NAS:RCII, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NYS:TGH, NYS:URI, NAS:CASH, PINX:DHCPQ, NYS:OCN, NYS:PFSI, NAS:TREE, ETR:FRU, STU:MBC, NYS:XRF, NYS:ELVT, NYS:ENVA, NYS:LC, NYS:ONDK, NYS:YRD

4 Securities:

AMS:FLOW, PAR:VIL, IEXG:IBKR, NAS:BGCP, NAS:TW, NAS:VIRT, LON:IGG, NYS:LM, NYS:IVZ, NAS:WETF, NYS:BLK, NYS:BEN, NYS:AB, MEX:FINAMEXO, NAS:INTL, SWX:CFT, MIL:MB, PAR:BNP, NSE:ICICIBANK, NSE:IIFL, PINX:HSNGY, ETR:COM, NYS:AXP, NYS:BAC, LON:BARC, TSE:BMO, TSE:CM, NYS:C, LON:CBG, ASX:CBA, SES:D05, NYS:FII, LON:HSBA, NYS:JPM, NYS:BAC, NYS:HSBC, LON:LLOY, NYS:MTB, ASX:NAB, NYS:PNC, TSE:RY, LON:RBS, TSE:TD, NYS:USB, NYS:WFC, LON:BME, BSP:B3SA3, PAR:ENX, NAS:CME, NAS:NDAQ, PINX:HXXCY, ETR:DB1, ASX:ASX, BATS:CB0E, NYS:ICE, LON:LSE, SES:S68, TSE:X, NAS:VALU, NAS:MORN, NSE:CRISIL, NYS:FDS, NYS:INFO, NYS:MCO, NYS:MSCI, NYS:IT, NAS:FORR, NYS:RELX, NYS:SPGI, TSE:TRI, LON:NUM, NAS:COWN, ETR:DBK, SWX:CSGN, NYS:GHL, NYS:JPM, NYS:JPM, NYS:JMP, ASE:LTS, NYS:LAZ, ASX:MQG, NYS:MS, TKS:8604, NYS:PJC, NYS:RJF, NYS:SF, NYS:GS, SWX:UBSG, NYS:MB, NYS:APAM, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:HL, NYS:IVZ, NYS:JHG, NAS:NTRS, NAS:SEIC, NAS:UMBF, NYS:MTB, NAS:TROW, NAS:VRTS, NYS:WDR, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TIGR, NAS:FHL, TKS:8698, LON:PLUS, SWX:SQN, NAS:AMTD, NAS:YIN, AMS:KA, NAS:LPLA, NYS:AMK, NAS:SEIC, ASX:BVS, SWX:TEMN

5 Insurance:

NAS:BNFT, NAS:HQY, NAS:PAYX, NAS:WDAY, NYS:NSP, NYS:TNET, NAS:VRSK, NYS:RAMP, LON:REL, NYS:CLGX, NYS:FICO, NAS:WLTW, NYS:AON, NYS:AJG, NYS:BRO, NYS:MMC, NAS:GSHD, PINX:AZSEY, PINX:AXAHY, NYS:ALL, NYS:AFG, NYS:AIG, SWX:ZURN, NAS:EVER, NAS:EHTH, NAS:QNST, LON:GOCO, ASX:ISU, LON:MONY, NAS:CINF, NAS:SIGI, NAS:STFC, NYS:CB, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NYS:THG, NYS:HIG, NYS:TRV, HKG:6060, NAS:AMSF, NAS:GBLI, NYS:ARGO, NYS:AIZ, NYS:MKL, NYS:PRA, NYS:RLI, NYS:WRB, NAS:SPNS, NAS:MUCO, NAS:EBIX, NYS:CRD.B, NYS:GWRE, NYS:FNF, NYS:FAF, NYS:ORI, NYS:TC, PINX:AEGOF, NAS:ANAT, NAS:PFG, NYS:AFL, LON:AV., NYS:CI, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NYS:PRI, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN, NYS:GL

6 BPO:

PINX:TLPFY, NAS:SYKE, NAS:TTEC, BSP:QUAL3, NAS:CPSI, NAS:HMSY, NAS:HQY, NAS:MDRX, NAS:NXGN, NAS:RCM, NYS:CSLT, NAS:BNFT, NAS:ADP, NAS:CSOD, NAS:PAYX, NYS:NSP, NYS:TNET, MIL:BET, BOM:507685, NYS:ATO, PINX:CGEMY, NAS:OSPN, NAS:CTSH, NAS:DOX, NAS:EXLS, TSE:OTEX, NAS:VRTU, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:ACN, LON:APTD, NYS:CACI, NYS:DXC, NYS:UIS, NYS:WNS, LON:IBPO, BOM:526299, BOM:532809, NAS:PRGX, LON:CPI, TSE:GIB.A, NYS:G

7 Financial Management Solutions:

NAS:BL, NAS:COUP, NAS:INTU, ASX:RKN, NAS:DOCU, LON:SGE, NYS:AVLR, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:AMSWA, NAS:APPN, NAS:EPAY, NYS:PLAN, PINX:BPRMF, LON:APTD, NAS:PEGA, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NAS:ADP, NAS:CSOD, NYS:CDAY, NAS:PAYX, NAS:PCTY, NAS:WDAY, NYS:HRB, NYS:NSP, NYS:PAYC

8 Enterprise Software / Data & Analytics:

ETR:SAP, NAS:VERI, NAS:MSTR, TSE:OTEX, NAS:SPLK, PINX:STWRY, NYS:AYX, NAS:WDAY, NYS:MDLA, NAS:CDLX, NYS:CLDR, LON:EXPN, NYS:FICO, NYS:NEWR, NYS:ORCL, NYS:CRM, NYS:VMW, HEL:NOKIA, GREY:SSNLF, NAS:AMBA, NAS:AMZN, NAS:CMCSA, NAS:GOOGL, NAS:GRMN, NAS:IDCC, NAS:LOGM, NAS:MSFT, NAS:QCOM, NAS:SLAB, NAS:TMUS, NYS:T, NYS:FIT, NYS:GLOB, NYS:S, NYS:VZ, ETR:SAP, NYS:ZUO, NYS:ORCL, NYS:IBM, NYS:CRM, NAS:ADBE, NAS:MSFT, NYS:VMW, NAS:SYMC, NAS:PEGA, NAS:FORR, NAS:VRNT, NAS:VRSK, TSE:AIM, NYS:CLGX, NYS:EFX, NYS:IT, NYS:IBM, NYS:RAMP, LON:REL, NYS:TDC, NYS:NLSN, NYS:TRU

9 Healthcare Tech:

LON:EMIS, NAS:CERN, NAS:CPSI, NAS:HSTM, NAS:MDRX, NAS:NXGN, ETR:COP, NAS:NH, NYS:EVH, NAS:HIIQ, NAS:MGLN, NAS:NUAN, NYS:ANTM, NYS:CNC, NYS:HUM, NYS:MMS, NYS:MOH, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:TRHC, NAS:HCAT, NAS:INOV, NAS:OMCL, NYS:VCRA, LON:CRW, NAS:STRM, NYS:PHR, NAS:HMSY, NAS:CHNG, NAS:RCM, NAS:SREV





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