

# QUARTERLY DEALS & MARKET UPDATE

# Financial Management Solutions (FMS)

November 2019



Human Capital Management Business Analytics Enterprise Management Accounting / Expenses

Specialized investment bankers at the intersection of finance and technology



#### **ABOUT EVOLVE CAPITAL PARTNERS**

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

#### **HIGH-TOUCH INVESTMENT BANKING**

Few investment banks have transaction experience across both corporate and asset finance.



Corporations

- VC & PE Backed Companies
- Management
   Teams
- Independent Directors / Boards
- Investment Banking Advisory
- M&A
- Capital Raises and Asset Finance
- Strategic
   Financial Restructuring Alliances

# Industry Focus

Finance and Technology Firms

Securities	Specialty Finance	Payments	BPO
Financial Services	Enterprise Software	Lending	ΙοΤ
Financial Management	Analytics	Insurance	B2B

We Focus Exclusively on Finance and Technology-Related Firms



#### Market Summary and Key Multiples

Industry Stock Market Performance of Evolve Sector Coverage

Sector	3 Months	1 Year	3 Years
Bank Tech / Solutions	(2.3%)	18.4%	60.1%
BPO	(1.3%)	11.8%	63.8%
Enterprise Software / Data & Analytics	(0.8%)	13.9%	51.3%
Financial Management Solutions	0.7%	32.0%	107.4%
Healthcare Tech	(1.2%)	(2.1%)	62.2%
Insurance	0.6%	12.7%	60.3%
Payments	(4.9%)	12.5%	105.3%
Securities	2.2%	4.7%	35.4%
Specialty Finance / Alternative Lending	1.9%	7.8%	52.2%

\* Equal weighting method.

#### Industry-wide Multiples and Subsector Multiples



**Financial Management Solutions** 2020E Price / Earnings Multiples

65.7x

Source: Pitchbook

53.8x

### Stock Comparables – Financial Management Solutions Sub-Sectors

(All figures in millions of USD, except per share data. Data as of November 1, 2019)

#### Accounting / Expenses

							Growt	n Rates:						
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	Earnings	LTM M	argins:	EV / R	evenue	EV / E	EBITDA
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019	LT	Gross	EBITDA	LTM	CY 2019	LTM	CY 2019
Intuit	\$256.48	86.7%	\$66,704	\$63,964	\$6,784	\$2,075	25%	25%	83%	31%	9.4x	9.1x	30.8x	27.7x
DocuSign	\$66.88	98.1%	\$11,771	\$11,640	\$828	(\$179)	83%	NA	75%	(22%)	14.1x	12.3x	NMF	NMF
The Sage Group (Financial Softw	\$9.36	89.7%	\$10,189	\$10,774	\$2,499	\$681	NA	18%	93%	27%	4.3x	4.3x	15.8x	16.8x
Coupa	\$142.46	89.1%	\$8,953	\$8,899	\$319	(\$48)	99%	NA	66%	(15%)	27.9x	23.9x	NMF	NMF
Xero	\$48.18	99.8%	\$6,789	\$6,777	\$428	\$52	NA	NA	94%	12%	15.8x	15.3x	NMF	69.4x
Avalara	\$72.68	77.1%	\$5,487	\$5,045	\$323	(\$53)	76%	NA	71%	(16%)	15.6x	13.5x	NMF	NMF
BlackLine	\$46.76	83.1%	\$2,587	\$2,462	\$255	(\$6)	63%	NA	78%	(2%)	9.7x	8.6x	NMF	88.7x
Reckon	\$0.55	98.6%	\$62	\$92	\$53	\$21	40%	(12%)	88%	39%	1.7x	1.8x	4.5x	4.5x
MEAN	******						64%	10%	81%	7%	12.3x	11.1x	17.0x	41.4x
MEDIAN							70%	18%	80%	5%	11.9x	10.7x	15.8x	27.7x

#### **Business Analytics**

							Growth	Rates:						
	Stock	% of 52-	Market	Enterprise	LT	М	Revenue	Earnings	LTM M	argins:	EV / R	evenue	EV / E	BITDA
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019	LT	Gross	EBITDA	LTM	CY 2019	LTM	CY 2019
Splunk	\$123.11	85.7%	\$19,001	\$18,290	\$2,044	(\$205)	76%	NA	82%	(10%)	8.9x	7.9x	NMF	52.1x
Teradata	\$30.31	61.3%	\$3,458	\$3,464	\$2,060	\$177	(8%)	(17%)	49%	9%	1.7x	1.8x	19.6x	8.4x
MicroStrategy	\$153.69	99.3%	\$1,578	\$1,105	\$485	\$31	(4%)	(34%)	79%	6%	2.3x	2.3x	36.0x	35.0x
MEAN							21%	(26%)	70%	2%	4.3x	4.0x	27.8x	31.8x
MEDIAN							(4%)	(26%)	79%	6%	2.3x	2.3x	27.8x	35.0x

#### Enterprise Management

							Growt	n Rates:						
	Stock	% of 52-	Market	Enterprise	LT	М	Revenue	Earnings	LTM M	argins:	EV / R	evenue	EV / I	BITDA
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019	LT	Gross	EBITDA	LTM	CY 2019	LTM	CY 2019
Blue Prism	\$10.84	41.3%	NA	NA	\$95	(\$71)	NA	NA	NA	(75%)	NA	NA	NA	NA
Tyler Technologies	\$271.97	98.9%	\$10,603	\$10,433	\$1,040	\$225	30%	14%	47%	22%	10.0x	9.6x	46.4x	34.2x
Anaplan	\$48.50	80.4%	\$6,394	\$6,084	\$292	(\$140)	103%	NA	72%	(48%)	20.9x	17.8x	NMF	NMF
Pegasystems	\$76.33	95.8%	\$6,040	\$5,939	\$878	(\$49)	4%	NA	65%	(6%)	6.8x	6.4x	NMF	NMF
Totvs	\$15.75	99.5%	\$3,004	\$2,760	\$624	\$80	(20%)	(8%)	63%	13%	4.4x	4.9x	34.6x	24.9x
Appian	\$44.40	70.5%	\$2,982	\$2,820	\$256	(\$49)	50%	NA	64%	(19%)	11.0x	10.6x	NMF	NMF
Bottomline Technologies	\$41.58	61.2%	\$1,828	\$1,838	\$422	\$54	18%	NA	57%	13%	4.4x	4.3x	33.9x	32.2x
Technology One	\$5.13	79.3%	\$1,628	\$1,580	\$223	\$61	NA	21%	86%	27%	7.1x	7.8x	25.8x	28.4x
Qad	\$47.60	95.9%	\$930	\$819	\$317	\$5	3%	NA	53%	1%	2.6x	2.6x	NMF	72.0x
American Software	\$16.24	99.1%	\$509	\$426	\$109	\$14	0%	(12%)	53%	13%	3.9x	3.9x	31.1x	31.2x
Aptitude Software	\$7.76	89.3%	\$432	\$347	\$95	\$26	(11%)	55%	NA	27%	3.6x	4.8x	13.4x	NA
Ramco Systems	\$2.35	52.0%	\$72	\$80	\$81	\$14	17%	0%	57%	17%	1.0x	1.0x	5.8x	NA
MEAN							19%	12%	62%	(1%)	6.9x	6.7x	27.3x	37.2x
MEDIAN							11%	7%	60%	13%	4.4x	4.9x	31.1x	31.7x

#### Human Capital Management

							Growth	Rates:						
	Stock	% of 52-	Market	Enterprise	LT	м	Revenue	Earnings	LTM M	argins:	EV / R	evenue	EV / E	BITDA
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019	LT	Gross	EBITDA	LTM	CY 2019	LTM	CY 2019
Automatic Data Processing	\$162.98	93.4%	\$70,636	\$68,047	\$14,175	\$3,447	14%	17%	43%	24%	4.8x	4.7x	19.7x	19.0x
Workday	\$165.33	72.9%	\$37,695	\$37,311	\$3,245	(\$241)	67%	NA	70%	(7%)	11.5x	10.4x	NMF	52.8x
Paychex	\$83.89	94.9%	\$30,028	\$30,347	\$3,902	\$1,601	26%	11%	68%	41%	7.8x	7.5x	19.0x	18.5x
Paycom Software	\$214.31	82.5%	\$12,515	\$11,605	\$695	\$248	70%	61%	85%	36%	16.7x	15.8x	46.8x	37.1x
Ceridian HCM	\$49.51	84.0%	\$7,087	\$3,579	\$780	\$137	21%	NA	45%	18%	4.6x	4.4x	26.1x	19.3x
Paylocity	\$102.63	91.3%	\$5,492	\$4,292	\$494	\$96	55%	NA	67%	19%	8.7x	8.3x	44.8x	29.4x
H&R Block	\$24.95	84.2%	\$5,008	\$6,373	\$3,100	\$769	1%	9%	43%	25%	2.1x	2.0x	8.3x	8.4x
Insperity	\$107.67	74.3%	\$4,435	\$4,272	\$4,088	\$231	31%	43%	18%	6%	1.0x	1.0x	18.5x	15.2x
Cornerstone OnDemand	\$59.55	95.0%	\$3,614	\$3,588	\$554	\$38	18%	NA	74%	7%	6.5x	6.3x	93.7x	29.1x
MEAN							34%	28%	57%	19%	7.1x	6.7x	34.6x	25.4x
MEDIAN							26%	17%	67%	19%	6.5x	6.3x	22.9x	19.3x

Source: Pitchbook

# Key M&A Transaction Activity Summary

Date	Target	Acquirer(s)	Sector	Value (\$mm)	Transaction Comments
10/30/2019	ENGAGE	WORKFORCE LOGIQ	Human Capital Management	NA	<ul> <li>ENGAGE Talent provides an AI-powered platform for recruiting and talent targeting</li> <li>The transaction equips Workforce Logiq customers with real-time intelligence in talent seeking and engagement</li> </ul>
10/16/2019	Since the second	📢 KRONOS"	Human Capital Management	NA	<ul> <li>Optimum Solutions is a provider of human capital management services and solutions</li> <li>Kronos seeks to strengthen its workforce management software with the acquisition</li> </ul>
9/5/2019	RITEQ	CERIDIAN	Human Capital Management	NA	<ul> <li>Riteq is an Australian-based provider of enterprise workforce management solutions</li> <li>The acquisition will further strengthen Ceridian's leading HCM provider position</li> </ul>
9/3/2019	RADIUS	Kabbage	Business Analytics	NA	<ul> <li>Radius is a provider of Enterprise Customer Data Platform that gathers data intelligence across B2B applications</li> <li>Kabbage seeks to tap into Radius' expertise to strengthen its technology platform</li> </ul>
8/22/2019	(€ cimpl	upland	Accounting / Expenses	\$23	<ul> <li>Simpl is a provider of technology expense management solutions</li> <li>Upland plans to integrate Cimpl into its Project &amp; Financial Management Solution Suite after the acquisition</li> </ul>
8/8/2019	ALTARETURN	VISTA PRIVATE EQUITY	Enterprise Management	\$500	<ul> <li>AltaReturn is a Florida-based providers of software solutions of private equity, fund accounting, CRM, etc.</li> <li>The acquisition continues the consolidation trend of the technology alternative investment space</li> </ul>

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Source: Pitchbook and Media Reports

# Key Financing Transaction Activity Summary

Date	Target	Sector	Amount (\$mm)	Туре	Key Investor(s)
9/30/2019	<b>TravelBank</b>	Enterprise Management	\$25	Series B	dem
9/24/2019	Tipalti.	Accounting / Expenses	\$76	Series D	GREENSPRING ASSOCIATES
9/24/2019	CrossBorder Solutions	Accounting / Expenses	\$40	Series B	PARTNERS —
9/19/2019	Checkr	Human Capital Management	\$160	Series D	T.RowePrice <sup>®</sup>
9/12/2019	OkCredit	Accounting / Expenses	\$67	Series B	Lightspeed TIGERGLOBAL
8/8/2019	SCALE FACT <mark>IR</mark>	Accounting / Expenses	\$60m	Series C	coatue

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Source: Pitchbook and Media Reports

# **IPO Activity Summary**

Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
/tnaplan	10/12/2018	\$264	\$17.00	\$48.50	185%	
Avalara	06/15/2018	\$180	\$24.00	\$72.68	203%	
CERIDIAN	04/26/2018	\$462	\$22.00	\$49.51	125%	
DocuSign	04/26/2018	\$630	\$29.00	\$66.88	131%	
<b>√</b> smartsheet	04/26/2018	\$175	\$15.00	\$39.87	166%	
zuora	04/11/2018	\$154	\$14.00	\$14.53	4%	
<b>Appian</b>	05/24/2017	\$75	\$12.00	\$44.40	270%	
<b>W</b> BLACKLINE	10/27/2016	\$146	\$17.00	\$46.76	175%	
्रें coupa	10/05/2016	\$133	\$18.00	\$98.82	724%	
eppfolio	06/25/2015	\$74	\$12.00	\$41.87	199%	
workiva	12/11/2014	\$101	\$14.00	\$38.44	220%	
upland	11/05/2014	\$46	\$12.00	\$214.31	1,329%	
🔽 paycom <sup>,</sup>	04/14/2014	\$100	\$15.00	\$53.00	231%	
	03/26/2014	\$240	\$16.00	\$102.63	504%	
paylocity 🥌	03/18/2014	\$120	\$17.00	\$165.33	490%	
SERVICESOURCE	03/24/2011	\$120	\$10.00	\$1.23	(88%)	
SPS COMMERCE	03/22/2010	\$50	\$12.00	\$53.41	345%	

Market data as of November 1, 2019 Source: Pitchbook



# Appendix – Coverage Universe Components

The coverage universe for various sectors is as follows:

1	Payments:	PINX:EDNMY, NYS:ADS, NYS:FLT, NYS:WEX, NYS:SHOP, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:PAGS, NAS:STNE, NYS:EB, NAS:PYPL, NYS:AXP, NYS:MA, NYS:V, NAS:PMTS, NAS:CATM, NYS:DBD, NYS:EVRI, BSP:CIEL3, PAR:WLN, NAS:NEWT, NAS:QIWI, NAS:UEPS, ETR:WDI, NYS:DLX, NYS:EVTC, NYS:GPN, TKS:3769, LON:PAY, NYS:SQ, NYS:TSS, NAS:IIIV, NAS:EVOP, NAS:ACIW, NAS:EPAY, NAS:FISV, NAS:JKHY, NYS:FIS, GREY:INGIF, HKG:327, SHE:2152, NYS:NCR, NYS:PAR, TSE:LSPD, IDX:MCAS, NAS:EEFT, NAS:MGI, NYS:GDOT, ASX:OFX, NYS:WU
2	Bank Technology Solutions:	NAS:INTC, NAS:PYPL, NYS:AXP, NYS:IBM, BOM:532466, BOM:538835, NAS:EPAY, NAS:FISV, NAS:JKHY, PINX:CSVI, SWX:CLXN, NYS:FIS, TKS:6457, NYS:QTWO, SES:5CP, SWX:TEMN, STO:INTRUM, NYS:EFX, LON:EXPN, NYS:FICO, NYS:TRU, NAS:ASPS, NAS:CSGP, NAS:RDFN, NAS:RP, NAS:ZG, NYS:BKI, NYS:CLGX, NYS:FNF, TSE:REAL, NYS:STC, AMS:WKL, PAR:SOP, NAS:MITK, NAS:NTWK, NAS:PEGA, PINX:ASOZY
3	Specialty Finance / Alternative Lending:	NAS:ASFI, NAS:ECPG, NAS:NAVI, NAS:PFMT, NAS:PRAA, NAS:PRGX, NYS:NNI, NAS:CPSS, NAS:CACC, LON:FCH, NAS:MRLN, TSE:CHW, NYS:CIT, ASX:Z1P, NAS:ATLC, NAS:EZPW, NYS:AAN, NAS:FCFS, NAS:SLM, NAS:TBBK, NAS:WRLD, TSE:ECN, NYS:CURO, NAS:GSKY, NYS:AAN, NYS:COF, NYS:DFS, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NYS:SC, NYS:SYF, LON:TCS, NAS:RCII, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NYS:TGH, NYS:URI, NAS:CASH, PINX:DHCPQ, NYS:OCN, NYS:PFSI, NAS:TREE, ETR:FRU, STU:MBC, NYS:XRF, NYS:ELVT, NYS:ENVA, NYS:LC, NYS:ONDK, NYS:YRD
4	Securities:	AMS:FLOW, PAR:VIL, IEXG:IBKR, NAS:BGCP, NAS:TW, NAS:VIRT, LON:IGG, NYS:LM, NYS:IVZ, NAS:WETF, NYS:BLK, NYS:BN, NYS:AB, MEX:FINAMEXO, NAS:INTL, SWX:CFT, MIL:MB, PAR:BNP, NSE:ICICIBANK, NSE:IIFL, PINX:HSNGY, ETR:COM, NYS:AXP, NYS:BAC, LON:BARC, TSE:BMO, TSE:CM, NYS:C, LON:CBG, ASX:CBA, SES:D05, NYS:FII, LON:HSBA, NYS:JPM, NYS:BAC, NYS:HSBC, LON:LLOY, NYS:MTB, ASX:NAB, NYS:PNC, TSE:RY, LON:RBS, TSE:TD, NYS:USB, NYS:WFC, LON:BME, BSP:B3SA3, PAR:ENX, NAS:CME, NAS:NDAQ, PINX:HKXCY, ETR:DB1, ASX:ASX, BATS:CBOE, NYS:ICE, LON:LSE, SES:68, TSE:X, NAS:VALU, NAS:MORN, NSE:CRISIL, NYS:FDS, NYS:INFO, NYS:MSCI, NYS:IT, NAS:FORR, NYS:RELX, NYS:SPGI, TSE:TI, LON:NUM, NAS:COWN, ETR:DBK, SWX:CSGN, NYS:INFO, NYS:MP, NYS:JPM, ASE:LTS, NYS:LAZ, ASX:MOG, NYS:MS, TKS:8604, NYS:PIC, NYS:PF, NYS:GS, SWX:UBSG, NYS:AB, NYS:AMP, NYS:APAM, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:HL., NYS:IVZ, NYS:JHG, NAS:NTRS, NAS:SEIC, NAS:UMBF, NYS:MTB, NAS:TROW, NAS:VRTS, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TGR, NAS:VRTS, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TROW, NAS:VRTS, NYS:BC, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TIGR, NAS:FHL, TKS:8698, LON:PLUS, SWX:SQN, NAS:AMTD, NAS:YIN, AMS:KA, NAS:LPLA, NYS:AMK, NAS:SEIC, ASX:BVS, NYS:BR, ASX:CPU, NYS:ENV, LON:SNN, NYS:STT, LON:TCAP, PINX:FDRVF, LON:SOG, CSE:SIM, PAR:LIN, NAS:SSNC, LON:ALFA, ASX:IRE, SWX:TEMN
5	Insurance:	NAS:BNFT, NAS:HQY, NAS:PAYX, NAS:WDAY, NYS:NSP, NYS:TNET, NAS:VRSK, NYS:RAMP, LON:REL, NYS:CLGX, NYS:FICO, NAS:WLTW, NYS:AON, NYS:AJG, NYS:BRO, NYS:MMC, NAS:GSHD, PINX:AZSEY, PINX:AXAHY, NYS:ALL, NYS:AFG, NYS:AIG, SWX:ZURN, NAS:EVER, NAS:EHTH, NAS:QNST, LON:GOCO, ASX:ISU, LON:MONY, NAS:CINF, NAS:GI, NAS:STFC, NYS:CB, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NYS:THG, NYS:HIG, NYS:TRV, HKG:6060, NAS:AMSF, NAS:GBLI, NYS:ARGO, NYS:ALZ, NYS:MKL, NYS:PRA, NYS:PLI, NYS:WRB, NAS:SPNS, NAS:MJCO, NAS:EBIX, NYS:CRD, B, NYS:GWRE, NYS:FNF, NYS:FAF, NYS:ORI, NYS:STC, PINX:AEGOF, NAS:ANAT, NAS:PFG, NYS:AFL, LON:AV., NYS:CI, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NYS:PRI, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN, NYS:GL
6	BPO:	PINX:TLPFY, NAS:SYKE, NAS:TTEC, BSP:QUAL3, NAS:CPSI, NAS:HMSY, NAS:HQY, NAS:MDRX, NAS:NXGN, NAS:RCM, NYS:CSLT, NAS:BNFT, NAS:ADP, NAS:CSOD, NAS:PAYX, NYS:NSP, NYS:TNET, MIL:BET, BOM:507685, NYS:ATO, PINX:CGEMY, NAS:OSPN, NAS:CTSH, NAS:DOX, NAS:EXLS, TSE:OTEX, NAS:VRTU, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:ACN, LON:APTD, NYS:CACI, NYS:DXC, NYS:UIS, NYS:WNS, LON:IBPO, BOM:526299, BOM:532809, NAS:PRGX, LON:CPI, TSE:GIB.A, NYS:G
7	Financial Management Solutions:	NAS:BL, NAS:COUP, NAS:INTU, ASX:RKN, NAS:DOCU, LON:SGE, NYS:AVLR, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:AMSWA, NAS:APPN, NAS:EPAY, NYS:PLAN, PINX:BPRMF, LON:APTD, NAS:PEGA, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NAS:ADP, NAS:CSOD, NYS:CDAY, NAS:PAYX, NAS:PCTY, NAS:WDAY, NYS:HRB, NYS:NSP, NYS:PAYC
8	Enterprise Software / Data & Analytics:	ETR:SAP, NAS:VERI, NAS:MSTR, TSE:OTEX, NAS:SPLK, PINX:STWRY, NYS:AYX, NAS:WDAY, NYS:MDLA, NAS:CDLX, NYS:CLDR, LON:EXPN, NYS:FICO, NYS:NEWR, NYS:ORCL, NYS:CRM, NYS:VMW, HEL:NOKIA, GREY:SSNLF, NAS:AMBA, NAS:AMZN, NAS:CMCSA, NAS:GOOGL, NAS:GRMN, NAS:IDCC, NAS:LOGM, NAS:MSFT, NAS:QCOM, NAS:SLAB, NAS:TMUS, NYS:T, NYS:FIT, NYS:GLOB, NYS:S, NYS:VZ, ETR:SAP, NYS:ZUO, NYS:ORCL, NYS:IBM, NYS:CRM, NAS:ADBE, NAS:MSFT, NYS:VMW, NAS:SYMC, NAS:PEGA, NAS:FORR, NAS:VRNT, NAS:VRSK, TSE:AIM, NYS:CLGX, NYS:EFX, NYS:IT, NYS:IBM, NYS:RAMP, LON:REL, NYS:TDC, NYS:NLSN, NYS:TRU
9	Healthcare Tech:	LON:EMIS, NAS:CERN, NAS:CPSI, NAS:HSTM, NAS:MDRX, NAS:NXGN, ETR:COP, NAS:NH, NYS:EVH, NAS:HIIQ, NAS:MGLN, NAS:NUAN, NYS:ANTM, NYS:CNC, NYS:HUM, NYS:MMS, NYS:MOH, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:TRHC, NAS:HCAT, NAS:INOV, NAS:OMCL, NYS:VCRA, LON:CRW, NAS:STRM, NYS:PHR, NAS:HMSY, NAS:CHNG, NAS:RCM, NAS:SREV



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Mr. Koles has over 15 years of financial advisory experience including advising middle-market and multinational firms on merger and acquisition strategies and execution, restructurings and capital raises. Prior to founding Evolve Capital Partners, he worked at a number of leading investment banks in leadership roles focused on restructuring transactions. He started his career at Merrill Lynch as an investment banker in the corporate finance group.

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