

# QUARTERLY DEALS & MARKET UPDATE

Specialty Finance
/ Alternative Lending
June 2019



Collections / Servicing



Commercial Lending



Consumer Lending



Leasing



Mortgage Related



Online Lending



## **Overview of Evolve Capital Partners**

#### ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

#### HIGH-TOUCH INVESTMENT BANKING

Few investment banks have transaction experience across both corporate and asset finance.



### **Our Clients**

- Corporations
- Management Teams
- VC & PE Backed Companies
- IndependentDirectors / Boards



## **Investment Banking Advisory**

- M&A
- StrategicAlliances
- Capital Raises and Asset Finance
- Financial Restructuring



## **Industry Focus**

#### Finance and Technology Firms

SecuritiesSpecialty FinancePaymentsBPOFinancial ServicesEnterprise SoftwareLendingIoTFinancial ManagementAnalyticsInsuranceB2B



## We Focus Exclusively on Finance and Technology-Related Firms

























## **Market Summary and Key Multiples**

#### Industry Stock Market Performance of Evolve Sector Coverage

#### **Indexed Price Performance \***

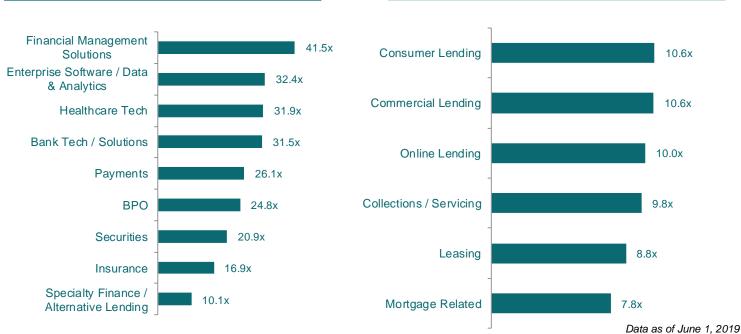
Sector	3 Months	1 Year	3 Years
Bank Tech / Solutions	2.1%	3.4%	57.0%
ВРО	(2.1%)	5.1%	59.5%
Enterprise Software / Data & Analytics	(0.6%)	9.3%	58.6%
Financial Management Solutions	2.4%	17.2%	88.7%
Healthcare Tech	(2.5%)	4.1%	72.7%
Insurance	1.3%	9.4%	47.2%
Payments	1.6%	8.6%	116.0%
Securities	(3.6%)	(10.4%)	25.5%
Specialty Finance / Alternative Lending	(5.5%)	(7.4%)	47.7%
Specially i marios / / titernative Lending	(0.070)	(7.470)	77.

<sup>\*</sup> Equal weighting method.

#### Industry-wide Multiples and Subsector Multiples

#### **Sector 2020E Price / Earnings Multiples**

## Specialty Finance / Alternative Lending 2020E Price / Earnings Multiples





## **Stock Comparables – Specialty Finance / Alternative Lending Sub-Sectors (1/2)**

(All figures in millions of USD, except per share data. Data as of June 1, 2019)

Collections / Servicing																	
							Gro	owth Ra	tes:								
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM Ma	LTM Margins:		EV / Revenue		EV / EBITDA		Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019 C	CY 2020	LT	Gross	EBITDA	LTM	CY 2019	CY 2020	LTM	CY 2019	CY 2020
Navient	\$13.04	86.8%	\$3,121	NA	\$1,906	NA	(9%)	(1%)	(13%)	NA	NA	NA	NA	NA	NA	NA	NA
Nelnet	\$59.25	92.6%	\$2,364	NA	\$1,030	NA	39%	7%	(12%)	NA	NA	NA	NA	NA	NA	NA	NA
PRA Group	\$27.61	63.1%	\$1,253	\$3,936	\$891	\$217	9%	13%	(24%)	42%	24%	4.4x	4.4x	3.9x	18.1x	14.6x	3.6x
Encore Capital Group	\$34.34	82.7%	\$1,063	\$4,491	\$1,382	\$429	14%	3%	22%	55%	31%	3.2x	3.3x	3.2x	10.5x	5.3x	5.1x
PRGX Global	\$6.53	64.0%	\$154	\$185	\$174	\$16	9%	(1%)	(31%)	39%	9%	1.1x	1.1x	1.1x	11.8x	7.5x	7.4x
Performant Financial	\$1.61	56.2%	\$86	\$136	\$134	(\$11)	14%	6%	NA	2%	(8%)	1.0x	0.9x	0.9x	NMF	NMF	NMF
Asta Funding	\$7.00	94.1%	\$47	\$5	\$21	\$10	NA	NA	NA	NA	47%	0.2x	NA	NA	0.5x	NA	NA
MEAN							13%	4%	(12%)	35%	21%	2.0x	2.4x	2.3x	10.2x	9.1x	5.3x
MEDIAN							11%	4%	(13%)	41%	24%	1.1x	2.2x	2.1x	11.1x	7.5x	5.1x

Commercial Lending															
						Gro	owth Ra	tes:							
	Stock	% of 52-	Market	L	TM	Reve	nue	Earnings	LTM Net	Market Value / Rev.		Price / Earnings		Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2019	CY 2020	LT	Income %	CY 2019	CY 2020	CY 2019	CY 2020	Book	ROE %
Credit Acceptance	\$456.39	85.7%	\$8,579	NA	NA	(0%)	17%	NA	NA	6.7x	5.8x	15.5x	13.1x	4.3x	NA
CIT Group	\$47.54	75.7%	\$4,581	\$2,425	\$450	(20%)	(6%)	7%	19%	2.3x	2.5x	13.2x	9.7x	0.8x	8%
Funding Circle	\$2.96	51.6%	\$1,030	\$189	(\$66)	0%	12%	NA	(35%)	5.4x	4.9x	NMF	NMF	5.5x	(12%)
zipMoney	\$2.21	70.1%	\$667	\$43	(\$11)	1%	83%	NA	(26%)	15.4x	8.4x	NMF	NMF	38.5x	(45%)
Marlin Business Services	\$22.30	80.7%	\$275	\$125	\$24	(9%)	32%	8%	19%	2.6x	2.0x	11.2x	9.6x	1.4x	3%
Chesswood Group	\$7.33	70.6%	\$119	\$65	\$14	28%	15%	0%	21%	1.4x	1.2x	7.6x	11.1x	1.1x	15%
Consumer Portfolio Services	\$3.26	89.5%	\$72	\$269	\$13	36%	(13%)	(7%)	5%	0.2x	0.2x	5.5x	9.3x	0.4x	7%
MEAN	************************	***************************************	***************************************	************************	************************	5%	20%	2%	1%	4.9x	3.6x	10.6x	10.6x	7.4x	(4%)
MEDIAN						_	15%	4%	12%	2.6x	2.5x	11.2x	9.7x	1.4x	5%

Consumer Lending															
						Gro	wth Rat	es:							
	Stock	% of 52-	Market	L.	тм	Rever		Earnings	LTM Net		alue / Rev.		Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2019 (	CY 2020	LT	Income %	CY 2019	CY 2020	CY 2019	CY 2020	Book	ROE %
Capital One Financial	\$85.87	60.6%	\$40,324	\$27,442	\$5,775	3%	2%	11%	21%	1.4x	1.4x	7.3x	7.7x	0.8x	3%
Discover	\$74.55	90.2%	\$24,134	\$10,897	\$2,748	8%	7%	10%	25%	2.3x	2.1x	9.5x	8.3x	2.3x	27%
Synchrony Financial	\$33.63	66.3%	\$23,182	\$16,784	\$3,257	7%	3%	13%	19%	1.8x	1.7x	9.0x	6.3x	1.6x	23%
Santander Consumer USA	\$22.39	29.1%	\$7,876	\$6,227	\$919	9%	11%	9%	15%	1.1x	1.0x	8.8x	7.9x	1.1x	13%
Sallie Mae	\$9.51	78.2%	\$4,111	\$1,433	\$503	22%	19%	17%	35%	2.9x	2.5x	8.9x	7.6x	1.6x	21%
First Cash Financial Services	\$94.72	96.1%	\$4,085	\$1,799	\$154	2%	5%	3%	9%	2.3x	2.2x	27.8x	24.7x	3.1x	12%
OneMain Holdings	\$29.87	75.9%	\$4,065	\$3,454	\$475	9%	9%	57%	14%	1.2x	1.1x	9.1x	5.6x	1.1x	14%
Aaron's	\$53.26	41.0%	\$3,605	\$3,886	\$200	13%	4%	15%	5%	0.9x	0.9x	19.2x	16.4x	2.0x	3%
TCS Group Holding	\$19.00	71.1%	\$3,470	\$1,374	\$431	21%	48%	18%	31%	2.9x	1.9x	7.9x	6.7x	6.5x	67%
GreenSky	\$11.08	86.4%	\$2,015	\$433	\$27	NA	29%	NA	6%	4.9x	3.8x	17.0x	16.4x	78.7x	NA
Provident Financial	\$5.70	65.3%	\$1,445	\$1,377	\$80	(16%)	(4%)	(22%)	6%	1.0x	1.1x	17.0x	10.6x	1.6x	18%
World Acceptance	\$132.29	80.1%	\$1,231	\$527	\$37	3%	10%	(4%)	7%	2.3x	2.1x	14.9x	19.2x	2.1x	13%
ECN Capital	\$3.13	NA	\$748	\$198	(\$193)	85%	3%	NA	(98%)	3.0x	3.0x	NMF	NMF	0.8x	7%
The Bancorp	\$8.90	94.3%	\$503	\$285	\$92	8%	11%	31%	32%	2.3x	2.1x	5.7x	9.2x	1.2x	24%
Ezcorp	\$8.78	90.4%	\$487	\$837	\$15	11%	6%	NA	2%	0.6x	0.6x	14.1x	17.0x	0.7x	5%
International Personal Finance	\$2.01	91.5%	\$449	\$1,077	\$101	(1%)	(1%)	(6%)	9%	0.4x	0.4x	4.7x	5.8x	0.9x	17%
Curo Financial Technologies	\$9.37	89.2%	\$435	\$966	(\$8)	14%	6%	NA	(1%)	0.4x	0.4x	NMF	4.0x	NA	385%
Regional Management	\$24.67	60.6%	\$295	\$280	\$35	12%	14%	6%	12%	1.0x	0.9x	8.4x	7.3x	1.1x	13%
Atlanticus Holdings	\$3.49	84.8%	\$56	\$191	\$18	NA	NA	NA	10%	NA	NA	NA	NA	NA	NA
MEAN						12%	10%	11%	8%	1.8x	1.6x	11.8x	10.6x	6.3x	39%
MEDIAN						9%	7%	11%	10%	1.6x	1.6x	9.0x	7.9x	1.6x	14%



## **Stock Comparables – Specialty Finance / Alternative Lending Sub-Sectors (2/2)**

(All figures in millions of USD, except per share data. Data as of June 1, 2019)

Leasing															
						Gro	wth Ra	tes:							
	Stock	% of 52-	Market	L	TM	Rever	nue	Earnings	LTM Net	Market Value / Rev.		Price / Earnings		Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2019 (	CY 2020	LT	Income %	CY 2019	CY 2020	CY 2019	CY 2020	Book	ROE %
United Rentals	\$110.10	82.1%	\$8,657	\$8,430	\$1,088	(1%)	17%	27%	13%	1.1x	0.9x	8.4x	7.3x	2.5x	29%
Air Lease	\$36.00	76.0%	\$4,000	\$1,765	\$538	0%	20%	19%	31%	2.4x	2.0x	7.8x	7.0x	0.8x	11%
Element Fleet Management	\$7.23	89.2%	\$3,139	\$987	(\$141)	(33%)	13%	NA	(14%)	4.9x	4.3x	NMF	15.9x	1.3x	(3%)
Rent-A-Center	\$23.86	63.6%	\$1,290	\$2,659	\$36	(0%)	(0%)	(20%)	1%	0.5x	0.5x	NMF	8.4x	4.5x	19%
Textainer Group Holdings	\$9.26	70.0%	\$532	\$700	\$49	(11%)	16%	(24%)	7%	0.9x	0.8x	10.5x	10.0x	0.4x	3%
Fly Leasing	\$16.24	94.8%	\$527	\$418	\$121	2%	30%	NA	29%	1.3x	1.0x	5.6x	2.9x	0.8x	13%
FlexiGroup	\$1.25	52.0%	\$468	\$227	\$53	54%	(4%)	(9%)	23%	1.3x	1.4x	29.2x	10.6x	1.2x	15%
CAI International	\$22.52	94.3%	\$404	\$439	\$73	1%	(1%)	7%	17%	0.9x	0.9x	6.1x	8.1x	0.7x	11%
MEAN						2%	11%	(0%)	13%	1.7x	1.5x	11.3x	8.8x	1.5x	12%
MEDIAN						0%	14%	(1%)	15%	1.2x	1.0x	8.1x	8.2x	1.0x	12%

Online Lending															
						Gro	wth Ra	tes:							
	Stock	% of 52-	Market	L	TM	Rever	nue	Earnings	LTM Net	Market Va	lue / Rev.	Price / I	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2019 (	CY 2020	LT	Income %	CY 2019	CY 2020	CY 2019	CY 2020	Book	ROE %
LendingTree	\$375.74	93.7%	\$4,839	\$846	\$64	1%	42%	NA	8%	6.3x	4.4x	54.9x	NMF	14.0x	6%
LendingClub	\$15.00	37.8%	\$1,296	\$613	(\$117)	17%	12%	NA	(19%)	1.9x	1.7x	NMF	NMF	1.5x	(6%)
Yirendai	\$16.04	6.0%	\$987	\$1,700	\$239	(52%)	49%	NA	14%	1.2x	0.8x	7.1x	7.8x	1.4x	18%
Enova International	\$21.35	40.5%	\$720	\$1,153	\$77	(1%)	16%	NA	7%	0.7x	0.6x	10.7x	6.6x	2.1x	28%
OnDeck	\$4.02	16.8%	\$305	\$372	\$35	12%	12%	NA	9%	0.8x	0.7x	11.5x	18.8x	1.0x	14%
Ferratum Group	\$11.29	65.9%	\$244	\$317	\$22	(4%)	10%	NA	7%	0.8x	0.7x	11.2x	8.3x	2.0x	50%
Elevate Credit	\$4.26	42.7%	\$185	\$783	\$16	1%	(3%)	NA	2%	0.2x	0.2x	15.2x	7.0x	1.6x	15%
China Rapid Finance	\$0.57	54.7%	\$38	\$97	(\$56)	NA	55%	NA	(57%)	0.4x	0.3x	NMF	11.5x	1.5x	(142%)
MyBucks	\$0.90	61.6%	\$11	\$53	(\$16)	NA	NA	NA	(31%)	NA	NA	NA	NA	1.4x	(127%)
MEAN		***************************************	***************************************	***************************************	***************************************	(4%)	24%	NA	(7%)	1.5x	1.2x	18.4x	10.0x	2.9x	(16%)
MEDIAN						1%	14%	NA	7%	0.8x	0.7x	11.4x	8.1x	1.5x	14%

Mortgage Related															
						Gro	wth Rat	es:							
	Stock	% of 52-	Market	L	TM	Rever	ue	Earnings	LTM Net	Market Va	alue / Rev.	Price /	Earnings	Price	
	Price	Wk. High	Value	Revenue	Net Income	CY 2019 C	Y 2020	LT	Income %	CY 2019	CY 2020	CY 2019	CY 2020	Book	ROE %
PennyMac Financial Services	\$21.21	0.7%	\$1,661	\$1,225	\$117	(13%)	29%	16%	10%	1.7x	1.3x	8.2x	5.6x	1.0x	23%
MetaBank	\$26.17	86.6%	\$1,032	\$371	\$63	18%	28%	14%	17%	2.8x	2.2x	13.2x	9.9x	1.3x	11%
Ocwen Financial	\$1.55	33.0%	\$208	\$1,105	(\$118)	(2%)	7%	NA	(11%)	0.2x	0.2x	NMF	NMF	0.4x	(32%)
Ditech Holding	\$0.05	67.3%	\$0	NA	NA	NA	NA	NA	NA	0.0x	NA	NMF	NMF	NA	NA
MEAN						1%	21%	15%	5%	1.2x	1.2x	10.7x	7.8x	0.9x	1%
MEDIAN						(2%)	28%	15%	10%	1.0x	1.3x	10.7x	7.8x	1.0x	11%

IPO Activity Sumn	nary					
Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
<b>流</b> 贷网 weidai.com.cn	11/15/2018	\$45	\$10.00	\$9.55	(4%)	
Funding Circle	9/28/2018	\$392	\$5.87	\$2.96	(49%)	
GreenSky.	5/24/2018	\$874	\$23.00	\$11.08	(52%)	
LE <mark>X)</mark> N乐信	12/21/2017	\$108	\$9.00	\$11.30	26%	
<b>S</b> CURO	12/11/2017	\$93	\$14.00	\$9.37	(33%)	
护护 ppdai.com	11/9/2017	\$221	\$12.09	\$4.71	(61%)	
<b>諏店</b> Qudian.com	10/18/2017	\$900	\$22.62	\$6.85	(70%)	
言而富 <sup>®</sup> China Rapid Finance	4/28/2017	\$60	\$6.00	\$0.57	(90%)	
E/evate	4/6/2017	\$81	\$6.50	\$4.26	(34%)	
TransUnion.	6/25/2015	\$627	\$22.50	\$65.54	191%	
BLACK KNIGHT'	5/19/2015	\$441	\$24.50	\$56.69	131%	
ondeck	12/17/2014	\$200	\$20.00	\$4.02	(80%)	
<b>::::Lending</b> Club	12/11/2014	\$870	\$15.00	\$15.00	_	
One Main Financial	10/16/2013	\$358	\$17.00	\$29.87	76%	
PennyMac®	5/10/2013	\$200	\$18.00	\$21.21	18%	
					Source: Pitchboo	nk



## **Appendix – Coverage Universe Components**

The coverage universe for various sectors is as follows:

1 Payments:

PINX:EDNMY, NYS:ADS, NYS:FLT, NYS:WEX, NYS:SHOP, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:PAGS, NAS:STNE, NYS:EB, NAS:PYPL, NYS:AXP, NYS:MA, NYS:V, NAS:PMTS, NAS:CATM, NYS:DBD, NYS:EVRI, BSP:CIEL3, PAR:WLN, NAS:NEWT, NAS:QIWI, NAS:UEPS, ETR:WDI, NYS:DLX, NYS:EVTC, NYS:GPN, TKS:3769, LON:PAY, NYS:SQ, NYS:TSS, NAS:IIIV, NAS:EVOP, NAS:ACIW, NAS:EPAY, NAS:FISV, NAS:JKHY, NYS:FIS, GREY:INGIF, HKG:327, SHE:2152, NYS:NCR, NYS:PAR, TSE:LSPD, IDX:MCAS, NAS:EEFT, NAS:MGI, NYS:GDOT, ASX:OFX, NYS:WU

2 Bank Technology Solutions:

NAS:INTC, NAS:PYPL, NYS:AXP, NYS:IBM, BOM:532466, BOM:538835, NAS:EPAY, NAS:FISV, NAS:JKHY, PINX:CSVI, SWX:CLXN, NYS:FIS, TKS:6457, NYS:QTWO, SES:5CP, SWX:TEMN, STO:INTRUM, NYS:EFX, LON:EXPN, NYS:FICO, NYS:TRU, NAS:ASPS, NAS:CSGP, NAS:RDFN, NAS:RP, NAS:ZG, NYS:BKI, NYS:CLGX, NYS:FNF, TSE:REAL, NYS:STC, AMS:WKL, PAR:SOP, NAS:MITK, NAS:NTWK, NAS:PEGA, PINX:ASOZY

3 Specialty Finance / Alternative Lending:

NAS:ASFI, NAS:ECPG, NAS:NAVI, NAS:PFMT, NAS:PRAA, NAS:PRGX, NYS:NNI, NAS:CPSS, NAS:CACC, LON:FCH, NAS:MRLN, TSE:CHW, NYS:CIT, ASX:Z1P, NAS:ATLC, NAS:EZPW, NYS:AAN, NAS:FCFS, NAS:SLM, NAS:TBBK, NAS:WRLD, TSE:ECN, NYS:CURO, NAS:GSKY, NYS:AAN, NYS:COF, NYS:DFS, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NYS:SC, NYS:SYF, LON:TCS, NAS:RCII, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NYS:TGH, NYS:URI, NAS:CASH, PINX:DHCPQ, NYS:OCN, NYS:PFSI, NAS:TREE, ETR:FRU, STU:MBC, NYS:XRF, NYS:ELVT, NYS:ENVA, NYS:LC, NYS:ONDK, NYS:YRD

4 Securities:

AMS:FLOW, PAR:VIL, IEXG:IBKR, NAS:BGCP, NAS:TW, NAS:VIRT, LON:IGG, NYS:LM, NYS:IVZ, NAS:WETF, NYS:BLK, NYS:BEN, NYS:AB, MEX:FINAMEXO, NAS:INTL, SWX:CFT, MIL:MB, PAR:BNP, NSE:ICICIBANK, NSE:IIFL, PINX:HSNGY, ETR:COM, NYS:AXP, NYS:BAC, LON:BARC, TSE:BMO, TSE:CM, NYS:C, LON:CBG, ASX:CBA, SES:DO5, NYS:FIL, ON:HSBA, NYS:JPM, NYS:BAC, NYS:HSBC, LON:LLOY, NYS:MTB, ASX:NAB, NYS:PNC, TSE:RY, LON:RBS, TSE:TD, NYS:USB, NYS:WFC, LON:BME, BSP:B3SA3, PAR:ENX, NAS:CME, NAS:NDAQ, PINX:HKXCY, ETR:DB1, ASX:ASX, BATS:CBOE, NYS:ICE, LON:LSE, SES:S68, TSE:X, NAS:VALU, NAS:MORN, NSE:CRISIL, NYS:FDS, NYS:INFO, NYS:MCO, NYS:MSCI, NYS:IT, NAS:FORR, NYS:RELX, NYS:SPGI, TSE:TRI, LON:NUM, NAS:COWN, ETR:DBK, SWX:CSGN, NYS:GHL, NYS:JPM, NYS:JMP, ASE:LTS, NYS:LAZ, ASX:MQG, NYS:MS, TKS:8604, NYS:PJC, NYS:RJF, NYS:SF, NYS:GS, SWX:UBSG, NYS:AB, NYS:APAM, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:HL., NYS:IVZ, NYS:JHG, NAS:NTRS, NAS:SEIC, NAS:UMBF, NYS:MTB, NAS:TROW, NAS:VRTS, NYS:WDR, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TIGR, NAS:FHL, TKS:8698, LON:PLUS, SWX:SQN, NAS:AMTD, NAS:YIN, AMS:KA, NAS:LPLA, NYS:AMK, NAS:SEIC, ASX:BVS, NYS:BR, ASX:CPU, NYS:ENV, LON:SNN, NYS:STT, LON:TCAP, PINX:FDRVF, LON:SOG, CSE:SIM, PAR:LIN, NAS:SSNC, LON:ALFA, ASX:IRE, SWX:TEMN

5 Insurance:

NAS:BNFT, NAS:PAYX, NAS:PAYX, NAS:WDAY, NYS:NSP, NYS:TNET, NAS:VRSK, NYS:RAMP, LON:REL, NYS:CLGX, NYS:FICO, NAS:WLTW, NYS:AON, NYS:AJG, NYS:BRO, NYS:MMC, NAS:GSHD, PINX:AZSEY, PINX:AXAHY, NYS:ALL, NYS:AFG, NYS:AIG, SWX:ZURN, NAS:EVER, NAS:EHTH, NAS:QNST, LON:GOCO, ASX:ISU, LON:MONY, NAS:CINF, NAS:SIGI, NAS:STFC, NYS:CB, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NYS:THG, NYS:HIG, NYS:TRV, HKG:6060, NAS:AMSF, NAS:GBLI, NYS:ARGO, NYS:AIZ, NYS:MKL, NYS:PRA, NYS:RLI, NYS:WRB, NAS:SPNS, NAS:MJCO, NAS:EBIX, NYS:CRD.B, NYS:GWRE, NYS:FNF, NYS:FAF, NYS:ORI, NYS:STC, PINX:AEGOF, NAS:ANAT, NAS:PFG, NYS:AFL, LON:AV., NYS:CI, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NYS:PRI, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN, NYS:GL

6 BPO:

PINX:TLPFY, NAS:SYKE, NAS:TTEC, BSP:QUAL3, NAS:CPSI, NAS:HMSY, NAS:HQY, NAS:MDRX, NAS:NXGN, NAS:RCM, NYS:CSLT, NAS:BNFT, NAS:ADP, NAS:CSOD, NAS:PAYX, NYS:NSP, NYS:TNET, MIL:BET, BOM:507685, NYS:ATO, PINX:CGEMY, NAS:OSPN, NAS:CTSH, NAS:DOX, NAS:EXLS, TSE:OTEX, NAS:VRTU, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:ACN, LON:APTD, NYS:CACI, NYS:DXC, NYS:UIS, NYS:WNS, LON:IBPO, BOM:526299, BOM:532809, NAS:PRGX, LON:CPI, TSE:GIB.A, NYS:G

7 Financial Management Solutions:

NAS:BL, NAS:COUP, NAS:INTU, ASX:RKN, NAS:DOCU, LON:SGE, NYS:AVLR, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:AMSWA, NAS:APPN, NAS:EPAY, NYS:PLAN, PINX:BPRMF, LON:APTD, NAS:PEGA, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NAS:ADP, NAS:CSOD, NYS:CDAY, NAS:PAYX, NAS:PCTY, NAS:WDAY, NYS:HRB, NYS:NSP, NYS:PAYC

8 Enterprise Software / Data & Analytics:

ETR:SAP, NAS:VERI, NAS:MSTR, TSE:OTEX, NAS:SPLK, PINX:STWRY, NYS:AYX, NAS:WDAY, NYS:MDLA, NAS:CDLX, NYS:CLDR, LON:EXPN, NYS:FICO, NYS:NEWR, NYS:ORCL, NYS:CRM, NYS:VMW, HEL:NOKIA, GREY:SSNLF, NAS:AMBA, NAS:AMZN, NAS:CMCSA, NAS:GOOGL, NAS:GRMN, NAS:LOGN, NAS:LOGN, NAS:MSFT, NAS:QOOM, NAS:SLAB, NAS:TMUS, NYS:T, NYS:FIT, NYS:GLOB, NYS:S, NYS:VZ, ETR:SAP, NYS:ZUO, NYS:ORCL, NYS:IBM, NYS:CRM, NAS:ADBE, NAS:MSFT, NYS:VMW, NAS:SYMC, NAS:PEGA, NAS:FORR, NAS:VRSK, TSE:AIM, NYS:CLGX, NYS:EFX, NYS:IT, NYS:IBM, NYS:RAMP, LON:REL, NYS:TDC, NYS:NLSN, NYS:TRU

9 Healthcare Tech:

LON:EMIS, NAS:CERN, NAS:CPSI, NAS:HSTM, NAS:MDRX, NAS:NXGN, ETR:COP, NAS:NH, NYS:EVH, NAS:HIIQ, NAS:MGLN, NAS:NUAN, NYS:ANTM, NYS:CNC, NYS:HUM, NYS:MMS, NYS:MOH, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:TRHC, NAS:HCAT, NAS:INOV, NAS:OMCL, NYS:VCRA, LON:CRW, NAS:STRM, NYS:PHR, NAS:HMSY, NAS:CHNG, NAS:RCM, NAS:SREV





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Mr. Koles has over 15 years of financial advisory experience including advising middle-market and multinational firms on merger and acquisition strategies and execution, restructurings and capital raises. Prior to founding Evolve Capital Partners, he worked at a number of leading investment banks in leadership roles focused on restructuring transactions. He started his career at Merrill Lynch as an investment banker in the corporate finance group.

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