

# QUARTERLY DEALS & MARKET UPDATE

## **Payments**

March 2019







Payment Infrastructure

Payment Processing

Payments Core Banking

POS Products

Prepaid / Money Transfer

Specialized investment bankers at the intersection of finance and technology



## **Overview of Evolve Capital Partners**

#### ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

#### HIGH-TOUCH INVESTMENT BANKING

Few investment banks have transaction experience across both corporate and asset finance.



### **Our Clients**

- Corporations
- Management Teams
- VC & PE Backed Companies
- IndependentDirectors / Boards



## **Investment Banking Advisory**

- M&A
- StrategicAlliances
- Capital Raises and Asset Finance
- Financial Restructuring



## **Industry Focus**

Finance and Technology Firms

Securities Specialty Finance Payments BPO
Financial Services Enterprise Software Lending IoT
Financial Management Analytics Insurance B2B

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## We Focus Exclusively on Finance and Technology-Related Firms

























## **Market Summary and Key Multiples**

#### Industry Stock Market Performance of Evolve Sector Coverage

#### **Indexed Price Performance \***

Sector	3 Months	1 Year	3 Years
Bank Tech / Solutions	9.8%	9.0%	69.2%
ВРО	8.3%	20.0%	97.5%
Enterprise Software / Data & Analytics	8.4%	17.5%	74.2%
Financial Management Solutions	17.6%	25.2%	113.7%
Healthcare Tech	3.4%	16.0%	79.3%
Insurance	4.7%	11.7%	66.1%
Payments	9.7%	13.7%	108.7%
Securities	2.9%	(7.2%)	43.1%
Specialty Finance / Alternative Lending	5.0%	(4.1%)	77.7%

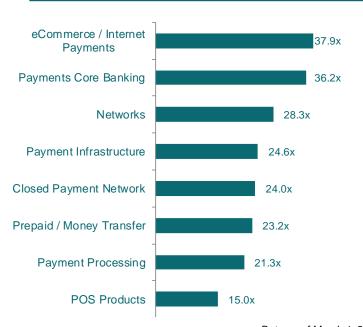
<sup>\*</sup> Equal weighting method.

#### Industry-wide Multiples and Subsector Multiples

#### Sector 2020E Price / Earnings Multiples

#### Financial Management 40.5x Solutions Healthcare Tech 32.3x Enterprise Software / Data 29.5x & Analytics Bank Tech / Solutions 29.2x **Payments** 25.3x **BPO** 24.7x Securities 20.6x Insurance 18.5x Specialty Finance / Alternative Lending

#### Payments 2020E Price / Earnings Multiples



Data as of March 1, 2019 Source: Pitchbook



## Stock Comparables – Payments Sub-Sectors (1/2)

Evertec

Deluxe

QIWI

MEAN

MEDIAN

PayPoint

Newtek Business Services

Net 1 UEPS Technologies

\$28.50

\$46.21

\$14.17

\$11.61

\$21.08

\$20.15

\$3.88

91.6%

60.1%

70.7%

80.8%

77.8%

83.1%

\$2,063

\$2,018

\$863

\$792

\$555

\$381

\$2,870

\$402

\$766

\$675

\$454

\$456

\$283

\$331

\$45

\$1,998

\$191

\$371

\$80

\$85

\$18

\$61

10%

2%

NA

NA

23%

(11%)

2%

(14%)

1%

18%

24%

19%

(44%)

13%

1%

(10%)

(24%)

(3%)

NA

NA

6%

1%

57%

60%

51%

47%

22%

55%

52%

42%

19%

18%

30%

6%

135%

31%

5.6x

1.4x

0.9x

2.7x

2.1x

14.9x

5.8x

5.2x

5.6x

1.4x

1.3x

5.2x

NA

14.1x

0.6x

7.0x

5.3x

5.3x

1.4x

1.1x

4.2x

11.8x

5.6x

4.4x

7.7x

5.0x

9.0x

37.3x

11.0x

54.0x

11.9x

5.6x

4.3x

9.9x

NA

23.8x

17.0x 16.7x 15.7x Source: Pitchbook

11.2x

6.0x

2.8x

9.3x

22.2x

NA

NMF

18.8x

Closed Payment Networ	·k																
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,								owth Rat									
	Stock Price	% of 52- Wk. High	Market Value	Enterprise Value	Revenue	M EBITDA	CY 2019 (		Earnings LT	LTM Ma Gross	rgins: EBITDA	LTM	EV / Re	CY 2020	LTM	EV / EBITD/ CY 2019	A CY 2020
FleetCor Technologies	\$233.33	99.3%	\$20,033	\$23,821	\$2,433	\$1,503	7%	10%	32%	80%	62%	9.8x	9.9x	9.0x	15.9x	16.2x	14.9x
Edenred	\$22.11	97.8%	\$10,477	\$11,813	\$1,615	\$633	9%	9%	11%	88%	39%	7.3x	7.3x	6.7x	18.7x	18.0x	16.5x
Alliance Data Systems	\$173.59	69.4%	\$9,200	\$18,726	\$7,791	\$2,382	2%	(26%)	25%	46%	31%	2.4x	2.4x	3.2x	7.9x	9.0x	12.7x
WEX	\$180.56	88.7%	\$7,783	\$9,639	\$1,438	\$552	19%	17%	16%	62%	38%	6.7x	6.5x	5.5x	17.5x	15.0x	13.1x
MEAN		-	3	1	3		9%	2%	21%	69%	42%	6.6x	6.5x	6.1x	15.0x	14.5x	14.3x
MEDIAN							8%	10%	21%	71%	39%	7.0x	6.9x	6.1x	16.7x	15.6x	14.0x
eCommerce / Internet Pa	nyments																
								owth Rat									
	Stock	% of 52-	Market	Enterprise	LT	M EBITDA	Reven		Earnings	LTM Ma		LTM		evenue	LTM	EV / EBITD/	
	Price	Wk. High	Value	Value	Revenue		CY 2019 (		LT		EBITDA	LTM	CY 2019	CY 2020	1	CY 2019	CY 2020
PayPal Holdings	\$98.80	99.3%	\$115,913	\$108,802	\$15,451	\$3,061	18%	15%	20%	46%	20%	7.0x	7.0x	6.1x	35.5x	27.5x	23.1x
Square	\$77.46	76.6%	\$32,510	\$32,100	\$3,298	\$62	(29%)	44%	NA NA	40%	2%	9.7x	20.4x	14.1x	520.2x	125.1x	77.7x
Adyen	\$750.90 \$101.53	88.5%	\$21,993 \$21,357	\$20,919	\$1,511	\$150 (\$67)	(67%)	43%	NA NA	22%	10%	13.8x	54.9x	38.3x	139.8x	101.9x	67.4x
Shopify PagSeguro	\$191.52 \$27.97	99.3% 70.0%	\$21,357 \$9,137	\$19,412 \$8,431	\$1,073 \$1,041	(\$67) \$345	57% 33%	45% 36%	NA NA	56% 48%	(6%) 33%	18.1x 8.1x	18.4x 8.0x	12.7x 5.9x	NMF 24.4x	499.1x 25.7x	336.8x 16.6x
Stone Pagamentos	\$31.13	95.8%	\$9,137 \$8,625	\$8,554	\$1,041	\$345 (\$16)	286%	57%	NA NA	46% 51%	(9%)	50.3x	21.5x	5.9x 13.7x	NMF	25.7x 38.1x	23.7x
Eventbrite	\$30.63	76.1%	\$2,397	\$1,990	\$278	(\$10)	43%	9%	NA.	59%	(8%)	7.1x	6.9x	6.3x	NMF	69.2x	NMF
Boku	\$1.07	43.8%	\$260	\$232	\$24	(\$6)	41%	51%	NA.	91%	(25%)	9.5x	6.8x	4.5x	NMF	36.9x	25.1x
MEAN	*	1 1010/1	1	1	{ <del></del> -	(+-)	48%	38%	20%	51%	2%	15.5x	18.0x	12.7x	180.0x	115.4x	81.5x
MEDIAN							37%	44%	20%	49%	(2%)	9.6x	13.2x	9.5x	87.7x	53.6x	25.1x
Networks																	
	Stock	% of 52-	Market	Enterprise	LT		Gr Rever	owth Ra		I TM Ma			EV / D	evenue			_
	Price	% or 52- Wk. High	Value	Value	Revenue	EBITDA	CY 2019		Earnings LT	LTM Ma	EBITDA	LTM	CY 2019	CY 2020	LTM	EV / EBITD	A CY 2020
Visa	\$149.47	98.6%	\$338,495	\$348,842	\$21,253	\$14,427	11%	13%	19%	81%	68%	16.4x	16.8x	14.8x	24.2x	23.9x	20.7x
MasterCard	\$227.25	99.6%	\$233,138	\$231,188	\$14,950	\$7,849	20%	13%	19%	NA	53%	15.5x	15.5x	13.7x	29.5x	26.1x	22.9x
PayPal Holdings	\$98.80	99.3%	\$115,913	\$108,802	\$15,451	\$3,061	18%	15%	20%	46%	20%	7.0x	7.0x	6.1x	35.5x	27.5x	23.1x
American Express	\$108.90	95.1%	\$91,843	NA	\$28,865	NA	51%	8%	16%	NA	NA	NA	NA	NA	NA	NA	NA
MEAN		1	1	1	1		25%	12%	18%	64%	47%	13.0x	13.1x	11.6x	29.7x	25.8x	22.2x
MEDIAN							19%	13%	19%	64%	53%	15.5x	15.5x	13.7x	29.5x	26.1x	22.9x
Payment Infrastructure																	
	011-	0/ -/ 50		Forte months	LT			owth Rat					51//5				_
	Stock Price	% of 52- Wk. High	Market Value	Enterprise Value	Revenue	EBITDA	Reven		Earnings LT	LTM Ma Gross	EBITDA	LTM	CY 2019	CY 2020	LTM	EV / EBITD/ CY 2019	CY 2020
Cardtronics	\$30.33	77.6%	\$1,403	\$2,182	\$1,345	\$229	(12%)	1%	(62%)	33%	17%	1.6x	1.6x	1.6x	9.5x	7.5x	7.1x
Diebold Nixdorf	\$9.18	50.9%	\$703	\$2,608	\$4,579	(\$111)	(3%)	1%	(0278) NA	19%	(2%)	0.6x	0.6x	0.6x	NMF	7.9x	6.3x
Everi Holdings	\$7.85	79.9%	\$551	\$1,587	\$598	\$180	(52%)	11%	NA.	61%	30%	2.7x	3.4x	3.1x	8.8x	6.9x	6.3x
CPI Card Group	\$3.67	87.8%	\$41	\$333	\$245	\$1	14%	10%	NA	31%	1%	1.4x	1.3x	1.2x	225.5x	12.3x	8.4x
MEAN		1	ş .	1	1		(13%)	6%	(62%)	36%	11%	1.6x	1.7x	1.6x	81.3x	8.6x	7.0x
MEDIAN			***************************************				(7%)	5%	(62%)	32%	9%	1.5x	1.5x	1.4x	9.5x	7.7x	6.7x
Payment Processing																	
	Stock	% of 52-	Market	Enterprise	LT	м	Reven	owth Rat	es: Earnings	LTM Ma	raine.		EV / Revenue			EV / EBITD/	
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019 (		LT	~~~~~	EBITDA	LTM	CY 2019		LTM	CY 2019	
Square	\$77.46	76.6%	\$32,510	\$32,100	\$3,298	\$62	(29%)	44%	NA	40%	2%	9.7x	20.4x	14.1x	520.2x	125.1x	77.7x
Global Payments	\$131.49	99.5%	\$20,723	\$25,538	\$3,366	\$1,260	(0%)	13%	11%	67%	37%	7.6x	6.4x	5.7x	20.3x	18.2x	15.7x
Total System Services	\$95.24	94.9%	\$17,376	\$20,823	\$4,028	\$1,227	(22%)	NA	17%	38%	30%	5.2x	5.4x	NA	17.0x	15.2x	NA
Wirecard	\$137.04	59.3%	\$16,934	\$15,723	\$2,274	\$616	37%	28%	38%	48%	27%	6.9x	6.9x	5.3x	25.5x	25.3x	18.0x
Worldline	\$56.57	84.4%	\$10,274	\$10,553	\$2,030	\$380	16%	29%	(0%)	62%	19%	5.2x	5.2x	4.0x	27.8x	22.5x	16.2x
Cielo (Brazil)	\$2.88	38.4%	\$7,804	\$10,038	\$3,197	\$1,653	(20%)	5%	(5%)	47%	52%	3.1x	3.5x	3.3x	6.1x	6.5x	9.8x
0110.5	\$60.60	88.6%	\$4,464	\$4,234	\$260	\$71	26%	23%	34%	65%	27%	16.3x	16.6x	13.5x	59.6x	NA	NA
GMO Payment Gateway	******		1		1		1										
GMO Payment Gateway  EVO Payments International	\$26.91 \$28.50	88.4%	\$2,183 \$2,063	\$2,797 \$2,535	\$553 \$454	\$71 \$191	12% 10%	7% 7%	NA 1%	66% 57%	13% 42%	5.1x	5.0x	4.6x	39.5x	18.8x	17.4x



## **Stock Comparables – Payments Sub-Sectors (2/2)**

(All figures in millions of USD, except per share data. Data as of March 1, 2019)

Payments Core Banking																	
	Growth Rates:																
	Stock	% of 52-	Market	Enterprise	LT	М	Reven	ue:	Earnings	LTM M	argins:		EV / Re	evenue	EV / EBITDA		
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019 C	Y 2020	LT	Gross	EBITDA	LTM	CY 2019	CY 2020	LTM	CY 2019	CY 2020
Fidelity National Information Sen	\$108.39	97.8%	\$35,001	\$43,290	\$8,423	\$2,821	(2%)	22%	5%	34%	33%	5.1x	5.1x	4.2x	15.3x	13.8x	10.4x
Fiserv	\$86.39	99.7%	\$33,829	\$39,373	\$5,823	\$2,304	2%	82%	24%	47%	40%	6.8x	6.8x	3.7x	17.1x	18.0x	9.7x
Jack Henry and Associates	\$133.76	81.7%	\$10,323	\$10,297	\$1,531	\$524	9%	4%	10%	42%	34%	6.7x	6.7x	6.4x	19.6x	19.3x	19.9x
ACI Worldwide	\$33.07	99.3%	\$3,841	\$4,364	\$1,010	\$220	3%	25%	(6%)	57%	22%	4.3x	4.1x	3.3x	19.9x	17.4x	11.9x
Bottomline Technologies	\$50.83	68.6%	\$2,196	\$2,209	\$415	\$63	10%	7%	NA	56%	15%	5.3x	5.5x	5.1x	35.3x	24.2x	30.1x
MEAN							4%	28%	8%	47%	29%	5.7x	5.6x	4.6x	21.4x	18.5x	16.4x
MEDIAN							3%	22%	8%	47%	33%	5.3x	5.5x	4.2x	19.6x	18.0x	11.9x

POS Products																	
	Growth Rates:																
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM M	argins:		EV / Re	evenue		EV / EBITD	Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019 C	Y 2020	LT	Gross	EBITDA	LTM	CY 2019	CY 2020	LTM	CY 2019	CY 2020
Ingenico Group	\$62.75	54.8%	\$4,146	\$5,993	\$2,997	\$499	10%	18%	(8%)	39%	17%	2.0x	1.9x	1.6x	12.0x	11.8x	9.2x
NCR	\$28.56	79.4%	\$3,396	\$6,974	\$6,405	\$532	(2%)	4%	NA	26%	8%	1.1x	1.1x	1.0x	13.1x	7.3x	6.4x
GRG Banking	\$1.00	76.9%	\$2,431	\$2,162	\$796	\$132	24%	39%	(14%)	42%	17%	2.7x	2.7x	1.9x	16.4x	NA	NA
PAX Global Technology	\$0.48	86.6%	\$528	\$266	\$493	\$53	21%	3%	(7%)	39%	11%	0.5x	0.5x	0.5x	5.0x	3.3x	2.9x
Par Technology	\$26.18	91.8%	\$425	\$426	\$210	(\$0)	(14%)	(6%)	NA	21%	(0%)	2.0x	2.1x	2.3x	NMF	NA	NA
PT M Cash Integrasi	\$0.27	99.7%	\$238	\$235	\$178	\$3	NA	NA	NA	2%	1%	1.3x	NA	NA	90.9x	NA	NA
MEAN							8%	12%	(10%)	28%	9%	1.6x	1.7x	1.5x	27.5x	7.4x	6.2x
MEDIAN							10%	4%	(8%)	33%	9%	1.7x	1.9x	1.6x	13.1x	7.3x	6.4x

		Growth Rates:															
	Stock	% of 52-	Market	Enterprise	LT	M	Reven	ue:	Earnings	LTM Ma	argins:		EV / Re	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2019 (	Y 2020	LT	Gross	EBITDA	LTM	CY 2019	CY 2020	LTM	CY 2019	CY 2020
Western Union	\$18.21	85.2%	\$7,938	\$7,939	\$5,590	\$1,401	2%	(6%)	5%	41%	25%	1.4x	1.4x	1.5x	5.7x	5.7x	6.0x
Euronet Worldwide	\$135.37	99.6%	\$7,022	\$6,609	\$2,537	\$437	13%	11%	33%	27%	17%	2.6x	2.6x	2.3x	15.1x	13.4x	10.8x
Green Dot	\$63.76	68.6%	\$3,377	\$2,321	\$1,042	\$178	17%	2%	45%	83%	17%	2.2x	2.2x	2.2x	13.0x	9.3x	9.6x
OFX	\$1.29	72.4%	\$312	\$162	\$96	\$23	NA	8%	(7%)	NA	24%	1.7x	2.0x	1.9x	7.1x	7.5x	6.7x
Moneygram International	\$2.49	23.0%	\$139	\$1,078	\$1,510	\$51	(9%)	(10%)	NA	32%	3%	0.7x	0.7x	0.8x	21.2x	4.4x	5.0x
MEAN							6%	1%	19%	46%	17%	1.7x	1.8x	1.7x	12.4x	8.0x	7.6x
MEDIAN							8%	2%	19%	36%	17%	1.7x	2.0x	1.9x	13.0x	7.5x	6.7x

Source: Pitchbook

IPO Activity Summa	ary					4
Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
stone	10/25/2018	\$1,400	\$24.00	\$31.13	30%	
Verticals	6/21/2018	\$86	\$13.00	\$21.08	62%	
PAYMENTS	5/22/2018	\$224	\$16.00	\$26.91	68%	
pagseguro pagseguro	1/23/2018	\$2,265	\$21.50	\$27.97	30%	
• boku	11/14/2017	\$59	\$0.70	\$1.07	53%	
<b>MCASH</b>	10/31/2017	\$22	\$0.10	\$0.27	174%	
<b>shopify</b>	5/18/2017	\$501	\$91.00	\$191.52	110%	
Square	11/18/2015	\$243	\$9.00	\$77.46	761%	
epi card group	10/8/2015	\$150	\$10.00	\$3.67	(63%)	
PayPal*	7/6/2015	\$3,971	\$34.50	\$98.80	186%	
QIWI	3/6/2014	\$168	\$16.00	\$14.17	(11%)	
Quotient	11/10/2013	\$416	\$1.89	\$9.96	427%	
<b>₽</b> OFX	5/2/2013	\$213	\$17.00	\$1.29	(92%)	
evertec*	4/12/2013	\$230	\$20.00	\$28.50	43%	
<b>⊌</b> FLEETCOR°	12/15/2010	\$292	\$23.00	\$233.33	914%	
				Pri	ce as of March 1, 20	19

Price as of March 1, 2019 Source: Pitchbook



## **Appendix – Coverage Universe Components**

The coverage universe for various sectors is as follows:

1 Payments:

PINX:EDNMY, NYS:ADS, NYS:FLT, NYS:WEX, NYS:SHOP, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:PAGS, NAS:STNE, NYS:EB, NAS:PYPL, NYS:AXP, NYS:MA, NYS:V, NAS:PMTS, NAS:CATM, NYS:DBD, NYS:EVRI, BSP:CIEL3, PAR:WLN, NAS:NEWT, NAS:QIWI, NAS:UEPS, ETR:WDI, NYS:DLX, NYS:EVTC, NYS:GPN, TKS:3769, LON:PAY, NYS:SQ, NYS:TSS, NAS:IIIV, NAS:EVOP, NAS:ACIW, NAS:EPAY, NAS:FISV, NAS:JKHY, NYS:FIS, GREY:INGIF, HKG:327, SHE:2152, NYS:NCR, NYS:PAR, TSE:LSPD, IDX:MCAS, NAS:EEFT, NAS:MGI, NYS:GDOT, ASX:OFX, NYS:WU

2 Bank Technology Solutions:

NAS:INTC, NAS:PYPL, NYS:AXP, NYS:IBM, BOM:532466, BOM:538835, NAS:EPAY, NAS:FISV, NAS:JKHY, PINX:CSVI, SWX:CLXN, NYS:FIS, TKS:6457, NYS:QTWO, SES:5CP, SWX:TEMN, STO:INTRUM, NYS:EFX, LON:EXPN, NYS:FICO, NYS:TRU, NAS:ASPS, NAS:CSGP, NAS:RDFN, NAS:RP, NAS:ZG, NYS:BKI, NYS:CLGX, NYS:FNF, TSE:REAL, NYS:STC, AMS:WKL, PAR:SOP, NAS:MITK, NAS:NTWK, NAS:PEGA, PINX:ASOZY

3 Specialty Finance / Alternative Lending:

NAS:ASFI, NAS:ECPG, NAS:NAVI, NAS:PFMT, NAS:PRAA, NAS:PRGX, NYS:NNI, NAS:CPSS, NAS:CACC, LON:FCH, NAS:MRLN, TSE:CHW, NYS:CIT, ASX:Z1P, NAS:ATLC, NAS:EZPW, NYS:AAN, NAS:FCFS, NAS:SLM, NAS:TBBK, NAS:WRLD, TSE:ECN, NYS:CURO, NAS:GSKY, NYS:AAN, NYS:COF, NYS:DFS, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NYS:SC, NYS:SYF, LON:TCS, NAS:RCII, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NYS:TGH, NYS:URI, NAS:CASH, PINX:DHCPQ, NYS:OCN, NYS:PFSI, NAS:TREE, ETR:FRU, STU:MBC, NYS:XRF, NYS:ELVT, NYS:ENVA, NYS:LC, NYS:ONDK, NYS:YRD

4 Securities:

AMS:FLOW, PAR:VIL, IEXG:IBKR, NAS:BGCP, NAS:TW, NAS:VIRT, LON:IGG, NYS:LM, NYS:IVZ, NAS:WETF, NYS:BLK, NYS:BEN, NYS:AB, MEX:FINAMEXO, NAS:INTL, SWX:CFT, MIL:MB, PAR:BNP, NSE:ICICIBANK, NSE:IIFL, PINX:HSNGY, ETR:COM, NYS:AXP, NYS:BAC, LON:BARC, TSE:BMO, TSE:CM, NYS:C, LON:CBG, ASX:CBA, SES:D05, NYS:FII, LON:HSBA, NYS:JPM, NYS:BAC, NYS:HSBC, LON:LLOY, NYS:MTB, ASX:NAB, NYS:PNC, TSE:RY, LON:RBS, TSE:TD, NYS:USB, NYS:WFC, LON:BME, BSP:B3SA3, PAR:ENX, NAS:CME, NAS:NDAQ, PINX:HKXCY, ETR:DB1, ASX:ASX, BATS:CBOE, NYS:ICE, LON:LSE, SES:S68, TSE:X, NAS:VALU, NAS:MORN, NSE:CRISIL, NYS:FDS, NYS:INFO, NYS:MCO, NYS:MSCI, NYS:IT, NAS:FORR, NYS:RELX, NYS:SPGI, TSE:TRI, LON:NUM, NAS:COWN, ETR:DBK, SWX:CSGN, NYS:GHL, NYS:JPM, NYS:JPM, ASE:LTS, NYS:LAZ, ASX:MQG, NYS:MS, TKS:8604, NYS:PJC, NYS:RJF, NYS:SF, NYS:GS, SWX:UBSG, NYS:AB, NYS:AMP, NYS:APAM, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:HL., NYS:IVZ, NYS:JHG, NAS:NTRS, NAS:SEIC, NAS:UMBF, NYS:MTB, NAS:TROW, NAS:VRTS, NYS:WDR, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TIGR, NAS:FHL, TKS:8698, LON:PLUS, SWX:SQN, NAS:AMTD, NAS:YIN, AMS:KA, NAS:LPLA, NYS:AMK, NAS:SEIC, ASX:BVS, SWX:TEMN

5 Insurance:

NAS:BNFT, NAS:HQY, NAS:PAYX, NAS:WDAY, NYS:NSP, NYS:TNET, NAS:VRSK, NYS:RAMP, LON:REL, NYS:CLGX, NYS:FICO, NAS:WLTW, NYS:AON, NYS:AJG, NYS:BRO, NYS:MMC, NAS:GSHD, PINX:AZSEY, PINX:AXAHY, NYS:ALL, NYS:AFG, NYS:AIG, SWX:ZURN, NAS:EVER, NAS:EHTH, NAS:ONST, LON:GOCO, ASX:ISU, LON:MONY, NAS:CINF, NAS:SIGI, NAS:STFC, NYS:CB, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NYS:THG, NYS:HIG, NYS:TRV, HKG:6060, NAS:AMSF, NAS:GBLI, NYS:ARGO, NYS:AIZ, NYS:MKL, NYS:PRA, NYS:RLI, NYS:WRB, NAS:SPNS, NAS:MJCO, NAS:EBIX, NYS:CRD.B, NYS:GWRE, NYS:FNF, NYS:FAF, NYS:ORI, NYS:STC, PINX:AEGOF, NAS:ANAT, NAS:PFG, NYS:AFL, LON:AV., NYS:CI, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NYS:PRI, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN, NYS:GL

6 BPO:

PINX:TLPFY, NAS:SYKE, NAS:TTEC, BSP:QUAL3, NAS:CPSI, NAS:HMSY, NAS:HQY, NAS:MDRX, NAS:NXGN, NAS:RCM, NYS:CSLT, NAS:BNFT, NAS:ADP, NAS:CSOD, NAS:PAYX, NYS:NSP, NYS:TNET, MIL:BET, BOM:507685, NYS:ATO, PINX:CGEMY, NAS:OSPN, NAS:CTSH, NAS:DOX, NAS:EXLS, TSE:OTEX, NAS:VRTU, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:ACN, LON:APTD, NYS:CACI, NYS:DXC, NYS:UIS, NYS:WNS, LON:IBPO, BOM:526299, BOM:532809, NAS:PRGX, LON:CPI, TSE:GIB.A, NYS:G

7 Financial Management Solutions:

NAS:BL, NAS:COUP, NAS:INTU, ASX:RKN, NAS:DOCU, LON:SGE, NYS:AVLR, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:AMSWA, NAS:APPN, NAS:EPAY, NYS:PLAN, PINX:BPRMF, LON:APTD, NAS:PEGA, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NAS:ADP, NAS:CSOD, NYS:CDAY, NAS:PAYX, NAS:PCTY, NAS:WDAY, NYS:HRB, NYS:NSP, NYS:PAYC

8 Enterprise Software / Data & Analytics:

ETR:SAP, NAS:VERI, NAS:MSTR, TSE:OTEX, NAS:SPLK, PINX:STWRY, NYS:AYX, NAS:WDAY, NYS:MDLA, NAS:CDLX, NYS:CLDR, LON:EXPN, NYS:FICO, NYS:NEWR, NYS:ORCL, NYS:CRM, NYS:VMW, HEL:NOKIA, GREY:SSNLF, NAS:AMBA, NAS:AMZN, NAS:CMCSA, NAS:GOOGL, NAS:GRMN, NAS:LOGN, NAS:LOGN, NAS:MSFT, NAS:QOOM, NAS:SLAB, NAS:TMUS, NYS:T, NYS:FIT, NYS:GLOB, NYS:S, NYS:VZ, ETR:SAP, NYS:ZUO, NYS:ORCL, NYS:IBM, NYS:CRM, NAS:ADBE, NAS:MSFT, NYS:VMW, NAS:SYMC, NAS:PEGA, NAS:FORR, NAS:VRSK, TSE:AIM, NYS:CLGX, NYS:EFX, NYS:IT, NYS:IBM, NYS:RAMP, LON:REL, NYS:TDC, NYS:NLSN, NYS:TRU

9 Healthcare Tech:

LON:EMIS, NAS:CERN, NAS:CPSI, NAS:HSTM, NAS:MDRX, NAS:NXGN, ETR:COP, NAS:NH, NYS:EVH, NAS:HIIQ, NAS:MGLN, NAS:NUAN, NYS:ANTM, NYS:CNC, NYS:HUM, NYS:MMS, NYS:MOH, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:TRHC, NAS:HCAT, NAS:INOV, NAS:OMCL, NYS:VCRA, LON:CRW, NAS:STRM, NYS:PHR, NAS:HMSY, NAS:CHNG, NAS:RCM, NAS:SREV





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#### **KEY SENIOR PROFESSIONAL**

#### **Alexander Koles**

Founder, CEO, Managing Director akoles@evolve-capital.com

Mr. Koles has over 15 years of financial advisory experience including advising middle-market and multinational firms on merger and acquisition strategies and execution, restructurings and capital raises. Prior to founding Evolve Capital Partners, he worked at a number of leading investment banks in leadership roles focused on restructuring transactions. He started his career at Merrill Lynch as an investment banker in the corporate finance group.

#### **CONTACT**

**Evolve Capital Partners** 

evolve-capital.com

1350 Avenue of the Americas 2nd Floor New York, NY 10019 T: (646) 688-2792