

# QUARTERLY DEALS & MARKET UPDATE

# **Payments**

December 2018

- © Closed Payment Network
- eCommerce / Internet Payments
- Networks
- Payment Infrastructure
- Payment Processing
- Payments Core Banking
- POS Products
- Prepaid / Money Transfer



# **Overview of Evolve Capital Partners**

### ABOUT EVOLVE CAPITAL PARTNERS

- Evolve Capital Partners (Evolve) is a specialized investment bank focused on businesses serving industries at the intersection of finance and technology.
- We are dedicated investment bankers focused on evolving industries, and we support sustainable growth through transformational M&A / financing transactions.
- Evolve is a dedicated, creative, and fully independent investment bank that advises private and public companies on merger, divestiture and acquisition transactions, and capital raising through private placements.
- We also provide structured financial advisory services our investment banking practice provides a comprehensive suite of solutions to businesses.
- With over 30 engagements executed by its leaders, Evolve has served as a proud partner, bringing renewed value to companies at the intersection of finance and technology.
- Founded in 2012 and based in New York, NY.

### HIGH-TOUCH INVESTMENT BANKING

Few investment banks have transaction experience across both corporate and asset finance.



## **Our Clients**

- Corporations
- Management Teams
- VC & PE Backed Companies
- IndependentDirectors / Boards



# **Investment Banking Advisory**

- M&A
- StrategicAlliances
- Capital Raises and Asset Finance
- Financial Restructuring



# **Industry Focus**

Finance and Technology Firms

Securities Specialty Finance Payments BPO
Financial Services Enterprise Software Lending IoT
Financial Management Analytics Insurance B2B

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# We Focus Exclusively on Finance and Technology-Related Firms

























# **Market Summary and Key Multiples**

### Industry Stock Market Performance of Evolve Sector Coverage

### **Indexed Price Performance \***

1 Year	3 Years
9.0%	69.2%
20.0%	97.5%
17.5%	74.2%
25.2%	113.7%
16.0%	79.3%
11.7%	66.1%
13.7%	108.7%
(7.2%)	43.1%
(4.1%)	77.7%
	(4.1%)

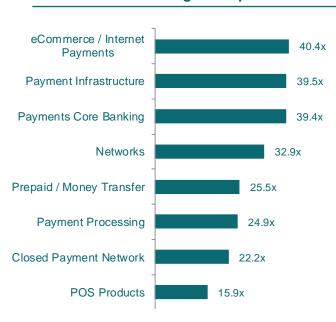
<sup>\*</sup> Equal weighting method.

### Industry-wide Multiples and Subsector Multiples

### Sector 2019E Price / Earnings Multiples

### Financial Management 40.5x Solutions Healthcare Tech 32.3x Enterprise Software / Data 29.5x & Analytics Bank Tech / Solutions 29.2x **Payments** 25.3x **BPO** 24.7x Securities 20.6x Insurance 18.5x Specialty Finance / Alternative Lending

### Payments 2019E Price / Earnings Multiples



Data as of December 1, 2018 Source: Pitchbook



# **Stock Comparables – Payments Sub-Sectors (1/2)**

(All figures in millions of USD, except per share data. Data as of December 1, 2018)

Closed Payment Netwo							Growth	Rates:								
	Stock	% of 52-	Market	Enterprise	LT	М	Revenue	Earnings	LTM M	argins:		EV / Re	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
FleetCor Technologies	\$193.40	84.0%	\$17,150	\$20,698	\$2,400	\$1,305	32%	24%	80%	54%	8.6x	8.6x	8.6x	15.9x	14.1x	14.1x
Alliance Data Systems	\$200.36	72.0%	\$10,914	\$20,592	\$7,842	\$2,272	10%	33%	46%	29%	2.6x	2.6x	2.6x	9.1x	9.9x	9.9x
Edenred	\$18.97	90.9%	\$9,144	\$10,479	\$1,615	\$633	29%	11%	88%	39%	6.5x	6.4x	6.4x	16.5x	16.0x	16.0x
WEX	\$154.97	76.2%	\$6,680	\$8,536	\$1,438	\$552	46%	16%	62%	38%	5.9x	5.8x	5.8x	15.5x	13.2x	13.2x
MEAN							29%	21%	69%	40%	5.9x	5.9x	5.9x	14.2x	13.3x	13.3x
MEDIAN							30%	20%	71%	39%	6.2x	6.1x	6.1x	15.7x	13.7x	13.7x

eCommerce / Internet F	Payments															
							Growth	Rates:								
	Stock	% of 52-	·					Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
PayPal Holdings	\$85.81	91.6%	\$101,115	\$93,528	\$14,969	\$3,256	43%	23%	49%	22%	6.2x	6.1x	6.1x	28.7x	23.6x	23.6x
Square	\$69.84	69.0%	\$28,879	\$28,463	\$2,982	\$39	(8%)	NA	39%	1%	9.5x	18.1x	18.1x	724.7x	111.0x	111.0x
Shopify	\$152.66	86.4%	\$16,309	\$14,752	\$952	(\$45)	171%	NA	56%	(5%)	15.5x	14.0x	14.0x	NMF	379.3x	385.5x
Adyen	\$528.00	62.2%	\$15,359	\$14,285	\$1,511	\$150	(48%)	NA	22%	10%	9.5x	37.5x	NA	95.5x	69.6x	NA
PagSeguro	\$24.00	60.0%	\$7,840	\$7,237	\$1,041	\$345	221%	NA	48%	33%	7.0x	6.9x	6.9x	21.0x	22.1x	22.1x
Stone Pagamentos	\$23.57	72.5%	\$6,531	\$6,459	\$170	(\$16)	686%	NA	51%	(9%)	38.0x	16.2x	NA	NMF	28.8x	NA
Eventbrite	\$29.71	73.8%	\$2,325	\$1,918	\$278	(\$22)	116%	NA	59%	(8%)	6.9x	6.6x	NA	NMF	66.7x	NA

MEAN 160% 23% 52% 2% 12.9x 14.1x 10.5x 217.5x 92.8x 116.7x MEDIAN 108% 23% 50% 9.5x 10.8x 7.6x 62.1x 54.0x 41.2x (2%)

	rks	

	Growth Rates:															
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Visa	\$141.71	93.5%	\$322,296	\$332,687	\$20,609	\$14,031	30%	20%	81%	68%	16.1x	16.0x	16.0x	23.7x	22.8x	22.8x
MasterCard	\$201.07	89.2%	\$207,664	\$205,621	\$14,455	\$8,115	39%	15%	NA	56%	14.2x	13.8x	13.8x	25.3x	23.2x	23.2x
PayPal Holdings	\$85.81	91.6%	\$101,115	\$93,528	\$14,969	\$3,256	43%	23%	49%	22%	6.2x	6.1x	6.1x	28.7x	23.6x	23.6x
American Express	\$112.27	99.2%	\$95,908	NA	\$28,464	NA	46%	(8%)	NA	NA	NA	NA	NA	NA	NA	NA
MEAN							39%	12%	65%	49%	12.2x	11.9x	11.9x	25.9x	23.2x	23.2x
MEDIAN							41%	17%	65%	56%	14.2x	13.8x	13.8x	25.3x	23.2x	23.2x

### Payment Infrastructure

							Growth	Rates:								
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	Earnings	LTM Ma	argins:		EV/R	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Cardtronics	\$32.44	83.0%	\$1,496	\$2,291	\$1,380	\$245	5%	(24%)	34%	18%	1.7x	1.7x	1.7x	9.3x	7.8x	7.8x
Everi Holdings	\$6.72	68.4%	\$472	\$1,507	\$598	\$180	(46%)	NA	61%	30%	2.5x	3.3x	3.3x	8.4x	6.5x	6.5x
Diebold Nixdorf	\$3.27	16.8%	\$249	\$2,514	\$4,539	(\$30)	35%	NA	21%	(1%)	0.6x	0.6x	0.6x	NMF	7.6x	7.6x
CPI Card Group	\$3.05	58.1%	\$34	\$327	\$245	\$1	(17%)	NA	31%	1%	1.3x	1.3x	1.3x	220.8x	12.1x	12.1x
MEAN							(6%)	(24%)	37%	12%	1.5x	1.7x	1.7x	79.5x	8.5x	8.5x
MEDIAN							(6%)	(24%)	32%	9%	1.5x	1.5x	1.5x	9.3x	7.7x	7.7x

Daymont	Processing

	Growth Rates:															
	Stock	% of 52-	Market	Enterprise	LT	М	Revenue	Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	4
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Square	\$69.84	69.0%	\$28,879	\$28,463	\$2,982	\$39	(8%)	NA	39%	1%	9.5x	18.1x	18.1x	724.7x	111.0x	111.0x
Wirecard	\$152.03	65.8%	\$18,785	\$17,575	\$2,274	\$616	102%	38%	48%	27%	7.7x	7.7x	7.7x	28.5x	28.3x	28.3x
Global Payments	\$111.81	86.5%	\$17,690	\$22,387	\$3,540	\$1,210	NA	26%	64%	34%	6.3x	5.6x	5.6x	18.5x	16.0x	16.0x
Total System Services	\$87.37	87.0%	\$15,940	\$19,351	\$4,283	\$1,198	(8%)	23%	35%	28%	4.5x	5.1x	NA	16.1x	14.1x	NA
Worldline	\$53.70	80.2%	\$7,119	\$6,852	\$1,921	\$368	40%	12%	63%	19%	3.6x	3.4x	3.4x	18.6x	14.6x	14.6x
Cielo (Brazil)	\$2.47	28.0%	\$6,705	\$8,531	\$3,334	\$1,867	(18%)	(4%)	48%	56%	2.6x	2.9x	2.9x	4.6x	5.5x	5.5x
GMO Payment Gateway	\$61.63	90.1%	\$4,579	\$4,420	\$226	\$60	94%	21%	67%	27%	19.5x	17.4x	17.4x	73.4x	NA	NA
Deluxe	\$50.35	63.8%	\$2,332	\$3,165	\$1,968	\$387	8%	(5%)	61%	20%	1.6x	1.6x	1.6x	8.2x	6.2x	6.2x
EVO Payments International	\$26.19	86.0%	\$2,125	\$2,739	\$553	\$71	35%	NA	66%	13%	5.0x	4.9x	NA	38.7x	18.5x	NA
Evertec	\$27.33	92.0%	\$1,988	\$2,466	\$435	\$179	15%	1%	55%	41%	5.7x	5.5x	5.5x	13.8x	11.6x	11.6x
QIWI	\$15.04	75.0%	\$916	\$455	\$456	\$80	14%	(24%)	51%	18%	1.0x	1.5x	1.5x	5.7x	4.8x	4.8x
PayPoint	\$11.25	78.3%	\$767	\$741	\$283	\$85	NA	(3%)	47%	30%	2.6x	5.0x	5.0x	8.7x	9.6x	9.6x
i3 Verticals	\$22.53	88.4%	\$592	\$702	\$311	\$14	NA	NA	20%	5%	2.3x	NA	NA	49.0x	22.4x	NA
Newtek Business Services	\$21.34	88.0%	\$403	\$698	\$45	\$61	55%	NA	55%	135%	15.4x	14.6x	14.6x	11.4x	NA	NA
Net 1 UEPS Technologies	\$5.46	41.5%	\$310	\$437	\$586	\$105	(9%)	(30%)	48%	18%	0.7x	0.8x	0.8x	4.2x	NA	NA
MEAN							27%	5%	51%	31%	5.9x	6.7x	7.0x	68.3x	21.9x	23.1x
MEDIAN							15%	1%	51%	27%	4.5x	5.0x	5.2x	16.1x	14.4x	11.6x

Source: Pitchbook



# **Stock Comparables – Payments Sub-Sectors (2/2)**

(All figures in millions of USD, except per share data. Data as of December 1, 2018)

Payments Core Banking																
							Growth	Rates:								
	Stock	% of 52-	Market	Enterprise	LT	М	Revenue	Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	A
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Fidelity National Information Serv	\$107.95	97.4%	\$35,352	\$43,843	\$8,422	\$2,775	(4%)	21%	34%	33%	5.2x	5.2x	5.2x	15.8x	14.0x	14.0x
Fiserv	\$79.13	95.6%	\$31,531	\$36,133	\$5,788	\$2,265	6%	33%	48%	39%	6.2x	6.2x	6.2x	16.0x	16.5x	16.5x
Jack Henry and Associates	\$139.70	85.3%	\$10,799	\$10,684	\$1,502	\$518	11%	22%	42%	34%	7.1x	6.9x	6.9x	20.6x	20.1x	20.1x
ACI Worldwide	\$28.88	95.5%	\$3,349	\$3,948	\$1,016	\$212	5%	(46%)	56%	21%	3.9x	3.7x	3.7x	18.6x	15.7x	15.7x
Bottomline Technologies	\$55.07	74.4%	\$2,373	\$2,397	\$405	\$61	17%	NA	56%	15%	5.9x	6.0x	6.0x	39.1x	26.3x	26.3x
MEAN							7%	8%	47%	29%	5.7x	5.6x	5.6x	22.0x	18.5x	18.5x
MEDIAN							6%	22%	48%	33%	5.9x	6.0x	6.0x	18.6x	16.5x	16.5x

POS Products																
							Growth	Rates:								
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Ingenico Group	\$74.30	64.9%	\$4,485	\$6,333	\$2,997	\$499	22%	(8%)	39%	17%	2.1x	2.0x	2.0x	12.7x	12.4x	12.4x
NCR	\$27.71	71.6%	\$3,275	\$6,932	\$6,386	\$613	(2%)	NA	27%	10%	1.1x	1.1x	1.1x	11.3x	7.2x	7.2x
GRG Banking	\$0.84	61.1%	\$2,032	\$1,764	\$796	\$132	21%	(14%)	42%	17%	2.2x	2.2x	2.2x	13.4x	NA	NA
PAX Global Technology	\$0.46	82.1%	\$501	\$238	\$493	\$53	49%	(7%)	39%	11%	0.5x	0.4x	0.4x	4.5x	2.9x	2.9x
Par Technology	\$19.87	75.3%	\$322	\$324	\$210	(\$0)	(13%)	NA	21%	(0%)	1.5x	1.6x	NA	NMF	NA	NA
PT M Cash Integrasi	\$0.22	88.2%	\$192	\$192	\$178	\$3	NA	NA	2%	1%	1.1x	NA	NA	74.4x	NA	NA
MEAN							15%	(10%)	28%	9%	1.4x	1.5x	1.4x	23.3x	7.5x	7.5x
MEDIAN							21%	(8%)	33%	10%	1.3x	1.6x	1.6x	12.7x	7.2x	7.2x

Prepaid / Money Transfer																
							Growth	Rates:								
	Stock	% of 52-	Market	Enterprise	LT	M	Revenue	Earnings	LTM M	argins:		EV/R	evenue		EV / EBITD	Α
	Price	Wk. High	Value	Value	Revenue	EBITDA	CY 2018	LT	Gross	EBITDA	LTM	CY 2018	CY 2019	LTM	CY 2018	CY 2019
Western Union	\$18.73	84.3%	\$8,294	\$8,288	\$5,627	\$874	4%	NA	41%	16%	1.5x	1.5x	1.5x	9.5x	6.0x	6.0x
Euronet Worldwide	\$117.61	96.7%	\$6,064	\$5,824	\$2,492	\$410	30%	16%	27%	16%	2.3x	2.3x	2.3x	14.2x	11.8x	11.8x
Green Dot	\$83.34	89.6%	\$4,392	\$3,404	\$1,017	\$171	45%	40%	82%	17%	3.3x	3.3x	3.3x	19.9x	13.6x	13.6x
OFX	\$1.31	73.8%	\$318	\$168	\$96	\$23	NA	(7%)	NA	24%	1.8x	2.1x	2.1x	7.4x	7.8x	7.8x
Moneygram International	\$2.18	15.2%	\$121	(\$1,526)	\$1,510	\$51	(11%)	NA	32%	3%	(1.0x)	(1.0x)	(1.0x)	NMF	NMF	NMF
MEAN							17%	16%	45%	15%	1.6x	1.6x	1.6x	12.7x	9.8x	9.8x
MEDIAN							17%	16%	36%	16%	1.8x	2.1x	2.1x	11.8x	9.8x	9.8x

Source: Pitchbook

IPO Activity Summa	ary					Š
Company	IPO Date	Amount Raised (\$mm)	IPO Price	Current Market Price	Total Return	
stone	10/25/2018	\$1,400	\$24.00	\$35.05	46%	
Verticals	6/21/2018	\$86	\$13.00	\$20.20	55%	
PAYMENTS	5/22/2018	\$224	\$16.00	\$29.10	82%	
pagseguro voc	1/23/2018	\$2,265	\$21.50	\$47.04	119%	
• boku	11/14/2017	\$59	\$0.70	\$1.31	87%	
<b>₩</b> MCASH	10/31/2017	\$22	\$0.10	\$0.23	130%	
<b>shopify</b>	5/18/2017	\$501	\$91.00	\$314.60	246%	
Square	11/18/2015	\$243	\$9.00	\$58.51	550%	
epi card group	10/8/2015	\$150	\$10.00	\$2.52	(75%)	
PayPal*	7/6/2015	\$3,971	\$34.50	\$104.14	202%	
QIWI	3/6/2014	\$168	\$16.00	\$22.76	42%	
Quotient	11/10/2013	\$416	\$1.89	\$7.62	303%	
OFX	5/2/2013	\$213	\$17.00	\$1.06	(94%)	
evertec evertec	4/12/2013	\$230	\$20.00	\$31.75	59%	
<b>╚</b> FLEETCOR°	12/15/2010	\$292	\$23.00	\$291.57	1,168%	
				Price a	s of December 1, 20 Source: Pitchbo	

Price as of December 1, 2018 Source: Pitchbook



# **Appendix – Coverage Universe Components**

The coverage universe for various sectors is as follows:

1 Payments:

PINX:EDNMY, NYS:ADS, NYS:FLT, NYS:WEX, NYS:SHOP, NAS:PYPL, NYS:SQ, PINX:ADYYF, LON:BOKU, NYS:PAGS, NAS:STNE, NYS:EB, NAS:PYPL, NYS:AXP, NYS:MA, NYS:V, NAS:PMTS, NAS:CATM, NYS:DBD, NYS:EVRI, BSP:CIEL3, PAR:WLN, NAS:NEWT, NAS:QIWI, NAS:UEPS, ETR:WDI, NYS:DLX, NYS:EVTC, NYS:GPN, TKS:3769, LON:PAY, NYS:SQ, NYS:TSS, NAS:IIIV, NAS:EVOP, NAS:ACIW, NAS:EPAY, NAS:FISV, NAS:JKHY, NYS:FIS, GREY:INGIF, HKG:327, SHE:2152, NYS:NCR, NYS:PAR, TSE:LSPD, IDX:MCAS, NAS:EEFT, NAS:MGI, NYS:GDOT, ASX:OFX, NYS:WU

2 Bank Technology Solutions:

NAS:INTC, NAS:PYPL, NYS:AXP, NYS:IBM, BOM:532466, BOM:538835, NAS:EPAY, NAS:FISV, NAS:JKHY, PINX:CSVI, SWX:CLXN, NYS:FIS, TKS:6457, NYS:QTWO, SES:5CP, SWX:TEMN, STO:INTRUM, NYS:EFX, LON:EXPN, NYS:FICO, NYS:TRU, NAS:ASPS, NAS:CSGP, NAS:RDFN, NAS:RP, NAS:ZG, NYS:BKI, NYS:CLGX, NYS:FNF, TSE:REAL, NYS:STC, AMS:WKL, PAR:SOP, NAS:MITK, NAS:NTWK, NAS:PEGA, PINX:ASOZY

3 Specialty Finance / Alternative Lending:

NAS:ASFI, NAS:ECPG, NAS:NAVI, NAS:PFMT, NAS:PRAA, NAS:PRGX, NYS:NNI, NAS:CPSS, NAS:CACC, LON:FCH, NAS:MRLN, TSE:CHW, NYS:CIT, ASX:Z1P, NAS:ATLC, NAS:EZPW, NYS:AAN, NAS:FCFS, NAS:SLM, NAS:TBBK, NAS:WRLD, TSE:ECN, NYS:CURO, NAS:GSKY, NYS:AAN, NYS:COF, NYS:DFS, LON:IPF, NYS:OMF, LON:PFG, NYS:RM, NYS:SC, NYS:SYF, LON:TCS, NAS:RCII, NYS:AL, NYS:CAI, TSE:EFN, ASX:FXL, NYS:FLY, NYS:TGH, NYS:URI, NAS:CASH, PINX:DHCPQ, NYS:OCN, NYS:PFSI, NAS:TREE, ETR:FRU, STU:MBC, NYS:XRF, NYS:ELVT, NYS:ENVA, NYS:LC, NYS:ONDK, NYS:YRD

4 Securities:

AMS:FLOW, PAR:VIL, IEXG:IBKR, NAS:BGCP, NAS:TW, NAS:VIRT, LON:IGG, NYS:LM, NYS:IVZ, NAS:WETF, NYS:BLK, NYS:BEN, NYS:AB, MEX:FINAMEXO, NAS:INTL, SWX:CFT, MIL:MB, PAR:BNP, NSE:ICICIBANK, NSE:IIFL, PINX:HSNGY, ETR:COM, NYS:AXP, NYS:BAC, LON:BARC, TSE:BMO, TSE:CM, NYS:C, LON:CBG, ASX:CBA, SES:D05, NYS:FII, LON:HSBA, NYS:JPM, NYS:BAC, NYS:HSBC, LON:LLOY, NYS:MTB, ASX:NAB, NYS:PNC, TSE:RY, LON:RBS, TSE:TD, NYS:USB, NYS:WFC, LON:BME, BSP:B3SA3, PAR:ENX, NAS:CME, NAS:NDAQ, PINX:HKXCY, ETR:DB1, ASX:ASX, BATS:CBOE, NYS:ICE, LON:LSE, SES:S68, TSE:X, NAS:VALU, NAS:MORN, NSE:CRISIL, NYS:FDS, NYS:INFO, NYS:MCO, NYS:MSCI, NYS:IT, NAS:FORR, NYS:RELX, NYS:SPGI, TSE:TRI, LON:NUM, NAS:COWN, ETR:DBK, SWX:CSGN, NYS:GHL, NYS:JPM, NYS:JPM, ASE:LTS, NYS:LAZ, ASX:MQG, NYS:MS, TKS:8604, NYS:PJC, NYS:RJF, NYS:SF, NYS:GS, SWX:UBSG, NYS:AB, NYS:AMP, NYS:APAM, NYS:BLK, NYS:BK, NYS:CNS, NYS:BEN, LON:HL., NYS:IVZ, NYS:JHG, NAS:NTRS, NAS:SEIC, NAS:UMBF, NYS:MTB, NAS:TROW, NAS:VRTS, NYS:WDR, NAS:WETF, NYS:SCHW, LON:CMCX, NAS:ETFC, NYS:GCAP, NAS:MKTX, TKS:8628, NAS:VIRT, IEXG:IBKR, NAS:TIGR, NAS:FHL, TKS:8698, LON:PLUS, SWX:SQN, NAS:AMTD, NAS:YIN, AMS:KA, NAS:LPLA, NYS:AMK, NAS:SEIC, ASX:BVS, SWX:TEMN

5 Insurance:

NAS:BNFT, NAS:HQY, NAS:PAYX, NAS:WDAY, NYS:NSP, NYS:TNET, NAS:VRSK, NYS:RAMP, LON:REL, NYS:CLGX, NYS:FICO, NAS:WLTW, NYS:AON, NYS:AJG, NYS:BRO, NYS:MMC, NAS:GSHD, PINX:AZSEY, PINX:AXAHY, NYS:ALL, NYS:AFG, NYS:AIG, SWX:ZURN, NAS:EVER, NAS:EHTH, NAS:ONST, LON:GOCO, ASX:ISU, LON:MONY, NAS:CINF, NAS:SIGI, NAS:STFC, NYS:CB, NYS:EIG, NYS:MCY, NYS:PGR, LON:RSA, NYS:THG, NYS:HIG, NYS:TRV, HKG:6060, NAS:AMSF, NAS:GBLI, NYS:ARGO, NYS:AIZ, NYS:MKL, NYS:PRA, NYS:RLI, NYS:WRB, NAS:SPNS, NAS:MJCO, NAS:EBIX, NYS:CRD.B, NYS:GWRE, NYS:FNF, NYS:FAF, NYS:ORI, NYS:STC, PINX:AEGOF, NAS:ANAT, NAS:PFG, NYS:AFL, LON:AV., NYS:CI, TSE:GWO, LON:HSD, LON:LGEN, NYS:LNC, TSE:MFC, NYS:MET, NYS:PRI, NYS:PRU, LON:SLA, TSE:SLF, SWX:SLHN, NYS:GL

6 BPO:

PINX:TLPFY, NAS:SYKE, NAS:TTEC, BSP:QUAL3, NAS:CPSI, NAS:HMSY, NAS:HQY, NAS:MDRX, NAS:NXGN, NAS:RCM, NYS:CSLT, NAS:BNFT, NAS:ADP, NAS:CSOD, NAS:PAYX, NYS:NSP, NYS:TNET, MIL:BET, BOM:507685, NYS:ATO, PINX:CGEMY, NAS:OSPN, NAS:CTSH, NAS:DOX, NAS:EXLS, TSE:OTEX, NAS:VRTU, NSE:HCLTECH, NSE:HEXAWARE, NSE:INFY, NSE:MINDTREE, NSE:TCS, NSE:TECHM, NYS:ACN, LON:APTD, NYS:CACI, NYS:DXC, NYS:UIS, NYS:WNS, LON:IBPO, BOM:526299, BOM:532809, NAS:PRGX, LON:CPI, TSE:GIB.A, NYS:G

7 Financial Management Solutions:

NAS:BL, NAS:COUP, NAS:INTU, ASX:RKN, NAS:DOCU, LON:SGE, NYS:AVLR, ASX:XRO, NAS:MSTR, NAS:SPLK, NYS:TDC, NAS:AMSWA, NAS:APPN, NAS:EPAY, NYS:PLAN, PINX:BPRMF, LON:APTD, NAS:PEGA, NAS:QADA, NSE:RAMCOSYS, ASX:TNE, BSP:TOTS3, NYS:TYL, NAS:ADP, NAS:CSOD, NYS:CDAY, NAS:PAYX, NAS:PCTY, NAS:WDAY, NYS:HRB, NYS:NSP, NYS:PAYC

8 Enterprise Software / Data & Analytics:

ETR:SAP, NAS:VERI, NAS:MSTR, TSE:OTEX, NAS:SPLK, PINX:STWRY, NYS:AYX, NAS:WDAY, NYS:MDLA, NAS:CDLX, NYS:CLDR, LON:EXPN, NYS:FICO, NYS:NEWR, NYS:ORCL, NYS:CRM, NYS:VMW, HEL:NOKIA, GREY:SSNLF, NAS:AMBA, NAS:AMZN, NAS:CMCSA, NAS:GOOGL, NAS:GRMN, NAS:LOGM, NAS:LOGM, NAS:MSFT, NAS:QOOM, NAS:SLAB, NAS:TMUS, NYS:T, NYS:T, NYS:GLOB, NYS:S, NYS:VZ, ETR:SAP, NYS:ZUO, NYS:ORCL, NYS:IBM, NYS:CRM, NAS:ADBE, NAS:MSFT, NYS:VMW, NAS:SYMC, NAS:PEGA, NAS:PORR, NAS:VRSK, TSE:AIM, NYS:CLGX, NYS:EFX, NYS:IT, NYS:IBM, NYS:RAMP, LON:REL, NYS:TDC, NYS:NLSN, NYS:TRU

9 Healthcare Tech:

LON:EMIS, NAS:CERN, NAS:CPSI, NAS:HSTM, NAS:MDRX, NAS:NXGN, ETR:COP, NAS:NH, NYS:EVH, NAS:HIIQ, NAS:MGLN, NAS:NUAN, NYS:ANTM, NYS:CNC, NYS:HUM, NYS:MMS, NYS:MOH, NYS:GTS, NYS:UNH, NYS:WCG, NAS:STRM, NAS:TRHC, NAS:HCAT, NAS:INOV, NAS:OMCL, NYS:VCRA, LON:CRW, NAS:STRM, NYS:PHR, NAS:HMSY, NAS:CHNG, NAS:RCM, NAS:SREV





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### **KEY SENIOR PROFESSIONAL**

### **Alexander Koles**

Founder, CEO, Managing Director akoles@evolve-capital.com

Mr. Koles has over 15 years of financial advisory experience including advising middle-market and multinational firms on merger and acquisition strategies and execution, restructurings and capital raises. Prior to founding Evolve Capital Partners, he worked at a number of leading investment banks in leadership roles focused on restructuring transactions. He started his career at Merrill Lynch as an investment banker in the corporate finance group.

### **CONTACT**

**Evolve Capital Partners** 

evolve-capital.com

1350 Avenue of the Americas 2nd Floor New York, NY 10019 T: (646) 688-2792